

# INSIDE Cargo Connections

ISSUE 29, NOVEMBER 2021

QUARTERLY NEWSLETTER FOR **CARGO CONNECTIONS**

## OUR 2021 ANNUAL ASSEMBLY IN CROATIA

SEE PAGE 10-11  
FOR DETAILS



**CARGO**  
Connections





We did it! Cargo Connections safely held one of the industry's first network meetings since the beginning of the pandemic. We knew that there wouldn't be as many people as usual but after such a long time apart, we felt it was important to take the first steps in enabling people to safely meet face-to-face as the world begins to recover from the severity of the pandemic. See pages 10-11 for more details and to see some photos. Our event welcomed representatives from Bulgaria, Germany, Ghana, Peru, Qatar, Spain, and United Kingdom.

We know that many more wanted to attend but were unable due to travel restrictions etc, but we are hopeful that we will get to see EVERYONE in Abu Dhabi in October 2022. Full details will be available in our Meeting Hub in the coming weeks.

In between our face-to-face meetings, we allocate a series of consecutive days where all Members are invited to participate in virtual meetings (at no extra charge). The next Virtual Meeting event is from 11-13 April 2022 using our new Meeting Hub [ccmeetinghub.net](https://ccmeetinghub.net). We know that people prefer to watch, rather than read when it comes to learning about something new. We also know that learning is best achieved when information is delivered clearly! Therefore, we are creating a series of videos of our new and some of our most popular membership features.

Here is the first one ... a short video which explains our new Meeting Hub and shows you how to use the system by walking you through a few steps. [cargconnections.net/videos/meetinghub](https://cargconnections.net/videos/meetinghub)

We hope you enjoy the video and this issue!

Rachel Crawford FCILT

## FROM THE PRESIDENT/C.E.O.

Pictured: Photo from our 2021 Annual Assembly in Croatia

### CARGO CONNECTIONS

Cargo Connections (CC) is an ISO 9001 and ISO 14001 certified organisation established in 2014 with the aim of becoming a leading international network of freight forwarders. Our Members offer clients the personal local service and flexibility that only privately-owned forwarders can, whilst benefiting from being part of a strong, established network. Our membership is growing steadily and currently comprises of 108 companies in 58 countries.

### INSIDE CARGO CONNECTIONS

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## CONTENTS

Nervion Internacional Characterised by Connectivity & Efficiency since 1987..... 03

Tailor-Made & Trouble-Free Services from MS Shipping Bulgaria..... 04

Quality, Agility & Efficiency at SQL Shipping in Egypt..... 05

Over 30 Years of Experience in the UK with AAI Group..... 06

Freight Forwarding Experts in Turkey - Good Logistics..... 07

CS4 Organising Cargo Logistics for 90 Racing Yachts..... 08

Efficient, Reliable & Timely Logistics Services from TFI Malaysia..... 09

Our 2021 Annual Assembly in Croatia.. 10

Exhibition Collaborations Secured Since Our Last Newsletter..... 11





# NERVION INTERNACIONAL CHARACTERISED BY CONNECTIVITY & EFFICIENCY SINCE 1987

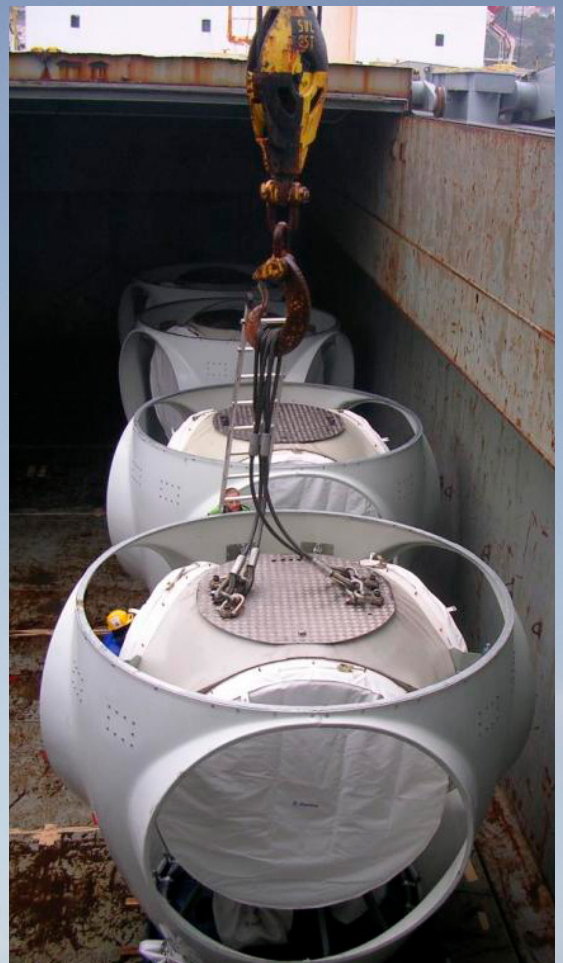
**Nervion Internacional S.A.** are new members in **Spain!** The company have offices in Madrid and Bilbao and come recommended by current Cargo Connections members. Holding ISO 9001:2015 certification, they offer top quality freight forwarding and logistics services including air freight, shipping, ground transportation, customs management and warehousing.

