

# INSIDE Cargo Connections

ISSUE 22, FEBRUARY 2020

QUARTERLY NEWSLETTER FOR **CARGO CONNECTIONS**



**UNI-HOME  
HANDLE SHIPMENT  
OF 2 HEAVY AIR  
COMPRESSORS**

See page 3

**SIX**  
NEW MEMBERS  
THIS ISSUE

**JAC LOGISTICS:**  
PAKISTAN

**BARNES & KIMURA:**  
USA

**TEAM CARGO SERVICES:**  
INDIA

**ES INTERNATIONAL:**  
TURKEY

**LEIDY MAR:**  
VENEZUELA

**PRONTO:**  
NAMIBIA



**CARGO**  
Connections

# As We Welcome 2020 & A New Decade...

As we welcome 2020 and a new decade, we are very proud to see that our Membership is growing steadily and currently comprises of 118 companies in 59 countries.

**Focussing on consistency, high quality Members, training, innovation and providing useful tools will lead our network, to not just surviving but thriving through the next decade.**

It is important, now more than ever, that forwarders position themselves very specifically in the industry and link together with other like-minded companies, which is why we expect 2020 to be our most successful year to date. It's an exciting time as we continue to welcome new people and expand opportunities in the CC family.

I am extremely grateful to our fantastic team at the Head Office. **Sam** who manages membership recruitment and our News Desk including our social media platforms, **Dale** who is responsible for the production of our colourful and creative Digital Newsletters and brochures, **Judith** who assists at our meetings and also manages the network on a day-to-day basis, assisted by the wonderful **Wendy**.

I am also aware that all of us at the Head Office are only the frame, you are the painting. Through our meetings in Belgium, Czech Republic, Vietnam, Dubai and next China - we see different nationalities, religions and backgrounds form friendships that will last for life. You also make the meetings such fun.

I would like to take this chance to invite you to

have a look around our **Members Area** where you will find a large database of information. Including our **Library**, where you can download useful documents in PDF format.



Finally, have you booked your place at our exciting **5th Annual Assembly** in Phuket? The event will be held from **27-29 November 2020** at the stunning **Outrigger Laguna Phuket Beach Resort**.

**NEW FOR 2020!** Our brand new Event Web App will help delegates manage their connections - a key feature is one-to-one messaging so that you can engage with each other before, during and after our gathering. Useful notes can also be made against each 1-2-1 meeting.

Whether you have been a Member for 6 years or 6 days, what matters most to us is that your Cargo Connections membership is a positive one.

So, here's to a fantastic start to a New Year and a New Decade!

Kind regards,

RACHEL CRAWFORD  
President/C.E.O.



## CARGO CONNECTIONS

Cargo Connections (CC) is an ISO 9001 and ISO 14001 certified organisation established in 2014 with the aim of becoming a leading international network of freight forwarders. Our Members offer clients the personal local service and flexibility that only privately-owned forwarders can, whilst benefiting from being part of a strong, established network. Our membership is growing steadily and currently comprises of 118 companies in 59 countries.

## INSIDE CARGO CONNECTIONS

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COVER: Uni-Home Handle Shipment of 2 Heavy Air Compressors  
See page 3.  
Photo: Uni-Home

CC cannot take responsibility for the opinions, statements and/or facts expressed in the stories, that are contained in this publication. Any views expressed are those of the individual quoted, and not necessarily those of the publisher. The publisher can accept no responsibility for any errors or omissions made, but will endeavour to amend any, that are brought to our attention, in a future issue.



[www.cargoconnections.net](http://www.cargoconnections.net)

## FROM THE PRESIDENT/C.E.O.

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## UNI-HOME HANDLE SHIPMENT OF 2 HEAVY AIR COMPRESSORS

China members, Shenzhen Uni-Home International Logistics are pleased to share the loading photos above, of a recently handled shipment consisting of two heavy air compressors, one at 110mt and the other at 85mt. The shipment was from Shanghai in China to Bandar Abbas, Iran.

Cherry Chow (Overseas Sales Manager at Uni-Home) explains: "The challenge of this cargo was with the weight of one piece at 110mt but only 5.3m in length, according to the shipping particulars of the vessel, the cargo could not be loaded on deck. However, to put under deck, a spreader was required for loading and discharging. It was quite hard to find a spreader available at the time in China and there was no spreader at the destination port. However, with the assistance of the owner, a spreader was found and was also sent to Iran together with the cargo for discharging."

