ISSUE 25, NOVEMBER 2020 Cargo Connections QUARTERLY NEWSLETTER FOR CARGO CONNECTIONS

NINE NEW **MEMBERS** THIS ISSUE

ALPHATRANS: UKRAINE

> **THINK:** AUSTRALIA & NEW ZEALAND

NORTH COAST: QATAR

RAW-LYNKS: GHANA

WORLD FREIGHT: CAMBODIA

> SABLE: GERMANY

> > **CONEX:** JORDAN

> > > ELITE:

ZEBRA: SOUTH AFRICA

UNI-HOME HANDLE HIPPING CONCRETE RUCKS

See page 11



We think it's fair to say that most of us are, to a degree, attached to our mobile devices and add to this the fact that 2020 has seen new ways of working emerge, and you'll see why we provide a Smartphone Service, where you can quickly find the contact details of your partners. You can also instantly contact each other via the skype, telephone and email live links. To access the service, see the Membership Tools page in our Members Area.



Thank you to everyone who joined us for our exclusive webinar with Susan Oatway, Senior Analyst at Drewry. The webinar covered the latest trends and outlook for the multipurpose shipping market and ended with a Q&A session. Huge thanks to Susan for her time and expertise! As promised, we recorded the session for those who were unable to participate due to varying time zones. Please see our Head Office Notices page to access the video. We have another exclusive webinar coming up ... full details will be issued via our Mailing List so watch this space!

The lockdown has prevented us from meeting this year, but we will be expecting our next gathering to be the largest in our history. It will be amazing to be in the same room again, but only once it is 100% safe to do so. I know that families and economies are still suffering but we are confident in the V-shaped recovery that many business leaders are talking about. Companies are gradually moving their focus from protecting their business to recovery and we have learnt much during the crisis which is enabling us to remodel, so we can emerge in a strong position.

Many of us are now enjoying the flexibility of working from home and the "new normal". For many this is feeling smarter than the way we worked before. We also appreciate more than ever, the importance of being connected across the world to trusted and reliable partners. Cargo Connections has seen solid growth ... did you know we have welcomed over 20 new Member's during the pandemic? We will continue to work hard in our aim to provide you with excellent freight forwarders in every corner of the world and will be scheduling a new Virtual Meeting Week in early 2021 so that you get the chance to 'meet' our new Members.

For now, please stay safe and enjoy this issue...

RACHEL CRAWFORD President/C .E .O.

FROM THE PRESIDENT/C.E.O.

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CARGO CONNECTIONS

Cargo Connections (CC) is an ISO 9001 and ISO 14001 certified organisation established in 2014 with the aim of becoming a leading international network of freight forwarders. Our Members offer clients the personal local service and flexibility that only privately-owned forwarders can, whilst benefiting from being part of a strong, established network. Our membership is growing steadily and currently comprises of 118 companies in 59 countries.

INSIDE CARGO CONNECTIONS

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COVER: Uni-Home Handle Shipping of Concrete Trucks. See page 11. Photo: Uni-Home.

CC cannot take responsibility for the opinions, statements and/or facts expressed in the stories, that are contained in this publication. Any views expressed are those of the individual quoted, and not necessarily those of the publisher. The publisher can accept no responsibility for any errors or ommissions made, but will endeavour to amend any, that are brought to our attention, in a future issue.

Connections

PROJECT SPECIALIST

Cristian Pelaez Project Manager cpelaez@interwf.com

dity: Water Treatment Equipment | Cargo Picked Up: Louisiana, USA | Inland Tranportation: Flatbed | Origin Port: Houston. Ocean Transportation: Flat Rack | Destination: Rio de Janeiro, Brazil

INTERWORLD FREIGHT USA HANDLE WATER TREATMENT EQUIPMENT

Interworld Freight are pleased to report a recent project shipment of water treatment equipment in the USA. The cargo was picked up in Louisiana and transported to Houston Port by flatbed truck where it was transferred onto a flat-rack and loaded onto the ocean vessel destined for Rio de Janeiro, Brazil.

"Interworld Freight is a freight forwarder that keeps moving forward to maintain and improve our businesses, always with competitive rates and of course, the best customer service. We are project cargo specialists and all our efforts are oriented to perfectly synchronize the process in order to have an optimal operational flow. Quoting, planning, coordinating and executing with responsibility and care are the keys to making such movements satisfactory to all parties involved in the logistics chain."

