

INSIDE Cargo Connections

ISSUE 14, FEBRUARY 2018

QUARTERLY NEWSLETTER FOR **CARGO CONNECTIONS**



FIVE NEW MEMBERS THIS ISSUE

ATLANTIDE: FRANCE

MIRA: TURKEY & USA

OFL: SAUDI ARABIA

DELPHIA: POLAND

TIS LOGIC:
NETHERLANDS



**JOIN US IN MARCH FOR THE
MOST EFFECTIVE FORM OF
MARKETING AND BUSINESS
DEVELOPMENT**

see page 2 & 14



CARGO
Connections



Welcome to another bumper edition of our Digital Newsletter.

Over the years, we have watched many new networks start up with maverick agendas, but this often limits their ability to be effective. We have a solid foundation from our 2 decades of experience and have been able to mould a networking model that works. A crucial element is our 'quality over quantity' policy - we have in fact rejected as many (if not more) applications than we have approved over the past 4 years.

Undoubtedly, our Annual Summit is a great membership benefit as meeting face to face will always be the most effective form of marketing and business development. It is difficult for modern technology to build mutual trust between people that haven't met. Additionally, bringing business partners together in one venue saves our members considerable transport costs when compared to the time and money of making individual international business trips.

So we are very excited for our upcoming Annual Summit which will be held in Prague in March - make sure you are there!

FROM THE PRESIDENT/C.E.O.

CARGO CONNECTIONS

Cargo Connections (CC) is an ISO 9001 and ISO 14001 certified organisation established in 2014 with the aim of becoming a leading international network of freight forwarders. Our Members offer clients the personal local service and flexibility that only privately-owned forwarders can, whilst benefiting from being part of a strong, established network. Our membership is growing steadily and currently comprises of 117 companies in 66 countries.

INSIDE CARGO CONNECTIONS

PUBLISHER: Cargo Connections

CONTACT: rachel@cargoconnections.net
Tel: + 44 2392 425204

COVER: Join us in March for the most effective form of marketing and business development. See page 2&14. Photo: CC Stock

CC cannot take responsibility for the opinions, statements and/or facts expressed in the stories, that are contained in this publication. Any views expressed are those of the individual quoted, and not necessarily those of the publisher. The publisher can accept no responsibility for any errors or omissions made, but will endeavour to amend any, that are brought to our attention, in a future issue.

www.cargoconnections.net



CONTENTS

Globalistics Secure Exclusive Langsre Contract in the Philippines.....	3	Al Nahrain Executes Project in 3 Lots for Ministry of Water Resources in Iraq.....	10
ALLSTA Germany Extend ISO 9001 & 14001 Certifications.....	3	First Global with Movement for the Oil & Gas Industry.....	11
Al Nahrain & Grand Arabia with 1st Lot of Telecommunication Towers.....	3	Areas of Expertise at Comage Container Lines.....	12
Cargo Connections Approved as an Official Media Sponsor of IATA World Cargo Symposium.....	4	Milestone & Kronoz Develop Automated Tank Washing Center.....	13
Based in the Gateway to Europe: TIS Logic in the Netherlands.....	5	Annual Assembly.....	14
Milestone Logistics Becomes part of the Board of LOGISTOP.....	6	Mira Transport Services Provide Freight Forwarding with Care & Reliability.....	15
V-Care Deliver Over-Dimensional Cargo in India.....	6	A Comprehensive & Personalised Service from Atlantide Logistics France.....	16
Connaught to be Recognised at BIFA Freight Service Awards.....	7	A Modern & Independent Company in Poland: Delphia.....	18
Exhibition Collaborations Secured.....	7	JS World Freight & CEA with Latest Shipment of Motorbikes.....	19
Extensive Experience & Broad Competence at OFL in Saudi Arabia.....	8		



GLOBALISTICS SECURE EXCLUSIVE LANGSRE CONTRACT IN THE PHILIPPINES

Globalistics Freight Services in the Philippines are pleased to announce they have secured the exclusive importation and distribution contract of Langsre brand cosmetics (www.langsre.kr) from South Korea.

President & CEO, Mary Ann B. Cabangon comments: "Philippines is the 3rd country who have been granted an exclusive contract and we are delighted to provide our services."

Globalistics recently held a product mini-launch for Langsre and photographs can be seen here. The company are hard-working Cargo Connections members in the Philippines.

www.globalisticsph.com



ALLSTA GERMANY EXTEND ISO 9001 & 14001 CERTIFICATIONS

ALLSTA Express Spedition are valued and founding members in Germany and are pleased to announce they have received new ISO 9001:2015 and ISO 14001:2015 certifications.

Martin Zeller (Managing Director) comments: "We are delighted to inform all our Cargo Connections partners that the ALLSTA offices in Germany's ISO 9001 and 14001 certifications have been extended to the year 2020 following an appropriate audit. The audit was carried out at our German sites in Frankfurt, Bremen, Stuttgart and Kirchheim. All of the team at ALLSTA Spedition Germany look forward to continued good cooperation."

The Cargo Connections Head Office congratulates ALLSTA on maintaining and improving their high standard!

www.allsta.com



AL NAHRAIN & GRAND ARABIA WITH 1ST LOT OF TELECOMMUNICATION TOWERS

During October 2017, Al Nahrain and Grand Arabia in Iraq carried out the transportation of the first lot of telecommunication towers for a project contracted by Al-Atheer Company for Communications and Zain Group.

Once assembled, the telecommunication towers are equipped with wheeled cabinets meaning they can be towed - check out the photos above. This first lot involved 5 towers, each at 9,200kgs / 60cbm, which were picked up at Umm Qasr Port and transported to the consignee's warehouses in several Iraqi Governorates; Basra, Karbala, Baghdad and Kirkuk.

