

INSIDE Cargo Connections

ISSUE 27, MAY 2021

QUARTERLY NEWSLETTER FOR **CARGO CONNECTIONS**

COMING
SOON..
**NEW
MEETING
HUB**

SEE PAGE 5 FOR
DETAILS



CARGO
Connections



Firstly, I hope you and your loved ones are safe and well at this difficult time.

As Cargo Connections unites over 100 companies in more than 55 countries, we want to assist you with managing time zones when communicating with each other, especially now that many of us are working remotely.

The working day is finishing for some of us just as it's getting started for others and sometimes there is only a short window of time for us to communicate in real time, and that window can be critical! You can now quickly find out if your partner is making a morning coffee or having a glass of wine after a long day by checking their company profile in our Members Area or on our Smartphone Service.

We are also working hard on our new Meeting Centre, the most advanced virtual meeting platform in the industry! The system will feature a personal calendar with each entry containing all the information needed for a successful virtual meeting, including who is responsible for starting the meeting, the chosen platform (Skype, Zoom, Google Meet or WhatsApp), ID address/details, notes etc.

We will be in touch with more news soon, for now please enjoy this issue.

Rachel Crawford FCILT
President/C.E.O.

FROM THE PRESIDENT/C.E.O.

CARGO CONNECTIONS

Cargo Connections (CC) is an ISO 9001 and ISO 14001 certified organisation established in 2014 with the aim of becoming a leading international network of freight forwarders. Our Members offer clients the personal local service and flexibility that only privately-owned forwarders can, whilst benefiting from being part of a strong, established network. Our membership is growing steadily and currently comprises of 108 companies in 58 countries.

INSIDE CARGO CONNECTIONS

PUBLISHER: Cargo Connections

CONTACT: rachel@cargoconnections.net
Tel: + 44 2392 425204

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www.cargoconnections.net



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COMPREHENSIVE FORWARDING SERVICES AT TRANSLOGISTICS SOLUTION IN PERU



Translogistics Solution SAC are new members in Peru! Located in Lima, the company offer complete freight forwarding, transport and logistics solutions by all modes. Their experience and capabilities allow them to deliver industry-specific knowledge and services for various different sectors including automotive, construction, oil & gas, food & drink, electronics, mining, manufacturing, retail, pharmaceutical and technology.

Alejandra Hajar (Manager) says; "Translogistics Solution is a company dedicated to integral logistics management, providing services in air, sea, land, multimodal, chartering, oversized & project cargo, DGR, customs clearance and warehousing at a level of excellence. Our experienced and highly qualified team guarantee complete functionality in their operations while ensuring efficient costs with an optimisation of resources.

"We look forward to offering our comprehensive logistics services and supporting all Cargo Connections partners with our experience."

The photos in the gallery below show a recent project safely delivered by Translogistics Solution to two separate depots in Callao, Peru. The cargo consisted of 8 x 40' flat-racks and 3 x standard containers with a total weight of 233tns.

<http://www.trans-solution.pe>



The 3rd Indonesia International Transport, Logistics, Equipment and Services Exhibition 2021
www.logistics-indonesia.net

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PORT & MARITIME LOGISTICS ME SUMMIT 2021

IMC GOLDEN HELM AWARDS 2021

22ND SEPTEMBER 2021 | DUBAI

International Summit on Port & Maritime Logistics is a one Day Conference followed with IMC -Golden Helm Awards 2021. The event creates an unrivalled platform for the Port & Logistics Professionals to discuss, develop and plan strategies for the upliftment of the sectors on a global scale. The event will bring together top level speakers and decision makers under one roof making it one of the most efficient platform to collaborate and exchange information on various aspects from new trends in the global trade, logistics, Innovation, sustainability & development of ports on adapting new technologies, create investments, market trends, emerging Markets & future prospects.