[www.cn-unihome.com](http://www.cn-unihome.com)

## SYNERGY EXHIBIT AT SUPPLY CHAIN & LOGISTICS FAIR IN ATHENS



Greek member, Synergy is proud to have recently participated as an exhibitor in one of the leading Supply Chain and Logistics fairs of 2019 in Athens. During the 3 days of the fair, Synergy's executives had the opportunity to welcome their many friends, both clients and partners, at their booth as well as to visit the many other exhibitors, exchange views and discuss business opportunities. Over 18,000 visitors passed through the fair signalling the upturn of the Greek Supply Chain sector as well as its importance for the Greek economy.



Panagiotis Papaioannou of Synergy says: "One of the memorable moments was a visit to our booth of a group of college students studying shipping. The students had a valuable opportunity to receive insights in their field of study through the lens of a successful company of the sector. We have already renewed our appointment for next year!"

[www.synergy-logistics.gr](http://www.synergy-logistics.gr)



## WESTBOUND ARE BIFA FINALISTS!

Westbound Logistics Services (members in the UK and China) are pleased to report they have been nominated as finalists for the Ocean Services Award at the highly respected and prestigious BIFA Freight Service Awards event being held.

BIFA is the 'British International Freight Association' of which most UK freight forwarders belong to. It forms part of the world's most recognised terms and conditions for freight companies to adhere to, offering protection to both the client and the company, combining terms from all major retrospective bodies from around the world. It truly is one of the most honoured awards processes for a UK forwarder to be associated with!

Co-Owner and Director at Westbound, Ryan Clark comments: "Making the finalists for our seafreight operations is a huge achievement! To be considered amongst the best of the best feels like a win already but we are looking forward to the build-up of the exciting ceremony in London being held later this month. Our nomination is based on several LCL services we have created globally to and from the UK and China including linking with a fellow Cargo Connections member, Outside The Box Logistics in Australia for a China to Melbourne shipment."

[www.westboundglobal.com](http://www.westboundglobal.com)  
[www.otblogistics.com.au](http://www.otblogistics.com.au)



## SYNERGY IN SUPPLY CHAIN WITH TRANSPORT OF PLASTIC BAGS FROM TURKEY TO GREECE

Greek members, Synergy In Supply Chain were asked by their client to organise the transport of full truck loads of plastic bags for supermarkets from Istanbul in Turkey to their warehouse in Magoula (Greece) as well as the repalletisation and warehousing of the cargo.

International Transport Manager at Synergy, Panagiotis Papaioannou explains: "The challenge in these transports is that the goods are loaded on industrial pallets of approximately 1.4tn each with a total of 18 per truck giving each truck a weight close to 26tns per truck. These pallets are wrapped with a foil which does not completely restrict the movement of the bags and as a result of the long trip, some of the pallets arrive at our warehouse tilted to the side which makes unloading by pallet truck impossible without them falling over (see above for some relevant photos). Therefore, the pallets need to be repalletised inside the truck onto euro pallets, which is the

type of pallets the client needs for the delivery to the end customers. Overall, each truck load of 18 industrial pallets is repalletised to 50 euro pallets.

As well as the difficulties posed by the nature of the cargo during the unloading at our warehouse, another challenge is that the notification for loading is given at very short notice and we are asked to find trucks with a legal payload of close to 26tn within a day or two. Also, the lead time is also very critical as any delay can mean that the stores will run out of bags which would be unacceptable for our client."

"Despite all these challenges, we have been successfully carrying out these transports for several months to the client's satisfaction."

[www.synergy-logistics.gr](http://www.synergy-logistics.gr)



### 24TH BALLAST WATER MANAGEMENT CONFERENCE

8<sup>th</sup>-9<sup>th</sup> April 2020, Rotterdam, The Netherlands

Case Studies and Discussions on Technological and Regulatory Advances in the Ballast Water Industry

#### KEY TOPICS:

- Ballast Water Management Systems Technical Evaluation
- IMO Commissioning Testing
- Overcoming Vessel-Specific Ballast Water Management Challenges
- Teams, Tools & On Board Crew Training
- Age of Vessels vs Revenue over Remaining Lifetime
- Vessel Owners Experience & Best Practices
- Developing Measures According to IMO Regulation
- Moving Towards Prosperus Retrofitting for 2020 and 2022
- Port State Control Inspections
- Going Beyond the Current Ballast Water Management Systems and Legislation
- Power Requirement Compliance: Energy Usage of Ballast Water Treatment Systems

For Registration & Commercial Opportunities Please Contact

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- Building Connectivity & Networks for the future – Linking Short Sea & Feeder Shipping to Intermodal transport routes
- Looking to the future – Improving efficiencies through Digitalisation and Innovation



Meet and network with international attendees representing shipping lines, ports, logistics companies, terminal operators and freight organisations.