Director of Operations & Logistics Services at Al Nahrain, Ragheb S. Banat explains: "This project is being completed as a collective effort with Grand Arabia Company. After completing the handling process and clearance formalities at Umm Qasr Port, the delivery of this shipment was done in two stages.

From Umm Qasr Port to our warehouse in Safwan using flat-bed trailers.

From our warehouse in Safwan to several final destinations across Iraq using truck-tractors with expert drivers to tow the cabinets and towers, accompanied by patrol escorts and supported with continuous follow ups to ensure safe deliveries.

At our warehouse in Safwan, we de-stuffed the cargo from the containers using the necessary equipment and tools and covered them for safety purposes. As per our client's request, we also arranged a team of qualified engineers to assemble and install the towers with their wheeled cabinets to be ready for transportation as complete units. Suitable truck-tractors then towed the units to their final destinations.

This multi-task project handled as a collaboration shows the added value services of both Al Nahrain and Grand Arabia."

www.nahrainco.com, www.grandarabia.com



CARGO CONNECTIONS APPROVED AS AN OFFICIAL MEDIA SPONSOR OF IATA WORLD CARGO SYMPOSIUM

Raising the profile of our network and its Members within our industry is of paramount importance to us. Wendy Schuller works hard every month securing collaborations with the world's leading transportation exhibitions. Current collaborations can be seen on our Endorsed Exhibitions page (page 7).

We are delighted that Cargo Connections has been approved by IATA to be an Official Media Sponsor of their World Cargo Symposium, which will take place from 13-15 March 2018 in Dallas, Texas.

Over 1000 air cargo decision-makers and experts across the entire air cargo supply chain are expected to participate in plenary sessions, workshops and executive

summits, tackling aspects related to Technology & Innovation, Security & Customs, Cargo Operations, and Sustainability.

The Cargo Connections logo features on the event website and marketing material:

www.iata.org/events/wcs/pages/index.aspx

We hope that our collaboration with IATA and other events will continue to raise our profile to a growing worldwide audience of industry executives.



SMi Group Proudly Presents the 3rd Annual Conference:

DEFENCE LOGISTICS CENTRAL & EASTERN EUROPE

6TH - 7TH
MARCH
2018

Hotel Angelo, Prague
Czech Republic

SMi www.defence-logistics.eu

26-28 March 2018
Shanghai World Expo
Exhibition and Convention Center

ASIA'S LARGEST EVENT FOR THE PROJECT CARGO AND BREAKBULK INDUSTRY.

Breakbulk^{CHINA}

To exhibit, sponsor and register, visit
www.breakbulk.com/bbch2018



BASED IN THE GATEWAY TO EUROPE: TIS LOGIC IN THE NETHERLANDS



We are pleased to introduce TIS Logic BV as new members in the Netherlands. With offices in Rotterdam and Amsterdam, they offer a complete range of air and ocean freight services.

Managing Director, Edwin Bodenstaff: "After more than 25 years of experience in the logistics, it was time to start TIS Logic! We have grown into a full service logistics provider supporting our customers and agents with solutions to transportation and logistics needs. Our headquarters are based in Rotterdam, one of the world's largest ports and considered the gateway into and from Europe and our Amsterdam branch office is located at Schiphol airport, one of the leading European airports. Time has changed in the logistics field due to globalization and digitalization and we are fully capable of providing expert solutions for freight forwarding needs now and in the future! We have handled many regular ocean and air shipments."

Photographed here is a shipment handled by TIS of piping which was collected and shipped to Canada as well as some photos of the TIS staff and Rotterdam office. Please also read on for some further details on their ocean and air services.

OCEAN FREIGHT

With our broad range of ocean freight services, we work with a spread of ocean carriers with planned space protection from every major container port in the world to deliver reliability.

Our ocean freight services include:

- FCL & LCL
- Licensed NVOCC & OTI (Ocean Transport Intermediary) with FMC for USA Shipments
- Licensed Non-Bonded Freight Forwarder with CBSA for Canadian Shipments
 - Buyers & Sellers Consolidation
 - Sea & Air Multimodal
- Projects & Breakbulk Shipments
 - Cross-Trades
- Door-to-Door Transportation

AIR FREIGHT

As a specialist in global air freight forwarding, TIS offers tailor made transportation solutions for time-sensitive shipments. Experience truly counts and our extensive background in air freight and air charter services mean that we handle every critical shipment with results in mind. Our air freight scope of services includes:

- Standard, Express or Deferred Service
- Consolidation Service
- Sea & Air Multimodal
- Projects & Chartering
- Door-to-Door Transportation

www.tislogic.com



MILESTONE LOGISTICS BECOMES PART OF THE BOARD OF LOGISTOP



Members in Spain, Milestone Logistics has become part of the new Board Committee of the Technological Platform of Integral Logistics, Intermodality and Mobility - LOGISTOP.

With this new appointment, Milestone Logistics is committed, during the next two years of mandate, to promote the exchange of ideas and encourage innovation in the logistics sector from the first meeting of the new committee to be held in January 2018.

"The Technological Platform in Integral Logistics, Intermodality and Mobility (LOGISTOP) is an intersectoral and multidisciplinary work forum, open to the participation and incorporation of all agents with interests in the field of integral logistics, intermodality, transport and mobility.

The platform has logistics, food and large consumption companies, as well as

universities, technological centers, and other technology providers. Its objective is to promote the relationship between companies and technology providers and serve as a focus of knowledge as well as meeting the needs of companies with innovation to ensure their competitiveness.

