

# INSIDE Cargo Connections

ISSUE 18, FEBRUARY 2019

QUARTERLY NEWSLETTER FOR **CARGO CONNECTIONS**

## NINE NEW MEMBERS THIS ISSUE

**WESTBOUND:** CHINA

**INTERWORLD:**  
USA, DOMINICAN REPUBLIC  
& GUATEMALA

**THRUDEX:** ITALY

**MULTIPLE CARGO CONSULT:**  
BELGIUM

**CALPAC:** HONG KONG

**OUTSIDE THE BOX:**  
AUSTRALIA

**AL BADRI:** OMAN

**WORLDTRANS:**  
HONG KONG & CHINA

**SAI SEAIR:**  
INDIA

## NINGBO STAR ALLIANCE DELIVER TROUBLESOME CARGO

see page 19



**CARGO**  
Connections



As we enter our 5th year, I wanted to say how incredibly proud I am of the companies we have on-board Cargo Connections – we have formed a really fantastic family of freight forwarders.

The networking industry has changed so much since I launched my first organisation in 2000 when there were only a handful of similar associations. However, one thing never changes – we all need each other! By coming together at our Annual Assemblies, we ensure that you are able to continue building relations and projects, both old and new. It also enables Cargo Connections management to lead and make changes necessary to support your businesses.

The easiest way to explain what your membership means to your customers is by sending them a link to our Company Video: [cargconnections.net/video/general1.htm](http://cargconnections.net/video/general1.htm). Also, upon request, we can email you a Reference Letter to be used when bidding for large contracts that often have strict rules and regulations and the requirement of official documents and referrals etc. The letter can be edited to suit your requirements – we want to help your business grow in 2019.

Our upcoming Annual Assembly in Dubai is going to be a great catalyst for increased business for our Members and I look forward to seeing you all there.

RACHEL HUMPHREY  
President/C.E.O.

## FROM THE PRESIDENT/C.E.O.

### CARGO CONNECTIONS

Cargo Connections (CC) is an ISO 9001 and ISO 14001 certified organisation established in 2014 with the aim of becoming a leading international network of freight forwarders. Our Members offer clients the personal local service and flexibility that only privately-owned forwarders can, whilst benefiting from being part of a strong, established network. Our membership is growing steadily and currently comprises of 117 companies in 66 countries.

### INSIDE CARGO CONNECTIONS

PUBLISHER: Cargo Connections

CONTACT: [rachel@cargconnections.net](mailto:rachel@cargconnections.net)  
Tel: + 44 2392 425204

COVER: Ningbo Star Alliance Deliver Troublesome Cargo  
See page 19.  
Photo: Ningbo Star Alliance

CC cannot take responsibility for the opinions, statements and/or facts expressed in the stories, that are contained in this publication. Any views expressed are those of the individual quoted, and not necessarily those of the publisher. The publisher can accept no responsibility for any errors or omissions made, but will endeavour to amend any, that are brought to our attention, in a future issue.

[www.cargconnections.net](http://www.cargconnections.net)



## CONTENTS

New World Shipping Handle King Crabs from Russia to China .....	03	Al Badri Deliver Customised Solutions to Complex Problems .....	13
Rachel featured in Logistics and Transport Focus magazine .....	03	Crown Logistics Handle Heavy Shipment from Shanghai to Long An Province .....	14
Total Logistics with Trojan Power Project in Ghana .....	04	Actitrans Ship Crusher Machine from Ireland to Reunion Island .....	14
26+ Years of Experience at Interworld Freight .....	05	Comprehensive Freight Forwarding from Worldtrans Logistics Services .....	17
Westbound are Making Waves with Rapid Growth .....	06	Focus & Sincerity at Sai Seair Logistics in India .....	18
A Wide Range of Personalised Services from Thruex .....	08	Ningbo Star Alliance Deliver Troublesome Cargo .....	19
Outside The Box Logistics Thrive on Problem-Solving! .....	10	Learn something new in 2019! .....	20
Al Nahrain Handles Project for Ministry of Education in Iraq .....	11	Reliable Freight Forwarding from Calpac Logistics .....	21
First Global Logistics with Drilling Equipment From Egypt to Croatia .....	12	Representation in Belgium with Multiple Cargo Consult .....	22
		Fundraising .....	23



# NEW WORLD SHIPPING HANDLE KING CRABS FROM RUSSIA TO CHINA

New World Shipping, based in Korea, have recently handled King Crabs imported from Russia to be exported into China. Due to the delicate nature of this cargo, they arranged for special containers as the alive crabs are very sensitive to changes in temperature & condition of their containers. Listed below are some of the important variables New World Shipping had to control in order to safely & securely deliver their cargo:

- Regulated water tank
- Oxygen levels
- Nitrogen levels
- Power supply device

[www.nwskorea.com](http://www.nwskorea.com)



## RACHEL FEATURED IN LOGISTICS AND TRANSPORT FOCUS MAGAZINE

Rachel was featured on page 66 & 67 of the December 2018 issue of CILT's Logistics and Transport Focus magazine. A link to the PDF can be found in the online version of this story.