For more information on attending, sponsoring or speaking contact the events team:

visit: [coastlink.co.uk/book](http://coastlink.co.uk/book)  
contact: +44 1329 825335  
or email: [info@coastlink.co.uk](mailto:info@coastlink.co.uk)



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# EXPERIENCED FOUNDERS & CREATIVE PROFESSIONAL TEAM AT ES INTERNATIONAL IN TURKEY

We are pleased to announce ES Uluslararası Taşımacılık ve Denizcilik Tic. A.S. (ES International) are new members in Turkey. Located in Istanbul, they offer a full range of air, ocean and road freight forwarding solutions as well as warehousing and customs services. Corporate Network Manager, Ms. Betül Mumcu says they are joining Cargo Connections "...to develop new partnerships and create new business opportunities".

Betül continues: "ES International was established in 2002 as an international freight forwarder, to offer worldwide freight services with a small but well experienced team. Our mission is to provide a simple and beneficial door-to-door transportation service to our customers and partners with specifically designed solutions, a perfect chain of inland delivery facilities and well positioned warehouses."

"The commitment of

supplying unique and high quality services has been the key to our success. We gain our strength from our founders with over 20 years of experience in the transportation industry and our creative professional team follows their footsteps."

"ES International is respected members of the Chamber of Shipping (DTO), International Federation of Freight Forwarders Associations (FIATA) and the International Freight Forwarders Association of

Turkey (UTIKAD). Our company also holds the special transportation license (TIO) by the Ministry of Transportation, which gives us the privilege of being a fully-licensed door delivery service provider.

- 24/7 Support
- Experienced Teams
- Online Tracking
- Tailored Solutions
- On Time Delivery"

[www.esitr.com](http://www.esitr.com)



# TRANSMED ARE LOOKING BACK ON 2019 & THE RAME BEIRUT EVENT



## FIRST ISSUE OF OUR NEW eZINE: 'INTERNATIONAL CULTURAL BODY LANGUAGE'

We are delighted to introduce a new service for Members.

We will periodically be issuing a new in-house eZine, which will consist of helpful information and pointers on various topics.

In 2019, our sister company was delighted to be Finalists in both the Training and Forwarder Network of the Year categories of the Heavy Lift Awards. However, we need to do more if we want our industry to be known for maintaining and delivering great standards.

One big step towards achieving this is by creating learning programmes (such as our eLearning Platform) that meet varying requirements. They need to be easily accessible and to encompass different learning styles that suit the diversity and wide-ranging capabilities found within our industry.

At Cargo Connections we are constantly looking at ways to improve experiences within our network and as such we recognise the significant importance that learning holds. For us, training is just one element on our learning compass and we are always looking at ways to enhance this section of our membership, to benefit our network not only now - but by building resilience for the future.

Our first issue is **International Cultural Body Language** and we hope you will find it useful.

Upcoming topics will include:

- Generation Gaps
- Presentation and Communication Skills
- Workplace and People Productivity

Please feel free to print the first issue of our eZine and display it on your staff noticeboard, you can also email around your office to ensure it reaches all your staff.

**We welcome any feedback.**

TransMed Logistics (members in Lebanon) have been looking back at a busy 2019 for the company which included their participation in the RAME 2019 event which took place in Beirut.

"RAME Beirut 2019 was a perfect meeting point at the 5-star Phoenicia Hotel and was an inestimable opportunity to exchange knowledge and promote alliances between The Middle East & Africa. The event hosted international and local speakers to discuss and debate on the logistics and freight forwarding business, the digitalisation and future of smart shipping and much more.

Presentations & speeches from more than 20 local and international speakers, panels and open discussions tackled the latest developments in the world of shipping and logistics and highlighted the importance of Lebanon's strategic and centric location as well as the rising business opportunities in the region. There was also a Gala Dinner in the MEA building, entertainment, a visit to the Port of Beirut and visiting tourist sites in Lebanon with a wonderful summer climate."

Some photos from TransMed at the event as well as some of their 2019 DGR handling and packaging work are shown in the gallery below.

"TransMed Logistics would like to wish a Happy New Year to all Cargo Connections members!"

[www.transmedlogistics.com](http://www.transmedlogistics.com)

## WESTBOUND NAMED AS WINNERS AT BIFA FREIGHT SERVICE AWARDS!



Following on from the recent news that Westbound Logistics Services had been named as finalists for the Ocean Services Award at the highly respected and prestigious BIFA Freight Service Awards, they are pleased to announce they have been awarded WINNERS of the category!

BIFA said: "The judges were impressed by the growth and achievements that Westbound Logistics had made in a relatively short time. The fact that they had developed their own web-track system had enhanced the booking and tracking facility for both their customers and global partners. Westbound have opened up their own offices in China and this has led to new trade lanes being opened up from China back into Eastern Europe."