At present, the structure of LOGISTOP is configured by a 21-member Board Committee, a Permanent Commission and a Technical Secretariat. The first meeting will take place in January where Milestone Logistics, along with the 20 other board members including the Presidency and Vice-Presidency of the Platform, which rests respectively in Luis Rafecas (Ford), Luis Concha (Carrefour), Francisco Milián (DHL), Manuel Yagüe (Everis), Javier Zabaleta (CNC Logistics - ITENE) and Pedro Ballester (Logifruit), will begin their work."

The Board Committee is

the highest decision and representation body of the platform after the Assembly and directs and defines its strategy, positioning and activities with the active participation of the preparation of documents. Milestone Logistics are also committed to promote, guide and support the activities of the platform. In this sense, David Olmos (photographed above), the Director of Business Development at Milestone Logistics who will represent the company in LOGISTOP, explains: "It is an excellent opportunity to be in touch with innovation from the world of logistics. For this reason, we want to contribute ideas and know-how to new developments that favour the entire national sector of integral logistics, intermodality, transportation and mobility in general".

Milestone Logistics is a company of integral solutions in international

transport which focuses on innovation and the injection of ideas within the sector. This year, they also created Milestone 360, which offers a comprehensive service chain ranging from logistics consulting, packaging engineering, international transport and warehouse operations.

Milestone Logistics was created in 2013 by professionals with more than 25 years of experience in the world of logistics and transportation. Their main headquarters are in the city of Valencia and Madrid with a presence in all the main ports and airports of the country. The company offers international transport services by sea, air and land, as well as customs services, value added operations and logistics solutions focused on the food, cosmetic, pharmaceutical, chemical and organic fertilizer sectors. It ended 2016 with a turnover of €5.3 million.

www.milestonelog.com

V-CARE DELIVER OVER-DIMENSIONAL CARGO IN INDIA

V-Care Logistics Services are members in India and have recently handled the over-dimensional import of concrete pumps including customs clearance and on-time delivery to the customers site with the proper safety measures.

The concrete pumps were shipped from South Korea to Nhava Sheva in India along with other over-dimensional accessories packed in heavy wooden boxes for the customer. Mahesh V. Neelakantan (Director at V-Care) comments: "Upon landing, we had all documentation ready to clear the cargo through customs in fast-track mode. As a precautionary measure, we conducted a road survey and found there were some bridges and tunnels which meant we could not use a normal trailer so we selected low-beds for the transportation."

Efficient planning resulted in a perfect and on-time delivery to the consignee's premises to their satisfaction. Kudos to the V-Care operation team for a great performance!

www.vcarelog.com



CONNAUGHT TO BE RECOGNISED AT BIFA FREIGHT SERVICE AWARDS

UK members, Connaught Global have been shortlisted in both the Project Forwarding and the 'Extra Mile' categories in the British International Freight Association (BIFA) Service Awards for 2017.

The annual competition encourages and rewards high standards and professionalism, representing the ultimate recognition of special achievements in different sectors of the freight and logistics sector within the United Kingdom. The competition is open to all BIFA members (1,400+ in the UK) and the judging panel is made up of senior executives from across the UK's logistics industry.

Mike Quish (Commercial Manager) comments: "Given this is the first time that Connaught has participated, you can imagine we are all very proud of these achievements".

Connaught will be presented with their awards at a prestigious logistics industry luncheon in London scheduled for the 18th January 2018 where they will also have the opportunity to be further recognised as an overall category winner.

Congratulations from the Cargo Connections Head Office to Connaught on this well-deserved recognition!



connaught

www.connaught.global



EXHIBITION COLLABORATIONS SECURED

Cargo Connections proudly collaborate with many of the world's top freight related exhibitions and events. Here are some of the collaborations we have secured. If you are interested in discussing a Media Partnership, please email us.



EXTENSIVE EXPERIENCE & BROAD COMPETENCE AT OFL IN SAUDI ARABIA

We are pleased to welcome Orbit Freight Logistics Services Agency (OFL) as new members in Saudi Arabia. Located in the country's capital, Riyadh, OFL offers complete freight forwarding services including air, sea, road, rail and multimodal, project cargo logistics, customs clearance, warehousing & distribution and insurance.

Rafeek Sharafuddin (Business Development Manager): "Orbit Freight Logistics Services Agency is a fully independent Saudi Arabian logistics company focused on international and global transport solutions for GCC exporters and importers. We offer complete international forwarding and logistics solutions using all modes of transport - air, sea, road, rail, single and multimodal. We also offer specifically tailored solutions for the transport of live animals, intermediate goods to the shipping and offshore industries, aerospace industry and defence logistics."

"Our expert staff have extensive experience and broad competence, offering competitive and innovative logistics solutions to surpass our customers and partners expectations. We are easy to deal with, dedicated and passionate about our tasks with a strong commitment, accountability and reliability."

Photographed here is a recent interesting shipment handled by OSL of an artificial horse and horse skeleton to be displayed in the Atturaif Museum in Saudi Arabia. The cargo was shipped from the USA for Atturaif Museum Projects.

www.oflsa.com



06-07 February 2018
Abu Dhabi National Exhibition Centre

THE ONLY MIDDLE EAST EVENT DEDICATED TO THE PROJECT CARGO AND BREAKBULK INDUSTRY.

MIDDLE EAST Breakbulk

To exhibit, sponsor and register, visit www.breakbulk.com/bbme2018

www.foodlogisticsindia.com

Food Logistics INDIA

International Exhibition on Logistics, Transportation and Warehousing for Food & Drink Industry

September 27-29, 2018
Bombay Convention & Exhibition Centre, Goregaon (E), Mumbai

Concurrent Events:

Koelnmesse YA Tradefair Pvt. Ltd.
Krunal Goda
Tel: +91 22 28715207
k.goda@koelnmesse-india.com

Koelnmesse YA Tradefair Pvt. Ltd.