WHO SHOULD ATTEND

- SHIP MANAGEMENT AND OPERATION.
- SHIP AGENTS & BROKERS.
- CLASSIFICATION SOCIETIES.
- MARINE INSURANCE.
- SHIPYARD, DRYDOCKS, AND SLIPWAYS.
- BANKING, FINANCIAL SERVICES FIRMS.
- SPARE PARTS SUPPLIERS.
- BUNKERING & LUBRICANTS.
- LAW AND LEGAL FIRMS.
- SUPPORTING INDUSTRIES
- GOVERNMENT AGENCIES & MARITIME ADMINISTRATIONS.
- SHIPS-OWNERS, SHIPPING LINES..
- FREIGHT FORWARDERS, & LOGISTIC COMPANIES.
- INSPECTION AND HSE FIRMS.
- SHIPCHANDLERS, OFFSHORE & MARINE SERVICES.
- MARITIME, SHIPPING, LOGISTICS, & OFFSHORE EDUCATIONAL & TRAINING INSTITUTES.
- LIFTING EQUIPMENT, CRANES AND MACHINERIES FOR SHIPS, PORTS & OFFSHORE.
- PORTS AND CONTAINERS TERMINALS OPERATORS/MANAGERS
- CHAMBERS OF COMMERCE, ECONOMIC AND INDUSTRIAL SECTORS.

Contact: +971 566 88 2257
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www.pmlsummit.com

INNOVATIVE & RELIABLE SOLUTIONS FROM SLP LOGISTIC IN LITHUANIA



We are pleased to introduce members in Lithuania with SLP Logistic UAB. Based in Vilnius and 100% Lithuanian owned, they are registered with the Lithuanian National Association of Forwarders and Logistics. Their air, sea and road freight as well as additional services are complete and thorough with experience in a wide-ranging scope of industries.

Arturas Ginelevicius (Managing Director) says; "SLP Logistic provides international transport and logistics services and builds innovative, reliable and customised solutions. Our professional, qualified and driven team accomplish great results with a high degree of efficiency and quality."

"We look forward to showing Cargo Connections members we can be relied upon as a trustworthy partner."

EXCITING NEW FEATURE TO ENHANCE REMOTE WORKING

The COVID-19 pandemic has forced companies across the world to navigate a delicate balance of protecting the health and safety of their staff while continuing business operations. As we enter 2021 it has become clear that the workplace impact of 2020 would not be a temporary one, and that we all need to adapt and change how we work to stay competitive and to ensure business continuity.

This new era of remote working has compelled us to invest in a bespoke new Meeting Centre where our Members can connect virtually using the platforms that have now become an essential part of daily life including Zoom, Google Meet, Skype, and WhatsApp.

SPONTANEOUS MEETINGS

A project has come up and you do not have time for a long back and forth email trail. You will be able to quickly schedule a virtual meeting with a fellow partner across several communication platforms with time zones automatically considered.

VIRTUAL MEETING WEEKS

You will be able to schedule numerous 20 minute 1-2-1 virtual meetings with other Members over specified dates. Features include automated time zones, choice of online platforms, option to send a message with meeting requests, invite multiple colleagues to the call. Our next Virtual Meeting Week will take place in July 2021.

FACE TO FACE MEETINGS

A new state-of-the-art "Meeting Manager" so that you can arrange all your meetings prior to arrival at our Annual Assembly. Our new system has thought of everything so you will be fully prepared with all the necessary information including an easy to read schedule on your mobile device to ensure the gathering is well-organised and productive. Fingers crossed for Croatia!

At Cargo Connections, we feel it is essential that we support our Members and create useful tools to enable their business to not only survive but thrive while working remotely. The system is already in development and we look forward to RELEASING IT SOON!



US TRANSWORLD LOGISTICS WIN 'BEST BUSINESS STARTUP' AT THE GLOBAL STARTUP SUMMIT & AWARDS

US Transworld Logistics are pleased to share they have been recognised with the 'Best Business Startup Award' at the Global Startup Summit & Awards 2021.

The awards are organised by the Global Triumph Foundation and the Government of India under the MSME (Ministry of Micro, Small and Medium Enterprises).

CEO at US Transworld Logistics, Uttam Singhal comments; "We are very proud to be honoured with the Best Business Startup Award and would like to give special thanks to all our partners and associates."

Congratulations to Uttam and all at US Transworld Logistics from the Cargo Connections Head Office!

NEW WORLD LOGISTICS VIETNAM NOMINATED AS LOCAL AGENT FOR RO/RO BY LGL

Vietnam members, New World Logistics (NWL) are pleased to report they have been nominated as an exclusive local agent for RO/RO services in South East Asia by Liberty Global Logistics (LGL).



Brandon Phuong at New World Logistics comments; "LGL is one of the biggest shipping companies in the world by RO/RO vessels with service routes from America, Europe and Middle-East to the Asia and Pacific Ocean Zone. NWL's responsibility is to coordinate with manufacturers, sellers, buyers and shipping companies in all scopes of activity with a speciality in importing and exporting automobiles by RO/RO vessel."