Interworld Freight are valued and dependable Cargo Connections members in the USA, Dominican Republic and Guatemala.

www.interworldfreight.com

JOHN GOOD LOGISTICS SHOW THEIR GLOBAL PROJECT SKII

John Good Logistics get involved in all manner of shipments and their project division's latest cross-trade shipment covered the movement of printing machinery.

The printing machine needed moving from Saudi Arabia to Qingdao in China and John Good Logistics handled it all, from preparation of all the L/C documentation to arranging the 15 x 40'HC's, 2 x 40'FR and 2 x 20'FR. The loaded and lashed cargo was shipped and delivered with the letter of credit passing first time leaving the customer extremely happy with the service.

David Hartley at John Good Logistics comments: "When a shipper is looking to move cargo worth €2 million, they need somebody they can rely on. Especially when the goods are covered by a letter of credit and he is based in the UK but the shipment isn't.

It wasn't our largest load of the year or even the load with the highest value, but there are plenty of challenges an unwary shipper can fall foul of when working with Saudi Arabian and then Chinese customs. What started out as a fairly straightforward cross trade shipment quickly turned more complex once it was found that part of the machine was out-of-gauge. So flat-rack equipment had to be sourced at short notice, meetings with local transport regulations took place and the cargo was surveyed as the loading was undertaken with everything falling perfectly into place with the assistance of our overseas agent."

www.johngood.co.uk

NEW WORLD LOGISTICS VIETNAM CERTIFIED OGISTIC FOR ISO 9001:2015 NEN



N Members in LORV Vietnam, New World Logistics are S/NCE 200 very pleased to report they have been evaluated for Quality Management Systems and achieved ISO 9001:2015 certification.

Tony Liem at New World Logistics says: "We are very proud to perfect our management and be appraised with the ISO certification from LDT Co., who is nominated and authorized by the

Directorate for Standards, Metrology and Quality of Vietnam Ministry of Science and Technology.

New World Logistics were established in 2003 and have been reliable Cargo Connections members in Vietnam since 2017. They have a motivated management team experienced in international freight forwarding, multimodal transport, heavy lift and project cargo.

www.newworldlogistics.vn



US TRANSWORLD GIVEN 'EMERGING COMPANY AWARD'



US Transworld Logistics are pleased to report they have been awarded with the 'Emerging Company Award 2020' as part of the Indian Achievers Awards organised by the Indian Achievers Forum.

The honour was given to Uttam Singhal, CEO of US Transworld Logistics, in recognition of 'Outstanding Professional Achievements and **Inspiring Social** Contributions'.

Uttam is photographed above with the welldeserved award.

Congratulations to Uttam and all at US Transworld Logistics from the Cargo Connections Head Office!

www.ustl.in

HEAVY TRANSPORT ONLINE TRAINING PROGRAM: TRAIN 2 STAFF MEMBERS FOR ONLY £250



Our eLearning Platform provides a comprehensive online 'Heavy Transport' training program which you can access at your own convenience with no deadlines for completion.

The exclusive online training has been used by staff in over 50 countries and has received great feedback:

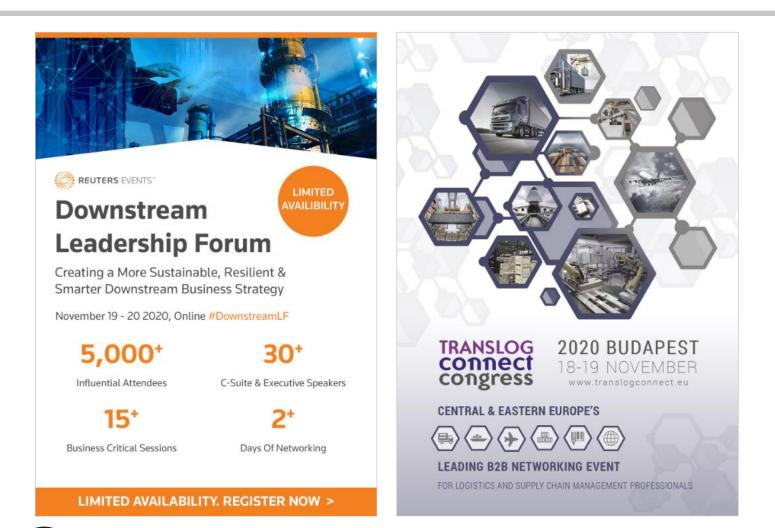
- "You can work at your own pace, and this helps considerably with the ongoing demands of work/family life."
- "Even if you think you know it all, there will always be something you didn't know. Keep learning."
- "Anything new you want to learn you make time for and that is what I did."
- "The course was lengthy but I never felt bored."
- "There is no time limit for completing the course so it's good for understanding each session very clearly."
- "As a beginner in project cargo it's very useful for me, no doubt. Thanks."
- "With proper planning one can complete the course in a short period."