CREATING SOLID FOUNDATIONS FOR LONG TERM BUSINESS DEVELOPMENT

8TH EDITION

EXHIBIT ONLY @

compact
COMPLETE PACKAGING EXPO

14 - 16 JUNE 2018
CHENNAI TRADE CENTRE | CHENNAI | INDIA

FOR SPACE BOOKING CONTACT
Vivekanandhan D: +91 96000 95109
compactexpo@smartexpoin | www.compactexpo.com

Media Partner: UFO, PROJECT CARGO NETWORK, CARGO, freightlink

Organized by: SMART EXPOS & FAIRS (INDIA) PVT. LTD.
No. 116, Manickam Lane, Mount Road, Guindy, Chennai-32, INDIA.
Phone: +91 (44) 2250 1985 / 86 / 87

@AirCargoIndia

7th International Biennial Networking Conference & Exhibition

AIRCARGO india 2018

20-22 FEBRUARY 2018 | MUMBAI, INDIA

VENUE: GRAND HYATT
Grand Hyatt Ground, Santacruz, Mumbai

Indian Air Cargo
A REVOLUTION ENHANCING GLOBAL TRADE

FOR BOOKINGS CONTACT
rovina@statimes.com
ack@statimes.com
www.statimes.com/ACI2018

ORGANISED BY: STAT

PARTNERS: Diamond Partner, Platinum Partner, Gold Partner, Silver Partners, Pharma Air Shippers Forum Partner

Air Shippers Forum Partner: Frankfurt Airport

Track Partners: UNISYS, Schiphol, Lufthansa Cargo

Registration + Exhibitor Liaison Partner: Air India, Air Cargo Alliance

LED Signage Partner: SIC

Other Partners: Frankfurt Hahn Airport, ATLAS

PRINCIPAL MEDIA PARTNER: TRANSPORT & LOGISTICS

MEDIA PARTNERS: freightlink, CARGO, ACW, AFRICA, PATLOAD, Air Cargo World



AL NAHRAIN EXECUTES PROJECT IN 3 LOTS FOR MINISTRY OF WATER RESOURCES IN IRAQ

At the end of 2017, Al Nahrain in Iraq handled a project for the Ministry of Water Resources (MOWR). The cargo was transported from Umm Qasr Port to the MOWR warehouse in Baghdad in three separate lots. For each lot, Al Nahrain's scope of work included port handling, customs clearance and inland transportation. Please check out the photos above and below.

The first lot, handled in October, consisted of 12 open-top containers loaded with mobile dosing stations plus spare parts, concrete batching plant sections and crew container sections. Each container had a gross weight of 9tns. Director of Operations and Logistics Services at Al Nahrain, Ragheb S. Banat explains: "After receiving the cargo

at Umm Qasr Port, we prepared the necessary for a smooth handling. Then, the cargo was stored at a safe and guarded area until the exemption documentation was ready from the MOWR. Once the customs formalities were completed, the containers were loaded and the trucks departed on the same day headed to Baghdad. Due to the sensitivity of the shipment, on arrival at the MOWR warehouse, we arranged a special mobile crane to safely handle the cargo from the containers with care. All empty containers were then returned back to the carrier's yard at Umm Qasr Port."

The second lot, handled in November, consisted of 6 units of silo trailers at a gross weight of 13tns each. Ragheb comments: "The

shipment arrived at Umm Qasr Port by RORO vessel and after discharging, the trailers were handled and towed to the storage yard. After customs and documentation formalities, an inspection of the vehicles and the completion of processes from all related departments, we arranged suitable trucks and tractors as the trailers needed to be towed. All trucks reached the final destination in Baghdad and the delivery was completed smoothly and in good order."

The third lot, handled in December, consisted of 13 units of concrete mixers at 12.8tns each and 3 units of mobile workshops at 7.2tns each. Ragheb S. Banat: "This shipment also arrived at Umm Qasr Port by RORO vessel and being self-propelled, the

vehicles were quickly discharged and driven to the storage yard. After customs, documentation and inspection formalities, we arranged the required low-bed trailers which were loaded under the supervision of our expert team who applied the proper lashing and required chains with the whole process controlled with full safety and security as usual. All vehicles departed Umm Qasr Port as one convoy, escorted by our equipped patrols, front and rear, and arrived safe and sound at the final destination in Baghdad."

Congratulations to Al Nahrain for the successful completion of the entire project with complete care to the full satisfaction of their client.

www.nahrainco.com.jo





FIRST GLOBAL WITH MOVEMENT FOR THE OIL & GAS INDUSTRY

First Global Logistics has recently moved oil and gas accessories and units from the supplier's door in Cairo, Egypt to Alger Port in Algeria for their client's site preparation.

16 OOG units including steam boilers, gear motors, large tanks, pipes and pumps accessories (the cargo is photographed above) were transported for PMICO, one of the leading global providers for oil and gas, engineering construction, heavy industry units and accessories.