The Westbound team are photographed at the award ceremony which took place in London yesterday. From left to right, Danny Horne, James Power and Ryan Clark.

A massive congratulations on this brilliant news to Westbound Logistics Services from the Cargo Connections Head Office!

[www.westboundglobal.com](http://www.westboundglobal.com)



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Maritime Seminars - Marine International Conference

For More Information, Contact us :

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# FUNDRAISING

THE CARGO CONNECTIONS FUNDRAISING FOUNDATION HAS RAISED OVER \$10,000 FOR THE FOLLOWING CHARITIES AND PROJECTS .

## 2019: GLOBAL FOOTPRINT NETWORK

We are pleased to be supporting the work of Global Footprint Network, an international research organization that envisions a future where all can thrive within the means of our one planet . It's widely used Ecological Footprint accounts continue to be the only metric that compares overall human demand on nature with what our planet can renew.The distilled results: humanity is using over 1.7 Earths .In 2018, its "Earth Overshoot Day", the day each year when humanity has used more from Earth than the planet can renew in the entire year, fell on August 1. [www.overshootday.org](http://www.overshootday.org) .Their campaign generated over 3 billion media impressions in over 100 countries, and was present on over 2800 websites .

See [www.footprintnetwork.org](http://www.footprintnetwork.org)

## PREVIOUS YEARS



### 2018: LEAGUE OF DIATHLETES

**£1000**

The League of DiAthletes hosts "T1D Heroes" currently based across Australia, Brazil, Costa Rica, Ecuador, Ghana, Kuwait, Pakistan, Uganda, the UK and USA; who unite together developing grassroots type 1 diabetes educational workshops and activities .



### 2017: 2 SMALL BUSINESS PROJECTS, INDIA

**£800**

As well as helping hundreds of individuals living in poverty (mostly children) to access insulin and medical care, The Dream Trust also helps provide funding for small business start-ups so that their patients can become self-reliant and gain pride and dignity.



### 2016: RACHEL ABSEILS FOR INSULIN!

**£4000**

The Dream Trust provides life-saving insulin to poor children .It costs GB £200 to pay for the insulin that keeps a child alive for 1 year and Rachel, Jane and Tania are delighted to have already raised enough funds to fund 20 children .

### 2018: KLOKÁNEK HOUSE, PRAGUE

**£1000**

A converted former agricultural training centre, now 13 flats for 48 children, Klokánek (Kangaroo House) is a project of the Fund for Endangered Children .Offering temporary family care until the child can safely return home or enter permanent adoption.

### 2015: SOS CHILDREN'S VILLAGE BAMBOUS

**£1500**

SOS Children's Villages Mauritius is a leading child care Non-Governmental Organisation providing long-term care to needy children .Helping children who have lost parental care, who are at risk of abandonment or whose basic rights are not being fulfilled .

# DISCOVER A CUSTOM-MADE LOGISTICS SOLUTION WITH **BARNES & KIMURA** IN THE USA!

We are pleased to approve Barnes & Kimura LLC as new members in the USA! Located in Washington, they are specialised in reefer and dry export ocean containers from the USA.

Owner of the company, Amy Barnes has worked in the freight forwarding industry for over 20 years and says: "We are Barnes & Kimura, a freight forwarder with a focus on exceptional customer service! We understand the specific

requirements needed for a reliable international shipping service and not only do we find the best shipping rates, we are also dedicated to providing updates and guidance as well as excellent customer service throughout the entire process. Our expertise is in exports, providing world-class assistance to shipping needs, from the complexities of shipment processes to providing careful documentation services."

"We are here to help smooth the rough waters of international shipping - Discover a custom-made logistics solution with Barnes & Kimura!"

A recent airfreight shipment arranged by Barnes & Kimura involved cases of frozen Alaskan filleted black cod needed for a special event in Burger & Lobster restaurants in Central London. Amy has an extensive background in handling refrigerated cargo and explains: "Usually, our client ships full 40' reefers of frozen cod and crab to Asia and Europe but this was a special circumstance. The main challenge was working with dry ice as it requires dangerous cargo labelling with airline restrictions. As well as further documentation, it had to be carefully packaged correctly inside each case and clearly labelled". Photos of the re-packaging for airfreight are shown below.

[www.barnesandkimura.com](http://www.barnesandkimura.com)



# ANNOUNCING NEW MEMBERS IN VENEZUELA WITH LEIDY MAR



We are pleased to report new members in Venezuela with Corporacion Leidy Mar CA. With offices in Puerto Cabello, La Guaira and Valencia, their main services include freight forwarding, road freight and customs. The company come recommended by current Cargo Connections members and are FIATA, INEA and SENIAT certified.