- "I like that you can pause for a few weeks if required so work and family commitments are not compromised."
- "I will definitely recommend this course to other industry staff."
- "I had already started informing peoples and institutional heads on the educational benefits and I hope they will contact you."
- "It's very useful either beginner or experienced staff, it's very useful."
- "I want to thank the Instructor for his easy expression that gave me the opportunity to understand. I received a lot of knowledge from this course."
- "I learned a lot in this program, it is very complete and didactic. I think all companies involved in project cargo should do it."
- "I found it very informative and interesting. The instructor is very knowledgeable."

Now for the good news - we are offering a great deal enabling you to train 2 staff members for only £250!

It is the perfect time for an online course and upon completion, an e-Certificate is sent via email which can be downloaded and shared immediately so that the user can verify their training to clients and officials quickly and easily.

www.transporttraining.online





NEW MEMBERS IN CAMBODIA: WORLD FREIGHT LOGISTICS

We are pleased to report World Freight Logistics Co Ltd are new members in Cambodia. Recommended as a dependable agent by current members, the company's offices are in Phnom Penh. They offer a complete range of air, sea and land freight forwarding services as well as project cargo handling, loading, unloading, warehousing and customs brokerage.

Director General, Mr. Ma Bory says: "World Freight Logistics provides worldwide freight forwarding and transportation services in Cambodia with first class solutions, added value, a professional and devoted team as well as a strong drive to contribute to the community's prosperity. We are experts in logistics and supply chains, finding reliable solutions tailored to customers and agents needs."

"World Freight Logistics are ready to be a trustworthy and friendly Cargo Connections partner in Cambodia!"

Some of the varied work recently handled by the company is pictured above, including coffee machines, motorcycles & parts, steel structures, cranes and several others.

www.worldfreightls.com

A RESPONSIVE, NIMBLE & VERSATILE NEW MEMBER IN GHANA WITH **RAW-LYNKS**

We are pleased to welcome Raw-Lynks Expo Consult Ltd as new members in Ghana, located in Accra.

Managing Director, Emmanuel Djan says: "Raw-Lynks Expo Consult Ltd is international freight forwarding, logistics and trading company with over a decade of expertise. We are a responsive, nimble and versatile logistics solutions company offering swift tailor-made services. Having developed a detailed understanding of the market, we provide end-to-end logistic solutions focussing on timely and cost-effective deliveries."

We wish Raw-Lynks a warm welcome to the Cargo Connections network!

www.rawlynksconsult.com

CC HOLDS FIRST VIRTUAL 1-2-1 MEETING WEEK



The COVID-19 pandemic has seen businesses implement flexible working practices including remote operations at a record rate in order to protect the workforce and provide business continuity.

Although everyone is anxious for the pandemic to be over, there is much uncertainty and new guidelines and protocols will continue for some time to come. This leaves companies adjusting to a new way of life.

Cargo Connections recently held their first Virtual 1-2-1 Meeting Week (provided free of charge) where Members were able to book 30-minute meetings with each other using their specially developed in-house Booking System.

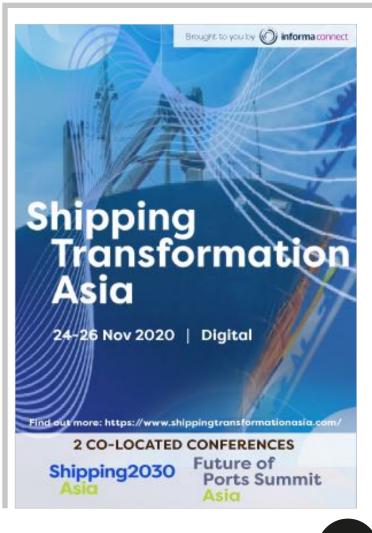
A key feature of the system is being able to make notes against each meeting as well as one-to-one messaging so that Members could engage with each other before, during and after the Virtual 1-2-1 Meeting Week.