Client: PMICO Heavy Industries

Quantity: 16 Units

Mode of Transport: FCL Sea

Carrier: Maersk & Messina

Equipment Used: 6 x 40'FR OOG, 1 x 40'OT OOG & 4 x 40'HC

Total Gross Weight: 218tns

Total Volume: 390m³

THE FIRST GLOBAL LOGISTICS TEAM'S SCOPE OF WORK INCLUDED:

- Cargo survey at the shipper's site to determine the mode of transport, exact cargo weight & dimensions and the number & type of containers required
- Loading, lashing & stuffing cargo on 40'FR and inside 40'OT & HC containers
- Trucking from Cairo site to Alexandria Port using 4 low-bed trailers & 2 normal fleet-beds
- Discharging at the carrier terminal, port handling and customs clearance
- Shipping using Maersk lines from Alexandria Port to Alger Port, Algeria

First Global Logistics are dependable founding Cargo Connections members in Egypt.

www.firstgloballogistics.com

"Personally, I always refer to customer ratings before purchasing products online. This applies to service providers too. A recent survey showed that 91% of businesses are influenced by recommendations when making a decision to use a company so we've made it super quick and easy to share feedback on our advertisers."

*Rachel Humphrey,
Founder*

Exciting Relaunch of Freightbook with new Online Ratings Feature

Freightbook is enjoying an exciting relaunch with a fabulous new feature inspired by the fact that ratings are now an essential element to any online directory.

The online directory boasts additional benefits including the monthly FB Index, dedicated online news service, direct quote request leads and automatic amendments to profile pages.

Freightbook also recently launched v3.0 of their Smartphone Service at m.freightbook.net where forwarders and suppliers to the freight industry can be found quickly on mobile devices.

CC Members are eligible for free registration. Contact wendy@freightbook.net for details.



www.freightbook.net



freightbook

LINKING TOGETHER INDEPENDENT FREIGHT FORWARDERS

SciWeek

INTRODUCING A NEW CONCEPT OF INDUSTRY-SPECIFIC VS CROSS-INDUSTRY LEARNING FOR 2018

With the ever increasing consumer demand for excellence in logistics and the emergence of automation in supply chain, it's now crucial for senior executives to keep up-to-date with the latest trends, strategies and techniques while expanding their professional network.

Choose from 3 industry-specific events or benefit from a week of cross-industry learning:

RETAIL

MANUFACTURING

FOOD & BEVERAGE AND CHEMICAL

3 Industry Specific Days	9+ Hours of Networking	60 Speakers
80 Solution Providers	900 Delegates	FREE for Directors

To join 300 of your peers at Supply Chain Industry Week contact enquire@SciWeek.com or call +44 (0)20 7036 1357

AREAS OF EXPERTISE AT COMAGE CONTAINER LINES

USA members, Comage Container Lines are located in Texas with branch offices in New Jersey. The company are almost 10 years old and offer a full range of international freight forwarding services by air, sea and land. They are a member of IATA, FIATA and NCBFAA (National Customs Brokers & Forwarders Association of America).

Comage works with selected clients with regular business. Their main industries of service include:

- Mining Industry - Equipment & Tyres
- Aircraft Industry (AOG Specialists)
- Aircraft Engine Handling Specialists
- Automotive Industry
- Agricultural Equipment
- Carpet Industry

The photos show some work handled by Comage Container Lines.

www.shipcomage.com



2018.

12th WORLD CARGO SYMPOSIUM

MARCH 13-15 | DALLAS, TEXAS

Join us in Dallas for the 12th World Cargo Symposium!

The World Cargo Symposium is the largest and most prestigious annual air cargo event; each year it attracts more than 1,100 innovative and well-informed key stakeholders, throughout the industry supply chain, to collaborate and debate key issues.

We look forward to welcoming you to Dallas, a city well known for its commercial and cultural flare and the perfect place to inspire big thinking and usher in creative ideas for the future of air cargo. Don't miss it!

Where:	Hilton Anatole
When:	13-15 March 2018
Where:	Dallas, Texas - USA
Audience:	Open to all

REGISTER TODAY!

For more information and to register, visit: www.iata.org/wcs

29-31 May 2018
Messe Bremen | Bremen, Germany

THE WORLD'S LARGEST EVENT FOR THE PROJECT CARGO AND BREAKBULK INDUSTRY.

Breakbulk

EUROPE

To exhibit, sponsor and register, visit www.breakbulk.com/bbeu2018



MILESTONE & KRONOZ DEVELOP AUTOMATED TANK WASHING CENTER

Milestone Logistics (members in Spain), through Kronoz Internacional (members in Mexico and the USA), have developed an automated tank washing center in the port of Veracruz with the maximum guarantees, traceability and food grade controls for the export of juice by sea.

"This development has saved economic and time costs when making these transfers that were previously made by land and has put us among the market leaders in the export of citrus juices to the USA with 2,500 tanks and a total of 60 million litres of this beverage annually in the country.

The development of the tank washing center has been carried out together with Odyssey and DA Hinojosa and guarantees the highest standards of quality and traceability of the product. It has the required standards for the commercialisation of foods in the USA according to the Federal Law of Food, Drugs and Cosmetics (FDCA) establishing the application of BPMs.

In the center, four types of washing are carried out depending on the liquid and the situation of the isotank. These four types are for loads of the same product, for different products between loads, for oily products and for food grade for previous loads of allergenic products.

The traceability and quality of these processes are also supported by two demanding certifications, meeting specifications required by the JPA (Juice Products Association) for food grade washing and KOSHER accreditation. The latter guarantees the quality of the food and that some food groups have not come together with others under Jewish standards.

The juices, which are collected by land from different parts of Mexico and distributed through the port of Veracruz, by

sea, in isotanks to the USA, where their main destination is the state of Florida."

The CEO of Kronoz Internacional, Alex Lasheras, further explains: "At the moment, the main destination of citrus liquids is the region of Florida since, due to the impact of meteorological phenomena and phytosanitary situations, it is proving impossible for them to count on the raw material of these juices to harvest. The citrus juices exported are basically fresh juice and orange concentrate, Persian lemon and taronja, as well as orange juice concentrate oil. So far, Mexico, Brazil and Florida have been the main producing and leading countries in the transport of juices and citrus juices."