Gabriel Manrique (Commercial Manager) says: "Leidy Mar looks to integrate and offer whole supply chain management solutions with an extensive knowledge of international and local logistics processes. We handle freight forwarding and logistics, ocean freight, trucking, customs services and warehousing for a variety of customers and different cargo such as raw materials, chemicals, food, medicines, tires and many others."

"We customize our services to specific requirements with careful planning and work closely with our partners and customers, keeping all parties well-informed at every stage."

Check out the above photos of some recent work handled by Leidy Mar as well as their expert team.

[www.leidymar.com](http://www.leidymar.com)



# SYNTERGY IN GREECE SHARE THEIR COMPANY NEWS

Members in Greece, Synergy In Supply Chain, are pleased to share some recent company news!



- Synergy is participating with our own booth at the 'Supply Chain & Logistics Fair', a key event in the Greek logistics sector. The fair will be running for 3 days between 9-11 November 2019.
- We have booked 2 more warehouses which will be fully operational in the spring of 2020, raising the number of our sites to 7 and the total covered area to 60,000m2.
- Synergy is part of an ongoing investment program in the sector of international freight forwarding and aiming to strengthen our presence in Northern Greece, we sponsored a very productive conference, co-organized by the Operations Center and On-Line Data, concerning the impact of freight forwarding in the business development of a company.
- We are also in the process of finalizing both our totally reworked website and our new updated company presentation which we will announce shortly!

[www.synergy-logistics.gr](http://www.synergy-logistics.gr)

## FREIGHTBRIDGE SUCCESS AT THE GUJARAT STAR AWARDS

Members in India, FreightBridge Logistics are pleased to report they have received the 'Best Consolidator Award (Export & Import)' at the Gujarat Star Awards.

This was the 8th edition of the awards which are arranged by the Daily Shipping Times, one of the oldest maritime newspapers. The award presented to FreightBridge Logistics was in recognition of their consolidation performance in the state of Gujarat, which is well-known for its entrepreneurial spirit across India and the globe.

FreightBridge Manager, Siddharth Dave comments: "We have four offices in Gujarat, located in the vibrant cities of Ahmedabad, Baroda, Rajkot and Gandhidham, which is close to Mundra Port (the busiest port in Gujarat). Our director, Mr. Mayur Aiya was presented with the award at the event and expressed his immense gratitude to our customers who have been the pillar of this achievement as well as our Gujarat consolidation team for working so hard and adding another feather to our cap!"

[www.fblindia.in](http://www.fblindia.in)



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## SOLIBRA INCREASE DONATIONS TO STRAY ANIMALS

Further to the recent news from Solibra Logistics regarding their donations to stray animals in Istanbul, they are pleased to announce they are increasing the amount from \$1 to \$2.50 from each shipment.

"In Istanbul alone, a megacity of 15 million people, there are thought to be 130,000 dogs and 125,000 cats roaming free. These animals in all of Turkey's urban centers now get services from local governments for shelter, regular feeding, sterilization and medical checks by trained veterinarians.

We continuously strive to make those small friends' life better and have decided to increase the donation from each shipment from \$1 to \$2.50 to cover feeding of the stray animals.

For every shipment booking with us, we will donate USD \$2.50 to the feeding costs of stray animals. Invoices of donations are broadcast on our blog."

[www.solibra.com.tr](http://www.solibra.com.tr)

## COMPANY NEWS UPDATE FROM PRESTIGE INTERNATIONAL LOGISTICS IN SRI LANKA

Sri Lankan members, Prestige International Logistics are pleased to share their recent company news.

On the 8th October, we celebrated our 10th year anniversary of successful freight and logistics business in Sri Lanka and globally! We are very proud of the our tremendous growth in business."

"Due to the expansion of our business, we have relocated our office to: 'No: 70 3/1, 3rd Floor, Jethawana Road, Colombo 14, Sri Lanka'. The photos above, from our 10th anniversary celebrations, also show our new office.

We have launched a specific new sea & air transshipments service from the Far East to Europe and the USA via Colombo in Sri Lanka and established our strong team by recruiting well experienced and recognised members. Our dedicated transshipment team handle all sea operations at Colombo Port and any air export operations at the airport where our new airport office opened a couple of months ago. The gallery below shows some images of transshipments we have handled at the airport.

We have also launched a specific project cargo handling unit. The team are

currently handling an ongoing project which involves transformers shipped from Sri Lanka to Bangladesh."

"We are happy to note that at the time of celebrating our 10th year, the company is moving towards the next highest level by expanding with new services, recruiting experienced staff in the trade and looking forward with new business opportunities."