Cargo Connections President, Rachel Crawford said: "We are aware that communication and connections are vital and want to ensure that Cargo Connections continues to evolve and provide its Members with a strong networking platform. Indeed, belonging to organisations like Cargo Connections could be essential to the survival of many independent forwarders over the coming years. We are delighted that our first virtual event went so well as video meetings are an excellent way to connect in the absence of our annual gatherings." Feedback from participants included:

- "For us it was a great experience, this is our first year in the network, we were not sure if we could have the budget to get on the face to face meeting. So, it was perfect for us as our first experience within the network."
 Corporacion Leidy Mar, Venezuela
- "At this present C19 condition, you have really explored the best way for a virtual 1-2-1 meeting. In general, one cannot find more than this at this time of C19 Pandemic. Hats off to CC organizers." V-Care Logistics Services, India
- "Seeing people face to face again was very good. Open discussions and very positive."
 Inco Express B.V., Netherlands
- "Having video it helps makes the experience as close to a 'face to face' meeting as possible." Sadleirs Global Logistics, Australia
- "We could exchange lots of information which usually may not happen in emails or company introductions." Worldline Logistics, India

- "When talking with someone for the first time it was useful to get a brief on their business. It was great to see people face to face. Also, it meant instead of putting off calls we actually planned to 'meet' which was good." Wells Cargo, Ireland
- "It has been great to share feelings with the members, basically we talked much more about life than business, and that's great because it means we are already at a second stage of the relationship indeed." Milestone Logistics, Spain
- "It's nice to talk via video, feeling easier to know each other. And I got to know marketing and pandemic situation of other countries, which is useful." Shenzhen Uni-Home, China
- "This virtual meet provided a forum for open discussion and helped build rapport." Aura Freight Time Shipping, UAE
- "It was very effective to develop and meet face to face new agents but also the agents who we are already working with." Interworld Freight, Dominican Republic

Cargo Connections also provides online training and eZines which consist of helpful information and pointers on various topics. Recent issues include Holding Virtual 121 Meetings, Managing Flexible Work Arrangements and Working from Home.



FUNDRAISING

THE CARGO CONNECTIONS FUNDRAISING FOUNDATION HAS RAISED OVER **\$10,000** FOR THE FOLLOWING CHARITIES AND PROJECTS.

2019: GLOBAL FOOTPRINT NETWORK

We are pleased to be supporting the work of Global Footprint Network, an international research organization that envisions a future where all can thrive within the means of our one planet. It's widely used Ecological Footprint accounts continue to be the only metric that compares overall human demand on nature with what our planet can renew. The distilled results: humanity is using over 1.7 Earths. In 2018, its "Earth Overshoot Day", the day each year when humanity has used more from Earth than the planet can renew in the entire year, fell on August 1. www.overshootday.org. Their campaign generated over 3 billion media impressions in over 100 countries, and was present on over 2800 websites.

See www.footprintnetwork.org

PREVIOUS YEARS



2018: LEAGUE OF DIATHLETES

The League of DiAthletes hosts "T1D Heroes" currently based across Australia, Brazil, Costa Rica, Ecuador, Ghana, Kuwait, Pakistan, Uganda, the UK and USA; who unite together developing grassroots type 1 diabetes educational workshops and activities.



2017: 2 SMALL BUSINESS PROJECTS, INDIA

As well as helping hundreds of individuals living in poverty (mostly children) to access insulin and medical care, The Dream Trust also helps provide funding for small business start-ups so that their patients can become self-reliant and gain pride and dignity.



2016: RACHEL ABSEILS FOR INSULIN! £4000

The Dream Trust provides life-saving insulin to poor children. It costs GB £200 to pay for the insulin that keeps a child alive for 1 year and Rachel, Jane and Tania are delighted to have already raised enough funds to fund 20 children.