Milestone Logistics was created in 2013 by professionals with more than 25 years of experience in the world of logistics and transportation. Their main headquarters are in the city of Valencia with a presence in all the main ports and airports of the country. With the recent creation of its Milestone 360 service, its objective is to offer full logistics services that cover a large part of the supply chain including integrated logistics consulting services, international transport, warehouse logistics and packaging solutions through a single key contact.

Kronoz Internacional are over 15 years old and their 5 Mexican offices are located in Monterrey, Mexico City, Guadalajara, Merida & Queretaro and their USA offices are in Houston (Texas) and Atlanta (Georgia). Kronoz offers customised solutions to complex international & national, import & export shipping needs.

www.milestonelog.com, www.kronoz.com

We have selected Prague as the location for our 3rd Annual Assembly. Regarded as one of Europe's most beautiful cities, the stylish capital of the Czech Republic is brimming with grand historical and cultural sights.

The city's Gothic and Bohemian Baroque architecture provides a magical setting in which to experience Prague's contemporary art, dining and entertainment. Over 65 airlines fly to Prague on regular routes from 140+ destinations worldwide.

Our event will take place from 18-20 March 2018 at the Prague Marriott Hotel, conveniently located in the Old Town providing easy access to many of Prague's most notable attractions, including Wenceslas Square and Charles Bridge.

Representatives from all major world markets are expected at our conference which will consist of a City Tour, Welcome Gala Dinner, 1-2-1 Business Meetings and a fun Dinner Excursion.

REGISTER
The Registration Fee is US \$790 per delegate - please see our website for more details and to book.



ANNUAL ASSEMBLY

18-20 MARCH 2018 PRAGUE



SCHEDULE OF EVENTS

SUN 18 MARCH 2018

14:00-17:00 Optional City Tour
19:00-22.30 Gala Dinner

MON 19 MARCH 2018

09:30-17:30 Official Meeting
19:00-22:00 Dinner Excursion

TUE 20 MARCH 2018

09:30-17:30 Official Meeting
17:30 Meeting Ends

REGISTRATION OPENS IN MAY 2017

With over 20 years' experience of organising international freight conferences, Cargo Connections management are aware that face-to-face meetings are integral in developing and maintaining business. Our online Meeting Manager system enables each delegate to schedule individual business meetings before they arrive.

WELCOME RECEPTION & GALA DINNER

At 19:00 on Sunday 18 March we will gather to collect name badges, meet fellow delegates and enjoy a Welcome Reception. We will then settle at our tables for an elegant Gala Banquet with live music and a Marriott Open Bar.

DINNER EXCURSION

Our evening dinner excursion will be to Kolkovna Celnice, a local restaurant that accentuates the pride in the long and famous tradition of Czech beer brewing. Owned by the Pilsner brewery, the venue is decorated with period photos and brewing equipment. We will enjoy camembert cheese on white toast with cranberries, toasted almonds and rocket salad followed by grilled chicken with steamed broccoli and baked jacket potato with chive sour cream and finishing with homemade rhubarb cake with almond crumble and mint sour cream. Accompanying our dinner will be traditional Czech beer, wine and soft drinks.

1-2-1 MEETINGS

All registered delegates gain access to our online Meeting Manager program, developed especially for Cargo Connections so that 20-minute business meetings can be arranged prior to arrival. During these important sessions, delegates are able to introduce their company and highlight their specialist areas, discuss cross trade and potential collaborations as well as providing information regarding their country's regulations and requirements. These crucial meetings also provide an opportunity to share key import and export trade information.

OPTIONAL 3 HOUR CITY TOUR

We will travel in groups of 30 guided by professional licensed English speaking guides. During the tour we will see:

- Municipal House
- Powder Tower
- Wenceslas Square
- Old Town Square
- Astronomical Clock
- Týn Church
- Monument of John Hus
- Kinsky Palace
- St. Nicholas Church
- Paris Avenue
- Vltava River
- Jewish Quarter
- St. Nicholas Church
- Mariánské Square
- City Library
- New Town Hall
- Chapel of Mirrors
- National Library
- Charles Bridge
- The John Lennon Wall
- Church of Our Lady under the Chain



MIRA TRANSPORT SERVICES PROVIDE FREIGHT FORWARDING WITH CARE & RELIABILITY

We are pleased to report Mira Transport Services Ltd as new members in Turkey and the USA. Their Turkish offices are located in Istanbul, Mersin, Izmir and Gemlik and in the USA, New York.

Established in 2000, the company offer a full range of seafreight, airfreight, roadfreight and railway freight forwarding services as well as project logistics, warehousing (15,000m² facility in Turkey), distribution, customs clearance, foreign trade and forestry product logistics (Mira are among the market-leading providers of logistics services for the pulp and paper industry).

Mira Transport Services were recommended as a trustworthy and reliable partner by a current Cargo Connections member. Managing Director of the company, Mr. Alev Aksoy will be participating in the 2018 Cargo Connections Annual Assembly taking place from 18-20 March in Prague, Czech Republic. The event is an excellent opportunity to meet and develop business with fellow Cargo Connections agents.

New members are warmly welcomed at our Annual Assemblies and quickly become part of our professional and friendly organisation.

Alev comments: "Mira Transport Services is a proven leader in the field of international freight forwarding. Being based in Istanbul and New York City, which have long been centres of global trade, gives us tremendous strength to offer the best custom-tailored freight forwarding services."