**Valeriano Garcia (Branch Manager)** says they are becoming members because "... Cargo Connections is a reputed and proactive network with good references".

"Nervion Internacional was born in 1987 and we now have many years of experience in freight forwarding and customs services. Our family business is characterised by its efficiency, connectivity and seriousness in all dealings with our partners and customers."

Nervion have great knowledge and experience of the wind sector in Spain and the world. The photos below show some of the wind power projects they have handled.

[www.nervioninternacional.com](http://www.nervioninternacional.com)



# TAILOR-MADE & TROUBLE-FREE SERVICES FROM **MS SHIPPING BULGARIA**

We are pleased to announce new members in **Bulgaria** with **MS Shipping Ltd.** The company have offices in Varna and Sofia and come recommended by Cargo Connections members. They are registered with NSBS (Bulgarian National Freight Forwarding Association).

"MS Shipping is a privately owned, independent Bulgarian company active in the field of marine, road & railway transportation and freight forwarding services as well as customs clearance, warehousing and cargo insurance.

Our team comprises of young and dynamic professionals with many years of experience in international shipping, offering tailor-made and trouble-free services at the most effective cost possible. We believe satisfied clients and partners are our most important capital which is why we are constantly working on improving and upgrading our services in pursuit of excellence."

"With MS Shipping, you will benefit from our dedicated commitment to a thorough and high quality service."

[www.msshipping.net](http://www.msshipping.net)



**MS Shipping Ltd.**

Intl. Freight Forwarders, Ship Brokers & Agents



# QUALITY, AGILITY & EFFICIENCY AT **SQL** **SHIPPING IN EGYPT**

We are pleased to approve SQL Shipping LLC as new members in Egypt. They come recommended by current members and offer complete air, sea and inland freight forwarding services as well as project cargo, customs clearance and warehousing. The company are registered with EIFFA (Egyptian International Freight Forwarding Association) and their offices are located in Cairo, Alexandria and Damietta.

"SQL Shipping was founded in 2007 and over the years, we have continually strived for excellence and achieved steady growth due to an emphasis on staff professionalism coupled with innovative procedures and technology. We are able and eager to share our cumulative experience and help solve problems with quality, agility and efficiency. Even through really difficult projects, we always think it's important to keep a smile on our faces and pick up the phone to talk."

"We offer complete integrated logistics services and solutions, no matter what combination of transport options is required. Which is an approach that's seen us ship everything from motorcycle parts to vital medical equipment."

[www.sqlleg.com](http://www.sqlleg.com)





# OVER 30 YEARS OF EXPERIENCE IN THE UK WITH **AAI** **GROUP**

We are pleased to welcome AAI Group as new members in the United Kingdom. Established over 30 years ago in 1989 and with 6 offices (in London, Leeds, Manchester, Felixstowe, Newport and Glasgow), the company offer great experience, coverage and knowledge in the UK.

They are registered with FIATA, IATA and BIFA and mainly specialise in seafreight but are also strong in airfreight, project work, couriering as well as general logistics.

Director, John Carmody says; "AAI is a freight forwarder and third-party logistics provider, managing the transportation of cargo by sea, air and road, to and from the worldwide market on a daily basis. We also provide clients with arrangements to receive (from production), store, pack and load cargo along with inland transport arrangements to enable door-to-door solutions as well as full customs and warehousing services.