2018: KLOKÁNEK HOUSE, PRAGUE £1000

A converted former agricultural training centre, now 13 flats for 48 children, Klokánek (Kangaroo House) is a project of the Fund for Endangered Children. Offering temporary family care until the child can safely return home or enter permanent adoption.

2015: SOS CHILDREN'S VILLAGE BAMBOUS £1500

SOS Children's Villages Mauritius is a leading child care Non- Governmental Organisation providing long-term care to needy children. Helping children who have lost parental care, who are at risk of abandonment or whose basic rights are not being fulfilled. We are pleased to introduce membership in Qatar with North Coast Logistic. General Manager, Lalith de Silva says they are joining Cargo Connections: "...to provide members with the best local and international freight forwarding, shipping and logistics services in Qatar". They were recommended by current **Cargo Connections** members and their main services include freight forwarding, shipping, land transportation, customs clearance and packing.

Lalith continues: "North Coast Logistic Qatar specialises in freight forwarding, transportation and distribution services by offering a personalised service. Situated in the heart of Doha, we dedicate our resources to the continuing development of systems and procedures with the capacity and flexibility to meet each client's and partner's specific logistics requirements.

Our quality freight forwarding services are executed with high performance standards and flexibility, offering guaranteed, time-definite, cost-saving options with reliable daily updates when handling urgent shipments.

Customer service is our first priority, led by our competitive rates and operational excellency. Being a professional freight forwarder is not enough at North Coast Logistic Qatar and constant attention to detail is just part of the routine at our offices. Our goal is to be a truly global total logistics provider, offering quality services on a scale that put us at the top of the industry."

A recent job successfully handled by the company is pictured below. The cargo consisted of an overhead crane with dimensions of 19.0 x 3.5 x 1.5m per unit and was shipped by RORO from Hamad Port in Qatar to Sohar Port, Oman. The scope of work handled by North Coast Logistic included collating complete details of the shipment, planning the schedule,

arranging the

documentation and vessel, arranging police escorts for the transfer to the port, transportation of oversized cargo to the port and the cargo loading.

Clari (Operation Executive) explains: "The big challenge was moving the cargo from the warehouse to the port, due to the over-dimensional cargo length. Also, a trailer broke down on route while transferring one of the units to the port but we took swift action and the cargo was loaded on the vessel on time. We took extra precautions to ensure the cargo was on schedule and our client was very satisfied with our service.

PROFESSIONAL & FLEXIBLE FREIGHT FORWARDING AT NORTH COAST LOGISTIC IN QATAR

www.northcoastlogisticqatar.com



A WARM WELCOME TO **ZEBRA FREIGHT** IN SOUTH AFRICA



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We are pleased to approve Zebra Freight as new members in South Africa. Based in Johannesburg, they are committed to providing quality freight forwarding services.

Patience Nare (Operations Manager) says: "We specialize in air freight, cross-border road freight, sea freight and customs clearance with years of dedicated professional expertise. Our continuously trained team are fully up-to-date with the latest logistical and transportation developments and requirements."

"Zebra Freight offers reliable and cost effective worldwide freight forwarding services for commercial and personal consignments."

The Cargo Connections Head Office wishes a warm welcome to our new member!

www.zebrafreight.com

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UNI-HOME HANDLE SHIPPING OF CONCRETE TRUCKS

Chinese members, Shenzhen Uni-Home International Logistics have recently handled the shipping of 3 used concrete trucks.

The trucks have dimensions of 11.94 x 2.49 x 3.95m and a weight of 39,600kg. They were shipped with the POL at Tianjin (China) and POD at Jebel Ali (UAE).

Uni-Home performed all services from the pick up at the client's facility to Jebel Ali Port. The three units were arranged on three different vessels as they belonged to different orders with different deliveries.

Due to Uni-Home's regular experience in handling breakbulk shipments, these units were handled with ease and without any issues.

www.cn-unihome.com



Dale is our Creative Director and produces our fabulous Digital Newsletters as well as your Membership Guides etc.

Dale is now offering his services exclusively to Cargo Connections Members to create beautifully designed visual identities, print collateral, and websites to help you elevate your company's identity and marketing.