Operating the monthly schedule from America, Europe, Middle East and Asia and turning back to America, we can accept all kinds of cargo (eg, equipment, cars, vehicles, transformers, cranes, wind towers, generators and military cargo)."

"This is a big achievement of our team and will help us to grow further. We are pleased to take this opportunity to share the information with all Cargo Connections members."



The 21st China International Petroleum and Petrochemical Technology and Equipment Exhibition (cippe2021), will be held at 8-10 June 2021 at New China International Exhibition Center, Beijing, China. cippe is the world's leading event for oil & gas industry in China, cippe2021 will be the world's first ultra-large-scale oil and gas exhibition to be held in-person in the post-pandemic era, and also a world's leading professional energy equipment event.

cippe, as an international event for the oil and gas industry held for 20 sessions consecutively, has always been aiming at "serving enterprises and promoting industry", taking "ensure enterprises to expand business" as its service concept, and devoted to building a one-stop exhibition service platform to promote the development of the global oil and gas industry. cippe organizing committee will continue to prepare for the upcoming event, increase marketing and promotion, and strive to create the best environment for exhibiting and visiting, and effectively achieve a better effect.

sarah@zhenweexpo.com <https://en.cippe.com.cn/>



World Breakbulk Expo

October 12-13, 2021

Shanghai World Expo Exhibition & Convention Center
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Dreamer Wang
International Sales Manager

M: 86 15002115728

T: 86 (021) 20693553

E: dreamer.wang@wbx-sh.com



COMPREHENSIVE FREIGHT FORWARDING SERVICES AT WIDE WORLD CORPORATION IN URUGUAY

We are pleased to welcome members in Uruguay with Wide World Corporation. Located in the country's capital, Montevideo, they are certified by AUDACA (Uruguayan National Freight Forwarder Association) and have great expertise and experience in all international logistics processes including air, ocean and road transport, project & RORO cargo, customs brokerage and warehousing.

Wide World Corporation are proficient in handling a wide range of different cargo and are specialised in nautical and aeronautic equipment as well

as cargo for the manufacturing, automotive, construction and power & energy industries. Mathias Pereira (Director) comments; "We provide quality freight forwarding and logistics solutions and comprehensive services with professionalism and responsibility."

A WARM WELCOME TO OUR NEW MEMBERS IN URUGUAY FROM THE CARGO CONNECTIONS HEAD OFFICE!

CARGO CONNECTIONS HOLD MEET OUR NEW MEMBERS VIDEO SESSION



Cargo Connections has recently held a Meet our New Members video session, where each featured company had 5-minutes to introduce themselves.

CC President/C.E.O. Rachel Crawford said "We hope that today's video session will help to accelerate business relations as 'seeing' who you are talking to allows for more engaging conversations than telephone calls or emails."

The speakers in order of appearance:

David Wu, CYTS-Spirit Logistics Limited HONG KONG

Dmitriy Balaban, Alpatrans UKRAINE
Gamini Gunaratne, Cargo Overseas SRI LANKA

Shebil, Vision Shipping DUBAI

Francis Kimalel, Rapid Kate KENYA

Chetan Kapur, Shippify Cargo INDIA
Steffen Loebert, CS4 Logistics GmbH GERMANY

Uttam Singhal, US Transworld Logistics INDIA

Rachel added "The COVID-19 pandemic has forced companies across the world to navigate a delicate balance of protecting the health and safety of their staff while continuing business operations. As we enter 2021 it has become clear that the workplace impact of 2020 would not be a temporary one, and that we all need to adapt and change how we work to stay competitive and to ensure business continuity.

We feel it is essential that we support our Members and create useful tools

to enable their business to not only survive but thrive while working remotely. So ... in the next week we will be making an announcement on an exciting new membership feature for you ... watch this space."

A recording of the video session is available in the Members Area for those who were unable to participate due to varying time zones.

ALPHATRANS UKRAINE DELIVER LONG CRANE BEAM TO BELGIUM

Alpatrans recently completed the delivery of a long crane beam by truck from Kiev in Ukraine to Wolvertem, Belgium.

The dimensions of the beam are 24.02 x 1.80 x 2.08m with a weight of 40.05mt. The route took the beam through the territories of four countries on the journey.