[www.pilcmb.com](http://www.pilcmb.com)

## SYNERGY CONTINUES THEIR EXCELLENT RECORD IN WORK HEALTH & SAFETY



Members in Greece, Synergy are rightly proud of their excellent performance regarding work health and safety.

Synergy's specialisation in chemical logistics management and their dedication to top quality operations whilst ensuring high health and safety standards as well as their customer's assets and reputation, was recognised last year when they were presented with two awards at the Health & Safety Awards.

The first award, 'Highly Commended' refers to the reliable 3rd-party logistics solutions that Synergy provides to the chemical logistics market, introducing specific and successful applications in practice. They were also presented with the 'Bronze' Award in the 'Education & Awareness' category for cultivating a health and safety company culture and for the continuous upgrading of their team's know-how and experience in the area of Dangerous Goods (DG) handling.

Synergy's DG officer, Mr. Filippos Kalambokis commented: "It is great to be presented with an award for our services in an environment as specialized as the chemical industry. We will continue our work and maximize our people's safety and the assets of our clients".

Mrs. Spyridoula Tsoubeli, QA & HSSE Director at Synergy added: "Our people are one of the main pillars in our activities along with our processes and systems, and that is why Health & Safety is our absolute priority. Our personnel's education and further training is not a mere commitment but a complete obligation for us".

[www.synergy-logistics.gr](http://www.synergy-logistics.gr)

# BORDER MANAGEMENT & TECHNOLOGIES SUMMIT 2020

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Place: Hotel Melia Hanoi, Hanoi, Vietnam  
Natural Rubber 2.0: The Game Changer

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For More Information & Registration Contact:  
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## EXHIBITION COLLABORATIONS SECURED

Cargo Connections proudly collaborate with many of the world's top freight related exhibitions and events. Here are some of the collaborations we have secured. If you are interested in discussing a Media Partnership, please email us.

# BEGINNING 2020 BY INTRODUCING REPRESENTATION IN NAMIBIA!



We are very pleased to begin 2020 by introducing representation in Namibia with Pronto Global Air & Ocean Freight! The company have offices in Windhoek and Walvis Bay and are FIATA registered.

Offering an impressive range of freight forwarding and all related services to a comprehensive list of different industries, they are well-experienced and have extensive knowledge in handling a wide scope of various cargo including containerised, bulk, & breakbulk commodities, building materials, mining equipment, earthmoving equipment, vehicles, ship spares, chemicals, ore minerals, IT goods, dry & perishable food stuffs, raw products, manufactured products, hunting trophies, live wildlife relocation, sensitive & hazardous materials, medical cargo, project cargo and perishable goods.

Peter de Villiers at Pronto Global Air & Ocean Freight says: "We are proud to be a 100% Namibian, privately owned and totally independent company. Our independence gives us the flexibility to source the best deals and services available to our customers and partners. By choosing Pronto Global Air & Ocean Freight, you will have selected one of the leading and most respected freight forwarding companies in Namibia. Being committed to the safe and timely movement of cargo by ocean, air or road, our specialized and highly experienced personnel support our capabilities in global transportation."

"We are extremely confident of providing the high level of service required to satisfy the requirements of Cargo Connections members. With high levels of communication, we will keep you informed about progress of any requests, every step of the way. Whether it is by ocean, air or road, export or import, we have the experienced staff to ensure we get the job done. Pronto will not let you down!"

A recent project shipment handled by Pronto Global Air & Ocean Freight is photographed above.

[www.prontoglobalfreight.com](http://www.prontoglobalfreight.com)



# SYNERGY ARE EXPERTS IN THE CHEMICALS & DANGEROUS GOODS SECTOR

By relentlessly continuing their mission to become a leading international freight forwarder and 3PL partner, Synergy in Greece have developed expert knowledge and know-how in the highly demanding sector of chemicals and dangerous goods.

Synergy's focus on excellence in this particular area was recognised last year when they were granted an award by the multi-member jury of the Supply Chain Awards. They received the highest distinction for providing integrated 3PL services and generating added value for its customers in the ADR sector. Transportation Director, Mr. Panagiotis Papaioannou says: "Dedication to the goals set, team spirit and hard work always achieves best practices!"

[www.synergy-logistics.gr](http://www.synergy-logistics.gr)



# UNI-HOME WITH BREAKBULK SHIPMENT FROM CHINA TO IRAN

Shenzhen Uni-Home International Logistics in China have recently handled the breakbulk shipping of equipment and machinery, including a distiller tower, for a production plant.



The whole shipment totalled 529cbm and was loaded in Tianjin in China and shipped to Bandar Abbas, Iran.