Please go to idale.co.uk, click NETWORKS and use the password: Freight&Cargo

Dale says: "Visual branding is what brings your brand to life. I'm proud to offer four different branding packages, for different budgets and needs, along with opportunities to customise with branding add-ons and extra marketing collateral designs. This guide outlines these offerings and shares a little bit about my process too, to help give you a feel for what to expect. Please feel free to get in touch with questions."

Branding Packages and Pricing Guide

Client Questionnaire

We highly recommend Dale's services and if you are interested, please contact him directly on:

networks@idale.co.uk

Client Questionnaire

AN EXCLUSIVE GRAPHIC DESIGN SERVICE FOR MEMBERS

We are pleased to announce Elite Worldwide Logistics are new members in the United Kingdom. The company are registered with FIATA and BIFA (British International Freight Association) and offer a complete range of air, sea and road freight forwarding services as well as customs clearance and warehousing. Director, Ian Robbins says they are joining Cargo Connections: "...to work alongside strong partners across the world and to help grow our company portfolio worldwide".

Ian continues by introducing the company: "Our aim is to provide the highest level of freight forwarding, customs and transport services. We ensure we have an understanding of our partner's and customer's requirements and pride ourselves on offering a ELITE service. Benefiting from over 45 years experience in the logistics industry and with strong relationships with carriers, co-loaders and suppliers across the UK, we are able to offer customised door-todoor forwarding and competitive, reliable and efficient services at all times."

"With Elite Worldwide Logistics, you can be secure in the knowledge that you are in the safe hands of a team with qualified industry knowledge."

A large ongoing project being professionally handled by Elite Worldwide Logistics is pictured below consisting of aluminium curtain walls for a London building arriving at Felixstowe from Shanghai. They have handled around 100 x 40'HC containers for the project so far. Ian explains; "Our task is to arrange the shipping of 10-15 x 40'HC every 2-3 weeks. On arrival in the UK, all containers are moved to our locally appointed warehouse for careful unloading and storage for a short a period. We then re-load the cargo as required by the client and arrange deliveries to the construction site in Central London by trucks."

> A great job being efficiently handled by Elite Worldwide Logistics giving an idea of the projects they are involved in as well as the infrastructure they have in place, ready to give a VIP service to Cargo Connections members with any work they are tasked with.

www.elite-wwl.com

AN ELITE SERVICE AT ELITE WORLDWIDE LOGISTICS IN THE UK

OUR EXCLUSIVE WEBINAR WITH **SUSAN OATWAY**, SENIOR ANALYST AT DREWRY

Thank you to everyone who joined us for our exclusive webinar with Susan Oatway, Senior Analyst for Multipurpose and Breakbulk Shipping at Drewry, which took place on Tuesday 13 October.

As promised, we recorded the session for those who were unable to participate due to varying time zones. Please contact Rachel for access to the video.

The webinar covered the latest trends and outlook for the multipurpose shipping market and ended with a Q&A session.

Susan is a highly experienced consultant, for more than 13 years she has been the principle author of Drewry's Multipurpose and Heavy Lift publications and is co-Editor of the Reefer Shipping report as well as Chairman of the Institute of Chartered Shipbrokers. She is fully conversant with the all aspects of the multipurpose and dry bulk shipping market and has extensive project experience working for carriers & shipping lines, financial intermediaries and other key industry stakeholders. Her advisory expertise is considerable and includes market studies, valuations and strategic planning.

Huge thanks to Susan Oatway for her time and expertise!

If you have any questions for Susan, please email us and we will be happy to put you in touch.







International conference

Operation and modernization of ports and erminals 2020

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+7 (958) 58-155-98

November 9

Rostov-on-Don

info@viva-consult.ru

MEMBERSHIP IN JORDAN WITH CONEX LOGISTICS SOLUTIONS

We are pleased to report membership in Jordan with ConEX Logistics Solutions. Their main services include air, sea and land freight forwarding, customs brokerage and express couriering. Ahmad Abzakh (Head of Business Development) says they are becoming Cargo Connections members: "...as we have been looking for a professional freight network with professional freight forwarders because Jordan is a big import country."



"ConEX is a Jordanian freight forwarding company and logistics service provider, established in Amman and aiming to play a major role in the field. Our team will always be there when needed, evaluating the best options, in terms of safety, cost and reliability. Whether air, sea, or land, we are looking to be your strategic partner."