With a vast array of knowledge and experience in all aspects of the transportation industry, we ensure we provide our clients and partners with up-to-date information in an ever-changing world. We aim to find the most effective solutions locally and internationally involving several aspects including legalities and logistics planning and execution, all of which are encompassed in our services. We operate with a long list of business partners from ocean carriers to major airlines and provide a true one-stop alternative for all transportation requirements."

**"We are fully committed to growth and look forward to meeting like-minded agents with Cargo Connections."**

[www.aai-group.co.uk](http://www.aai-group.co.uk)





# FREIGHT FORWARDING EXPERTS IN TURKEY - **GOOD LOGISTICS**

We are pleased to report Good Logistics are new members in Turkey. The established and respected company are already Cargo Connections members in the United Kingdom and we are delighted to welcome them in Turkey. They are FIATA registered with offices in Izmir and Istanbul.

"We are freight forwarding experts, transporting all types of cargo around the world, including customs clearance, warehousing, fulfilment and distribution. Our mission is to make the process of shipping and logistics services simple, efficient, stress-free and cost-effective. We do this by providing a friendly and personalised service combined with innovative solutions.

As a family owned business, the Good Family values are part of everything we do, giving a unique experience of trust and partnership. Specialists in sea freight, air freight, road haulage, documentation and customs and experienced in handling dangerous goods, multimodal transportation, cross-trade transport and oversized cargo, we provide a range of services to streamline supply chains and create cost savings."

[www.goodlogistics.com.tr](http://www.goodlogistics.com.tr)



# CS4 ORGANISING CARGO LOGISTICS FOR 90 RACING YACHTS

CS4 Logistics are organising the cargo logistics for 90 racing yachts participating in the Mini Transat 2021. The Mini Transat is a 4,050nm solo race on the smallest offshore racing boats at 6.50m long from Europe (French Atlantic Coast) to the Caribbean. Skippers have zero communication on their long passage and only receive weather reports once a day via short-wave radio. For more information on the race, please see [www.minitransat.fr](http://www.minitransat.fr) and the website of the Mini 6.50 sailors at [www.classemini.com](http://www.classemini.com). An Atlantic crossing, without weather routing by satellite or any contact with the land, is not an insignificant feat.

"Apart from round-the-world races, I don't know of any other race that is so extraordinary. There are as many possible winners as there are competitors at the start" says Jean-Luc Van Den Heede, who now has more than a dozen circumnavigations to his name. As always, the crossing will take place in two stages but with a slightly adapted route - starting in the town of Les Sables-d'Olonne in France, with a stopover in Santa Cruz de La Palma in the Canary Islands, then to Saint François in Guadeloupe. CS4's COO for Special Projects & Maritime Logistics, Franz Rixgens was on site at the starting line last month when the fleet of 90 Mini 6.50 racing yachts departed on their journey.

Following a global open tender for the organisation of the Mini 6.50 sailors, ClasseMini decided for CS4's offer because of their excellent presentation, in-depth understanding of possible project bottlenecks and a sound project calculation. Planning has been ongoing since May 2021 with all logistical details along the journey considered - partners were contacted, specialised stevedoring companies on the French Atlantic Coast and Guadeloupe were visited, specific handling requirements were discussed and procedures were agreed.



On the same day as the 90 yachts began their journey, a number of 40'HC containers, including CS4 SOC's, were shipped from France to Guadeloupe containing various materials for the return of the yachts to Europe including the cradles on which they will be secured. Dedicated micro logistics will be needed when the cradles will be prepared in the harbour of Pointe-à-Pitre in order to receive the yachts and prepare them for their return journey on deck of a special chartered vessel.

With the majority of racers expected to reach Guadeloupe by the middle of November, CS4 has scheduled the cargo vessel to return in the first days of December in order to have the yachts arriving in Lorient before Christmas. The CS4 team will again be on site in Guadeloupe to supervise and organise the constructions of the cradles, the proper loading and lashing of the yachts, and the loading to the vessel.

Franz Rixgens comments; "CS4 Logistics offers its special maritime services to sailors at seaports worldwide. Our experience in logistics and supply chain management partners with our individual long-time experience as sailors with a special relationship to the yacht racing scene, especially, but not limited to, the Mini 6.50."