Cherry Chow (Overseas Sales Manager) says: "This bulk shipment from China to Iran proved challenging as due to sanctions, there are few bulk owners with a service to Iran. It was also difficult to find a suitable vessel for the client. However, because Uni-Home has been engaged in bulk shipping services for many years, we overcame the problems and the shipment was arranged successfully and smoothly, securing the satisfaction of our long-term client."

[www.cn-unihome.com](http://www.cn-unihome.com)



GLOBAL RUBBER CONFERENCE  
GLOBAL RUBBER CONFERENCE 2019  
The 15<sup>th</sup> Conference & Exhibition

Howard Johnson New Port Resort Haikou, Hainan, China | 12-14 December 2019

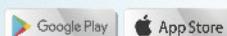
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  - > Rubber Under The Belt And Road Initiative
  - > The Changing Face of Natural Rubber Supply Chain
  - > Industry 4.0. Best Practice for Rubber Industries
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## SYNERGY ARE PROUD TO SHARE THEIR CORPORATE SOCIAL RESPONSIBILITY NEWS

Synergy in Greece are a company which consistently follow traditional values and they are pleased to share some of their recent corporate social responsibility news!

- For the third year, Synergy supported the 'Race for the Cure' event which is hosted on a yearly basis in order to provide support for victims of breast cancer. A great number of Synergy staff participated in the different events (a 5 & 10km race and a 2km walk).
- As a token of our appreciation for the difficult and dangerous task that firefighters are confronted with, especially during the summer period, Synergy is proud to have supported the Elefsina Fire Department with new tires for its vehicles.
- The staff of Synergy collected many books and donated them to the Kythera-Karavas village local library. We are pleased to give the power of knowledge and contribute to the local society.
- The Synergy basketball team participated in a tournament held among several companies of various sectors in Greece.
- We are proud to have issued our Corporate Social Responsibility Report for the 2nd year (in Greek).

[www.synergy-logistics.gr](http://www.synergy-logistics.gr)

## SOLIBRA MANAGES RO-RO PROJECT CARGO IN TURKEY



Solibra Logistics (founding members in Turkey) managed the RO-RO project cargo transportation of a railway track stabilisation unit from Gebze to Gemlik Port.

The cargo measured 17.7 x 3.0 x 4.2m with a weight of 61,000kg. Mrs. Luiza Celik at Solibra explains: "The cargo was delivered to the pick-up point at Gebze by railway. We then lifted the unit, completed the stuffing on the dedicated truck and managed the lashing and securing. After a careful survey of the route and cargo, it was transported to Gemlik Port."

Please visit the online story to download a presentation from Solibra Logistics outlining the project.

[www.solibra.com.tr](http://www.solibra.com.tr)

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# COMPREHENSIVE CARGO MANAGEMENT FROM TEAM CARGO SERVICES IN INDIA



We are pleased to welcome Team Cargo Services as new members in India. The company are FIATA and FFI (Federation of Freight Forwarders' Associations in India) certified and come recommended to Cargo Connections from current members. They offer a full range of forwarding, transportation, customs and warehousing services in India.

"Team Cargo Services, based in Tuticorin, was started in 2004 by Manikandan J. and V. S. Ravindran who have more than 30 years experience in shipping and freight forwarding. Both are specialised in transportation, liners, feeder consolidation, customs brokerage and warehouse management. As well as our base in Tuticorin, we also

have branches in Chennai and Tirupur and associate offices in North India."

"A dynamic, well-managed and independently owned freight services company that offers comprehensive cargo management in both international and domestic markets, Team Cargo Services is dedicated to providing cost-effective solutions without compromising customer

service, reliability or performance."

"We ensure that our customers and partners that are using our services stay with us and we have been handling most of our major customers freight since the inception of Team Cargo Services. Our labour turnover is almost nil and most of our employees have been with us from the beginning which we are very

proud of as the average labour turnover in the logistics industry can be 40-50%. We feel these points are highlights of our success and give a confidence in the services we provide. We have also diversified into software for logistics and have developed programmes which major forwarders, liner and feeder operators are using."

[www.teamcargoservices.com](http://www.teamcargoservices.com)



Our 5th Annual Assembly will take place from 27-29 November 2020 at the Outrigger Laguna Phuket Beach Resort, situated on Bangtao Beach between a tropical lagoon and the sparkling waters of the Andaman Sea - this beachfront property is designed to be a luxurious haven for our meeting.