"Freight forwarding requires care and reliability which are the hallmarks of our company. Our well-trained, experienced team are very knowledgeable in the complexities of global freight forwarding, offering a single-source solution and keeping all parties well-informed throughout the entire shipping process. Our staff can speak English, Turkish, Spanish and German to provide seamless and culturally-sensitive communication with our international partners and customers."

"We care about long-term relationships and we look forward to establishing them with Cargo Connections and the network's valuable members!"

Pictured above is a recent inbound shipment handled by Mira to Mersin Port in Turkey from Qingdao, China. The cargo consisted of one 40'FL and one 40'OT on DAP terms via Cosco Shipping Line. The commodity was drilling rigs and oilfield equipment and the client specialises in the design, manufacture, repair and maintenance of mobile and land drilling rigs, remote control systems and pipe rams. Due to the sensitivity of the cargo and its high value, the cargo had to be delivered to the final destination very carefully and road permissions had to be obtained by Mira before the operations commenced.

Mira closely arranged each step of the project and successfully delivered the cargo to the consignee in perfect condition without delays.

www.miratransport.com



A COMPREHENSIVE & PERSONALISED SERVICE FROM ATLANTIDE LOGISTICS FRANCE



We are pleased to approve Atlantide Logistics as new members in France. Located in Paris, the company offer a complete worldwide service for both import and export. Their main services include:

- Air, Sea & Road Freight
- Conventional or Container, Full or Consolidation
- Customs Clearance
- Warehousing
- Packaging

Delphine Hautbergue (Managing Director) states: "We take expectations, needs and organisations into account in order to offer customised solutions with responsiveness, reliability, competitiveness and experience. We handle most

of types of goods and our assets include a comprehensive and personalised service, a single contact, responsive and available experts, tracking in real time and optimised rates."

"I am very glad to join Cargo Connections and look forward to working with members, sharing information on respective markets and meeting the network at the next Annual Assembly in Prague."

Some recent shipments handled by Atlantide Logistics have included:

- Import of coils from India to France
- Import of a classic car from New Zealand to France
- Import of Norwegian beers from Norway to France

www.atlantidelogistics.wixsite.com/atlantide

20TH BALLAST WATER MANAGEMENT CONFERENCE

18TH-19TH APRIL 2018
Vallejo, California

*New Year, New Challenges:
Post-Ratification Plans
for Selection, Implementation &
Maintenance of Ballast Water
Treatment Systems*

FOR EXCLUSIVE 15% MEDIA PARTNER DISCOUNT,
PLEASE CONTACT:
Rafael Krupa tel: +48 61 646 7040
email: rafael@acieu.net

Temperature Maintenance of Biopharmaceuticals in Distribution

14-15 MARCH 2018, MILAN, ITALY

"Providing a holistic approach to temperature controlled shipping to help address transportation obstacles and regulatory compliance"

After an incredibly successful Temperature Maintenance of Biopharmaceuticals in Distribution event, we are excited to announce the event programme for this year's event!

Our 2018 agenda will focus on providing a holistic approach to temperature controlled shipments whilst also helping address transportation obstacles and regulatory compliance. Topics such as transportation, GDP compliance, qualification systems and case studies from both cold chain and air cargo areas.

Whether you are from a small biotech or a large pharma company this event is the perfect platform to share challenges, network with over 400 industry peers and hear informative case studies.

2018 AGENDA HIGHLIGHTS:

- **Opening Keynote:** Discovering Boehringer Ingelheim's past journey and future ambitions in temperature monitoring
- **Collaborative Panel Discussion:** Using Local Distribution Agents Whilst Evaluating the Potential for Shared Risk and Reimbursement
- **Understanding Measures:** Taken By Airlines to Ensure the Integrity of Products During Transportation to Limit Temperature Excursions
- **Case study:** The Hacking Age and the Need for Cyber Security to Avoid Logistical Disasters

2018 KEY SPEAKERS:

- **Chris Wallace,** Senior Director, International Supply Chain Operations, **Genzyme**
- **Clemens Twardy,** Head of Logistics, **Boehringer Ingelheim**
- **Francisco Rizzuto,** Cargo Specialist, **IATA**
- **Sven Sachsse,** Transport Expert - Supplier Qualification, **Bayer**
- **Nicola Caristo,** Pharma Audit and Compliance Manager, **ALHA Group**
- **Marc Sotty,** Studies and Distribution Head, **Sanofi**

www.arena-international.com/pharmatemp
alternatively email us at: events@arena-international.com

NETWORKING PLATFORM FOR THE WORLD'S TOP PROJECT CARGO SPECIALISTS

Project Cargo Network is proud of our Capped Non Exclusivity policy where we will not recruit more than 3 Members in each country (5 Members in Australia, Brazil, Canada, China, India, Turkey, UAE, and the USA). Our 5 year old network is built on mutual trust, shared knowledge, experience and resources.

For only £1005 per year we offer many membership benefits including access to a large online database of information; individual brochure websites; customised marketing brochures; dedicated PR/news service; online payment monitoring system; smartphone service and more.

PROJECT CARGO NETWORK

provides heavy lift and project cargo specialists' access to a trusted worldwide network of agents who can handle their specialist shipments, whilst working professionally under strict Membership Rules.



PROJECT CARGO NETWORK

- UK Based Head Office
- Professional Online Training
- ISO 9001 & ISO 14001
- 240 Specialist Members
- 103 Countries
- 635 Worldwide Offices
- 16,212 Members of Staff
- \$2.650 Billion Annual Revenue

www.projectcargonetwork.com

We are pleased to announce Cargo Connections membership in Poland with Delphia. The company will be attending the 2018 Cargo Connections Annual Assembly taking place from 18-20 March in Prague, Czech Republic. The event is an excellent opportunity to meet and develop business with fellow Cargo Connections agents. New members are warmly welcomed at our Annual Assemblies and quickly become part of our professional and friendly organisation.