Special maritime logistics services thanks to the motivated and skilled team at CS4!

CS4 Logistics is a medium-sized logistics company, independent of external investors. Our independence as well as flexibility, reliability and customer proximity are the 4 key factors of the CS4 Logistics philosophy which makes it possible to look after our customers individually in the long term. The team is highly qualified, motivated and innovative.

Our service scope encompasses the full range of logistics services in ocean freight, air freight, European road & rail transport and contract logistics with a clear focus on value-adding areas such as IT-supported supply chain management services. Our portfolio also includes selected niche services and integrated logistics solutions for special sectors such as the automotive, textile and pharmaceutical industries as well as high-value air freight shipments such as art.



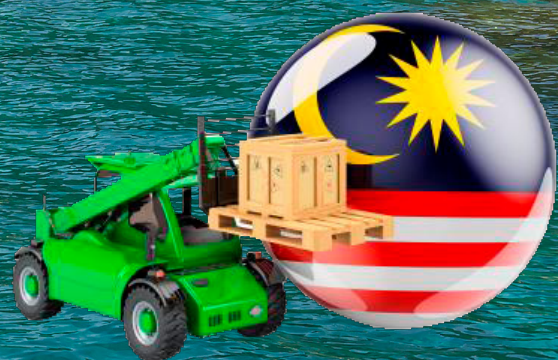
# EFFICIENT, RELIABLE & TIMELY LOGISTICS SERVICES FROM **TFI MALAYSIA**

We are pleased to introduce TFI International Sdn Bhd as new members in Malaysia. Thomas Matthew (Managing Director) says they are becoming Cargo Connections members to "... have a reliable and comprehensive network in one place". The company come recommended by current members and their headquarters are located in Subang Jaya with a branch office in Kota Kinabalu.

"Established in 2007, TFI is a wholly owned Malaysian company providing freight forwarding, total logistics and transportation services. Our primary strength is in airfreight, trucking throughout Malaysia and customs & e-commerce clearance. Also providing seafreight, warehousing and project cargo, we have the capacity and capability to provide a total, one-stop, multimodal logistics service."

We believe in providing efficient, reliable and timely logistics services and tailor-made solutions that best meet our agents and customers worldwide. Priding ourselves in having a highly experienced management and operations team with many years in the logistics industry, we look forward to building our freight forwarding forte with Cargo Connections members."