# 5th ANNUAL ASSEMBLY

## 27-29 NOVEMBER 2020

### THAILAND



#### FRIDAY 27 NOVEMBER

We have arranged a fantastic start to our event, which is a change from our usual schedule. We will all meet at 17:30 on Friday 27 November for a coach trip to Siam Nirmit to watch a world-class performance of Thailand's arts and cultural heritage. We will enjoy a fresh Thai and international buffet dinner and see many pre-show attractions such as traditional music and dancing performances, kick boxing show, grand parade with elephants and elephant rides. We will then settle into our upgraded Platinum Seats to be entertained by the spectacular show featuring over 100 performers, lavish costumes and stunning set designs. We will then depart back to the hotel at 22:00.



#### SATURDAY 28 NOVEMBER

Our meeting will take place in the grand Similan Ballroom and all delegates will gain access to our online Meeting Manager program so that 20-minute business meetings can be arranged prior to arrival. At 14:00 we will take part in a combination of team building activities and compete in friendly competition with fun being the main focus. After an entertaining afternoon, there will be time to rest before we meet at 19:00 for a drinks reception by the upper pool/Edgewater. We will then enjoy a dinner feast and be entertained by a Human Puppet, Thai Regional Dance Acts and a Bang Rachan Show. The evening will include soft drinks, fruit juices, beer, house wine, gin, rum, tequila, vodka, whisky and mixers.



#### SUNDAY 29 NOVEMBER

Our official meeting will continue with 1-2-1 meetings where delegates highlight their specialist areas, discuss cross trade, existing and new business as well as information regarding their country's regulations and requirements. These crucial meetings also provide an opportunity to share key import and export trade information.



#### GUEST ROOMS

Lagoon View rooms (43m<sup>2</sup>) with sunken bathtub and showers are available to delegates at Single Lagoon View THB 6,700 (approx. USD 211) net per room per night; Twin/Double Lagoon View THB 7,200 (approx. USD 227) net per room per night. Room Rates include a full buffet breakfast and the 10% service charge, 7% VAT and 1% provincial tax (equal to 18.7%).

#### REFRESHMENTS

Morning coffee breaks include freshly-brewed coffee, a selection of regular and herbal teas and an assortment of croissants, sandwiches, Danish pastries and muffins. Afternoon coffee breaks include freshly-brewed coffee, a selection of regular and herbal teas, and an assortment of snacks including fruits, curry prawn fritters, deep-fried sesame chicken wings, and smoked salmon and cream cheese bagels. Lunch with soft beverages will be taken in Locavore restaurant.

#### WEATHER & DRESS CODE

The month of November is a great time to visit Phuket! The weather shows clear signs of the rainy season coming to an end, with the sunny high season beginning. Temperatures vary between 23°C - 30°C. For the Gala Dinner, we advise smart casual attire. We recommend a business suit for the start of our meeting as our Official Group Photo will be taken at 10:00. Thereafter, the meeting attire is business casual (no ties needed!). Phuket is among the world's finest beach destinations, with fine white sands, nodding palm trees, glittering seas and lively towns. Why not extend your stay and enjoy the island.

# LOCAL MARKET KNOWLEDGE & GLOBAL VISION AT JAC LOGISTICS IN PAKISTAN



JAC Logistics are new members in Pakistan! With offices in Karachi, the company are registered with PIFFA (Pakistan International Freight Forwarders Association), the Karachi Chamber of Commerce & Industry and the Pakistan-China Business Council.

They offer a complete range of freight forwarding and logistics services including air & ocean freight, road freight, multi-modal transportation, afghan transit cargo, project cargo, reefer, warehousing & distribution, customs clearance, consolidation, breakbulk, door-to-door, port handling, NVOCC and supply chain management.

Business Development Manager, Mohammad Hasaan Maniar says: "We look forward to making new connections with Cargo Connections!"

"JAC Logistics started its operation in 2005 with an aim to provide total logistics solutions in an efficient manner. Through experience and expertise, we are providing high-class standards in the local and international markets under one umbrella. We offer a comprehensive range of general and special services and provide cost-efficient solutions to any logistics requirements. JAC Logistics can reliably handle freight through air, sea and land routes as well as providing warehousing facilities within the custom bonded areas and delivering to the door. Our logistics planning and implementation services also secure significant savings in both time and cost."

"We have a very educated and highly motivated team with extensive experience who work tirelessly to deliver superior support and feedback. We offer a unique blend of local market knowledge and global vision and we are very proud of the reputation we've acquired through the years."

[www.jaclog.net](http://www.jaclog.net)

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- Anant Galrola** Head of Operational Excellence – Customer Care Walmart eCommerce, USA
- Vimal Narayanan** Vice President – Supply Chain Deployment Schneider Electric, Singapore
- All Kafill-Hussain** VP Strategy Noon.com, UAE
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