Another successful and smooth delivery from Alpatrans!

<http://www.alpatrans.ua>



Exhibition Collaborations Secured in March 2021

Cargo Connections proudly collaborate with many of the world's top freight related exhibitions and events.

Over the past 12 months, we have secured collaborations with over 100 exhibitions with many more in the process, which raises our profile to a growing worldwide audience of industry executives.

We also provide regular updates on LinkedIn and Twitter to reach a wider audience and send our Digital Newsletter to both our membership plus external subscribers ([subscribe here](#)).

Below is a handful of the collaborations that we secured during March - click the thumbnail to see details of each exhibition and click here to see a full list with links to each event's website.



BOOK NOW



2020 QUALITY CONTROL SURVEY

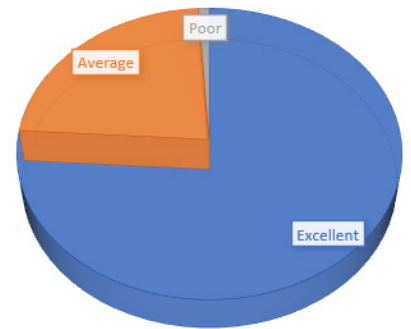
We are delighted by the amount of shipments that are being nominated within Cargo Connections, despite the challenging year we have just had.

As inter-trade continues to increase, it is important that we monitor the quality of our Members to ensure that we have recruited the right companies, who perform in a conscientious, diligent and professional manner.

We received completed Quality Control Surveys from 80 companies - thank you to each of you who took the time to submit the form. It is much appreciated and enables us to continually monitor our membership.

We are delighted that the overall results show the Excellent (76%) and Average (23%) ratings far outweigh the Poor (1%).

The results provide a platform to uncover any Members whom rate below average. We are then able to identify and resolve issues with the very small number of Members that this applies to. We will contact the companies that need to improve their service and together we will investigate and address any problems.



We also wanted to highlight some of the comments regarding companies that you have been particularly impressed with:

- ConEx Logistics (Jordan) - They have handled our first EXW shipment in a professional way which impressed our customer as well.
- Milestone Logistics (Spain) - They are handling our traffic from India to Spain with quick responses.
- The support from Aura Freight (UAE) and Base SPA (Italy) are excellent.
- Vittorio from Thruex (Italy) is very helpful & a hard worker and Santiago from Milestone (Spain) is also the same. We are so proud to work with them. We also like to work with Linda Pitto from Base SPA (Italy).
- Aura Freight (UAE) and Yashtec are always on point.
- Very good support and assistance from Barnes & Kimura (USA).
- Milestone (Spain) - Good work as always, great friends.
- Alba Wheels (USA) - Pleasure to work with them.
- All offices are efficient with Kagayaku (Malaysia), Aura Freight (UAE) and Base SPA (Italy) - always in touch and a fair exchange of business.
- Spark (Australia) and Tri-Alliance (Canada) are always on top!
- Mark Global in Turkey are an absolutely fantastic agent. Response times are excellent.
- We found a very good team in China with Safety International.
- Yes, with Mark Global in Turkey and Base Spa in Italy. They are very professional and will go extra mile to resolve issues on hand and try their best to assist in whatever request possible.
- Tri Alliance (Canada) - The team are really easy to deal with. Their pricing is competitive and their communication is great.
- Kagayaku (Malaysia) - Unfortunately have not done much business together, however any requests are actioned with the utmost urgency. Also really friendly to work with.



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27TH & 28TH SEPTEMBER 2021
GULF HOTEL BAHRAIN & CONVENTION CENTRE



LIFTEX - THE LEADING NETWORKING EXHIBITION DEDICATED TO THE LIFTING INDUSTRY - IS COMING TO THE MIDDLE EAST!

The 2-day exhibition will be hosted by LEEA (Lifting Equipment Engineers Association), the global representative body for the lifting industry worldwide, under the patronage of Bahrain's Ministry of Labor at the Gulf Hotel & Convention Centre, Bahrain on 27-28 September 2021.

If you work in the lifting and rigging industry or you want to learn about the latest solutions in the local marketplace, then you can't afford to miss LiftEx 2021.

To find out how you can get involved as a Sponsor, Exhibitor or Visitor, please email enquiries@L2Events.com or call on +44 20 3488 2865.

Follow us @LiftEx2021 #LiftEx21 | enquiries@L2Events.com

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