Roman Dambek (Ocean Freight Manager):

"We are a modern and independent company based in Gdynia offering the full scope of freight forwarding services by road, ocean and air as well as customs assistance, warehousing, project cargo and logistics solutions. We have been active in the transport, shipping and logistics industry since 2003, delivering hundreds of thousands of tons of cargo yearly and gaining the recognition of a stable and reliable partner among our contractors.

We have been recognised with a number of awards in Poland, including Diamenty Forbesa (Forbes Diamonds), Złoty Certyfikat Rzetelnosci (Golden Certificate of Reliability) and Certyfikat Wiarygodności Biznesowej (Certificate of Business Credibility). We are also members of the Polish International Freight Forwarders Association, Pomeranian Association of Road Carriers and PISIL (Polish Chamber for Forwarding and Logistics)."

A good example of the complex cargo services offered by Delphia is a recent shipment of chemical products from Poland to India. Their customer is one of the major chemical traders in Poland and ships various kinds of products including neutral, dangerous and hazardous goods. In this case, the shipment required special lashing and securing by Delphia as per the surveyor's specifications (see photos) and unloading from a conventional trailer into the shipping container. Additionally, Delphia organised all relevant documentation.

The entire shipment was handled smoothly with no issues or complications and the customer was very pleased with Delphia's handling and services.



A MODERN & INDEPENDENT COMPANY IN POLAND: DELPHIA

www.delphia.com.pl

9TH MALAYSIA INTERNATIONAL PALM OIL AND AGRICULTURE TECHNOLOGY EXPO

BOOK NOW!

PalmTech
malaysia 2018

AgriTECH
malaysia 2018

"SITUATED RIGHT IN THE HEART OF INDUSTRY"

CONFERENCE
CALL FOR PAPERS!

8 - 10 AUGUST 2018
BINTULU CIVIC CENTRE, SARAWAK
(DEWAN SUARAH BINTULU)
9AM - 5PM



www.palmoil-expo.com | www.agri-malaysia.com | 603 6150 8952 | info@worldexasia.com

ORGANIZED BY:

WorldEx

Clinical Trial Supply Europe 2018

14-15 MARCH 2018, MILAN, ITALY

"Developing best practices and incorporating novel technologies to meet the demand of more complex, international clinical trial supply"

CTS Europe will be returning for the 19th edition next March. This prestigious event will welcome representatives from 6 of the top 10 pharmaceutical companies in Europe, who will be joined by leading biotech companies across the continent to jointly find solutions for your clinical trial supply problems and discuss changes in the industry.

As a streamed event this conference promises to address a larger variety of topics, with sessions covering all the essentials in clinical supply, from maximising forecasting software to patient centric strategies for supply chain and considering methods to achieve last mile delivery.

2018 AGENDA HIGHLIGHTS:

- **Case Study:** Highlighting results of automated receipt process of temperature monitored shipments in a pilot clinical trial
- **Unpacking** how patient centricity will change the clinical supply chain and how to prepare for this
- **Debate:** Determining the value of building internal IRT systems vs purchasing 'off the shelf'
- **Digitalizing** clinical manufacturing: reducing waste, minimize human error and improving efficiency
- **Exploring** various comparator sourcing models to determine which is most cost effective and causes least disruption to your supply

2018 KEY SPEAKERS:

- **Jan-Pieter Kappelle**, Senior Director, Clinical Trial Supplies, **UCB**
- **Henk Mollee**, Senior Director, CTM Manufacturing, **Astellas Pharmaceuticals**
- **Niklas Mattsson**, Lead Comparator Sourcing and Planning, **MSD**
- **Alison Meyers**, Director Clinical Liaison Lead, Clinical Interface, **GlaxoSmithKline**
- **Ross MacRae**, Senior Director Clinical Manufacturing, **Pfizer**
- **Erik Meyer**, Director Clinical Trial Supply, **Merck**
- **Peter Orosz**, Head of Clinical Supply Chain Management & Oncology, **Boehringer Ingelheim**
- **Alex Robertson**, Senior Director, Supply Chain Management, **AstraZeneca**

www.arena-international.com/ctseurope
alternatively email us at: events@arena-international.com

JS WORLD FREIGHT & CEA WITH LATEST SHIPMENT OF MOTORBIKES

JS World Freight Distributor (members in Singapore) are pleased to share their latest shipment of BMW motorbikes assisted by CEA Projects (members in Vietnam).

The 12 BMW motorbikes were recently moved from Singapore to Hanoi in Vietnam loaded into a 40' container and the photos below show the stuffing process in Singapore. Director at JS World Freight, Jag Jivan Singh comments: "The shipment was consigned to our Cargo Connections partner in Vietnam, CEA Projects and Mr. Brett Malcolm (CEA Director) and his team performed the inward handling, customs clearance and un-stuffing of the bikes very professionally."

The group of bikers flew from Singapore to receive their bikes in Hanoi and took their trip round Vietnam, Cambodia, Thailand, Malaysia and back to Singapore.

www.jsworldfreight.com.sg





T: + 44 2392 425204
F: + 44 2392 356281

E: rachel@cargoconnections.net W: www.cargoconnections.net

Global Cargo Connections Ltd trading as Cargo Connections
Registered in the UK, Company No 9127025
ISO 9001 Reg No 205364; ISO 14001 Reg No 205366