The photos show the ConEX team and offices.

www.conexls.com

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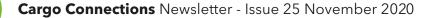






W 151

THE OWNER WATCHING





Our next gathering will take place in Croatia from 20-22 October 2021 at Hotel Croatia Cavtat, a leading five-star resort and conference centre enjoying spectacular views of the open sea and just 5km from Dubrovnik airport.

5th ANNUAL ASSEMBLY20-22 OCTOBER 2021CROATIA

The venue is an idyllic, award-winning base from which to explore the region's historic charm and the medieval Dubrovnik is just across the bay.

"Croatia has became a popular destination thanks to the fact they shot several scenes of the famous TV series 'Game of Thrones' in the country. However, that is not the only reason people flock to this beautiful country, it is incredibly diverse filled with culture, history, nature and delicious food!"

We have arranged a fantastic start to our event! We will meet at 14:00 on Wednesday 20 October for a relaxing boat trip across the bay to Dubrovnik Old Town, one of the world's finest and most perfectly preserved medieval cities in the world. We will be taken in groups of 25 by English speaking guides around the marble-paved squares and cobbled streets, all of which have also remained unchanged for centuries. We will then enjoy dinner together at the stunning Palm Terrace at Excelsior Hotel before returning to the hotel by coach at approximately 20:00.

Our official meeting will start on Thursday 21 October in the Congress Hall Ragusa and delegates will gain access to our exclusive Event Web App so that 20-minute business meetings can be arranged prior to arrival. After a productive day of 1-2-1 meetings, there will be time to rest before we meet at 19:30 for a dinner feast with an open bar at Restaurant Alverede. We have then arranged for us to relax with the exclusive use of the Posejdon Night Club. We have arranged an open bar and private DJ to help us dance off some of the calories.

Our official meeting will continue on Friday 22 October with more 1-2-1 meetings where delegates highlight their specialist areas, discuss cross trade, existing and new business as well as information regarding their country's regulations and requirements. These crucial meetings also provide an opportunity to share key import and export trade information.

For more information and to register visit:

www.cargoconnections.net/event/next

Wednesday 20 October 2021 14:00 - 18:00 Dubrovnik Old Town Tour 18:00 - 20.30 4 Course Dinner at Palm Terrace

Thursday 21 October 2021 09:30 - 17:00 1-2-1 Meetings 19:30 - 23:30 Gala Dinner, Private DJ & Nightclub

Friday 22 October 2021 09:30 - 17:00 1-2-1 Meetings 17:00 Meeting Ends







We are pleased to welcome Sable Air & Sea Transport International GmbH as new members in Germany. Based in Hamburg, the company are over 25 years old and they are AEO and IATA registered.

Managing Director and Owner, Mr. Thorsten Bassen says: "Our portfolio includes a wide range of logistics services, whether by air, sea or truck, as well as additional services including warehousing & storage, consolidation, picking, packaging and courier.

Even in these times of digitalization, we guarantee a personal contact. At the same time, we offer the latest in technological standards and look forward to working with you at eye level."

A warm welcome to Sable Air & Sea Transport International in Germany from the Cargo Connections Head Office!

www.sablehamburg.com

A PERSONAL CONTACT FROM **SABLE** IN GERMANY



DOCK

Cargo Connections Newsletter - Issue 25 November 2020

THE REAL PROPERTY.

THE REAL PROPERTY.

AN EXPERT TEAM OF 'THINKERS' AT THINK GLOBAL LOGISTICS



Think Global Logistics (TGL) are new members in Australia and New Zealand! Based in Sydney and Christchurch, they offer full freight forwarding services including air, sea and domestic freight, warehousing and customs clearance.

CEO, La Chang is a seasoned freight forwarder and says: "Think Global Logistics is a forward-thinking freight forwarder with a sharp focus on our people and technology. Through our intelligent practices and thought leadership, we drive the industry to better serve our partners and customers.

We believe that nothing connects the world like people and our team of 'thinkers' are the lifeblood of our business - providing expertise, advice and applying critical thinking and problem solving to any freight forwarding needs. We have created a company where we put our people first, prioritising and training them so they can be the best they can be. Here at TGL, there are no industry norms or robotic processes. Instead, we have a highly motivated team who are empowered to push themselves to deliver fantastic results."