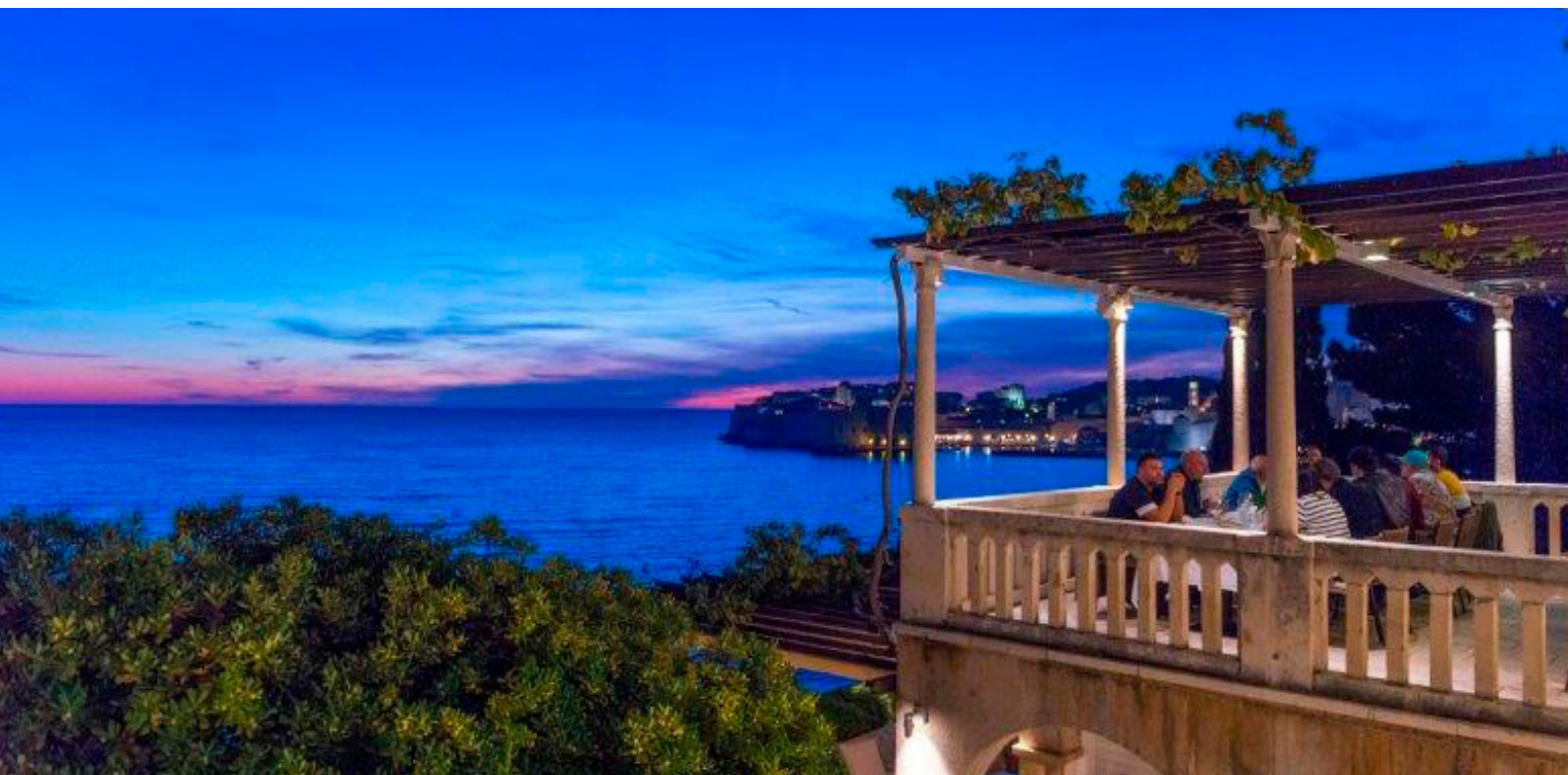
[www.tfiintlmy.com](http://www.tfiintlmy.com)



# **TFI**

**International**





## Our 2021 Annual Assembly in Croatia

**Cargo Connections** has safely held one of the industry's first network meetings since the beginning of the pandemic in 2020.

The event was held from **20-22 October 2021** at **Hotel Croatia Cavtat**, a leading five-star resort and conference centre enjoying spectacular views of the open sea and just 5km from Dubrovnik airport.

CC President/C.E.O., Rachel Crawford said "We knew that this would be a small gathering but after such a long time apart, we felt it was important to take the first steps in enabling people to safely meet face-to-face as the world begins to recover from the severity of the pandemic." See meeting photos.

The event welcomed representatives from **Bulgaria, Germany, Ghana, Peru, Qatar, Spain, and United Kingdom.**

Rachel added "We are delighted with the success of our first event back since the pandemic. We took every precaution to ensure our delegates safety and well-being and followed the evidence from the Events Research Programme. Additionally, delegates were provided with free, easy to use Rapid Covid Test Kits, CC Face Masks and Hand Gel."



The first chance that Members had to meet was at dinner, followed by drinks at the **Piano Bar**, whilst listening to some live music. The meeting was officially opened and then followed by a morning of 1-2-1 meeting sessions.





Delegates highlighted their specialist areas, discussed existing and new business. These sessions were especially important after the impact the COVID crisis has had on the industry .... there was much to discuss!

After lunch the group took a trip together to the Old Town, where they were taken on a short tour of the marble-paved squares and cobbled streets and Fort Lovrijenac. They then finished the afternoon with a delicious dinner in another stunning setting, overlooking the Adriatic sea.



## Exhibition Collaborations Secured Since Our Last Newsletter

Cargo Connections proudly collaborate with many of the world's top freight related exhibitions and events.

Over the past 12 months, we have secured collaborations with over 100 exhibitions with many more in the process, which raises our profile to a growing worldwide audience of industry executives.

We also provide regular updates on LinkedIn and Twitter to reach a wider audience and send our Digital Newsletter to both our membership plus external subscribers (subscribe here).

Below is a handful of the collaborations that we have secured since our last newsletter.