"With a single operations contact, a knowledgeable freight forwarding team and over 50,000 safely delivered shipments so far, we are ready to become an active member of Cargo Connections!"

Linked to the online story is a short video from Think Global Logistics showing the reliable shipping and handling they completed for the Porsche World Expedition Race.

www.tgl.co



Cargo Connections Newsletter - Issue 25 November 2020

SADLEIRS WITH OVERSIZED TRANSPORT FROM EAST TO WEST COAST OF AUSTRALIA

Australian members, Sadleirs Global Logistics were recently tasked with the movement of two locally manufactured oil and gas control rooms for their client, Chevron, from the East coast to the West coast of the country - near Brisbane in Queensland to Karratha in Western Australia. Each control room measures 28.5 x 7.2 x 4.5m and weighs 108mt.

The epic journey of over 5,900km across Australia and through multiple states required extensive planning, right from the original route survey through to the operational coordination and communications.

Andrew Scanlon (Project Development Manager at Sadleirs) says: "This was never going to be a simple move, with transport and transit approvals being required from 227 individual municipalities along with arranging both private and police escorts, a maximum speed limit of 40kmph, daytime movement and numerous obstacles to overcome. The two transits also encountered localised flooding, extreme heat, frost (yes - frost in Australia!), a lot of Covid-19 related tests & restrictions and worst of all, the

Covid-19 related tests & restrictions and worst of all, the massive Australian bushfires. We had it all!"

Despite all the difficult challenges, both control rooms were delivered safely, efficiently and in perfect condition to a very satisfied customer.

Sadleirs Global Logistics would like to extend their warm thanks to their project partners, Russells Transport and the entire Chevron team.

www.sadleirs.com.au







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EFFICIENT & COST-EFFECTIVE LOGISTICS SOLUTIONS FROM **ALPHATRANS** UKRAINE

Alphatrans Ltd are new members in Ukraine! The company are located in Odessa and come recommended by current members. They are registered with FIATA and the Ukrainian Association of International Freight Forwarders as well as ISO 9001 certified.

Dmitriy Balaban (Managing Director) introduces the company: "Alphatrans is an international freight forwarding company established in 2001 in Odessa with the goal of providing a full range of services for the delivery, forwarding and customs clearance of cargo on a door-to-door basis by air, sea, road and rail. Our competitive advantage is a professional, reliable and personalized service, provided regardless of the size or type of shipment and customer. With a trained and highly dedicated team, we are ready to provide efficient and cost-effective logistics solutions."

Please visit the online story, for a link, to read more about the services offered by Alphatrans, with a link to a portfolio of their recent work including the delivery of blowout preventer equipment pictured.

A warm welcome to Alphatrans from the Cargo Connections Head Office!

www.alphatrans.ua

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MARKETING WEBSITES **& BROCHURES**

We provide each Member with a customised Marketing Website, created in a collapsing responsive design so that they scale on mobile devices. The websites support our Member's marketing efforts and showcases their services online and can be used on sales calls and at meetings. Each Members is provided with their unique URL upon joining. In addition, our customised Marketing Brochure is an effective marketing aid, designed with the aim of raising our Member's profile within their local marketplace.



MOTORSHIP (89)

2021

NETWORKING PLATFORM FOR PROJECT CARGO SPECIALISTS

Project Cargo Network is proud of our Capped Non Exclusivity policy where we will not recruit more than 3 Members in each country (5 Members in Australia, Brazil, Canada, China, India, Turkey, UAE, and the USA). Our 5 year old network is built on mutual trust, shared knowledge, experience and resources.

For only £1005 per year we offer many membership benefits including access to a large online database of information; individual brochure websites; customised marketing brochures; dedicated PR/news service; online payment monitoring system; smartphone service and more

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PROJECT CARGO NETWORK

provides heavy lift and project cargo specialists' access to a trusted worldwide network of agents who can handle their specialist shipments, whilst working professionally under strict Membership Rules.

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• UK Based Head Office • Professional Online Training

• ISO 9001 & ISO 14001

• 250 Specialist Members

- 112 Countries 736 Worldwide Offices
- 18,064 Members of Staff
- \$2.095 Billion Annual Revenue

www.projectcargonetwork.com



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