[www.ciltuk.org.uk](http://www.ciltuk.org.uk)



Rachel was also featured  
on page 5 of International  
Transport Journal







## TOTAL LOGISTICS WITH TROJAN POWER PROJECT IN GHANA

Total Logistics have recently succeeded with undertaking an impressive power project in Ghana for Trojan Power. Total Logistics Ltd are located in Tema & Takoradi with 30+ employees and the company were established in 2002. They are FIATA members and list their main services as Air & Sea Freight, Haulage and Transportation.

Managing Director, Emmanuel Percy-Brown states:

"Total Logistics has grown rapidly to become one of the key freight forwarding companies in Ghana and this exponential growth is attributable to successfully obtaining several large contracts."

Please visit the online story, for a link, to watch a short video highlighting the operations handled by Total Logistics.

[www.totallog.net](http://www.totallog.net)

SMI

### DEFENCE LOGISTICS CENTRAL AND EASTERN EUROPE

5th-6th March 2019  
Prague, Czech Republic

[www.defence-logistics.eu](http://www.defence-logistics.eu)

SMi presents the 4th annual...

### MARITIME RECONNAISSANCE AND SURVEILLANCE TECHNOLOGY

6-7 February 2019 | Rome, Italy

[www.maritime-recon.com](http://www.maritime-recon.com)





# 26+ YEARS OF EXPERIENCE AT INTERWORLD FREIGHT



**We are pleased to report Interworld Freight are new members in the USA, Dominican Republic and Guatemala with offices are located in Miami, Santo Domingo and Guatemala City. They offer a complete range of air, ocean, road, warehousing and customs services and say they are joining Cargo Connections "... to have access to a reliable network of professional agents".**

"Based in Miami, Florida, Interworld Freight is a freight forwarding and logistics company who first opened our doors in 1992 after realising a need in the market for a professional and bespoke service in the international transportation industry. After 26+ years, we have a strong presence in Latin America, with our own offices in the Dominican Republic and Guatemala. We have developed robust strategic alliances with business development tactics to continue to expand and penetrate markets in Central and South America as well as the Caribbean. Our business core competency is our volume leverage and efficient air and ocean transportation across the globe, domestic trucking networks, warehousing and fulfilment, US customs clearances, insurance as well as other supply chain solutions. Our mission is to provide efficient and cost-

effective logistics solutions in the market, with the highest level of excellency, promptness, integrity as well as expertise. To obtain these, we are grounded in our company values.

As a fact, Miami counts over 2,500 freight forwarders with aggressive core competencies and high levels of resources to secure business. Cost efficient rates is a differentiating factor as it calls the attention from the market. There are numerous ways to offer lower rates but they usually impact negatively on the service provided. As an example, a common unethical practice is to adulterate the measurements to increase the cubic measurements to influence the final cost. To separate ourselves from this common and deceptive practice, we ensure our clientele is aware that our measurements are exact and real, and we have attained precision through an automatic function

tool called the Pallet Dimensioner. This electronic instrument is utilised during the process of receiving the merchandise and mechanically furnishes the weight and exact measurements as well as taking a digital photo of each pallet from several angles, all in a short time. It has a National Certification attesting to a minimal margin of error which guarantees our clientele that we will offer a transparent and prompt service with integrity for all cargo received in our warehouse. This is directly related to the values and vision of our company and has allowed us to tender a trust-worthy service and empowered us to create more alliances with entities that need transportation and warehousing services.

## **PALLET DIMENSIONER DESCRIPTION:**

Certified by The National Conference on Weights

and Measures (NCWM), Interworld Freight's fully-automatic Freight and Pallet Dimensioner allows us to provide accuracy in dimensions and weight for any single cargo received at our warehouse. The NCWM issues an NTEP Certificate of Conformance, following a successful evaluation of the device indicating that this instrument is capable of meeting applicable requirements of the NIST Handbook 44, used for any shipment leaving or entering the United States. NTEP is supported by NIST (National Institute of Science and Technology). For any shipment originating in the United States, NTEP is the only legal for trade solution. Only a few dimensioning products have NTEP. Interworld Freight, through this precision technology, can attest truthfulness in measurements, bringing peace of mind to our clients."

[www.interworldfreight.com](http://www.interworldfreight.com)

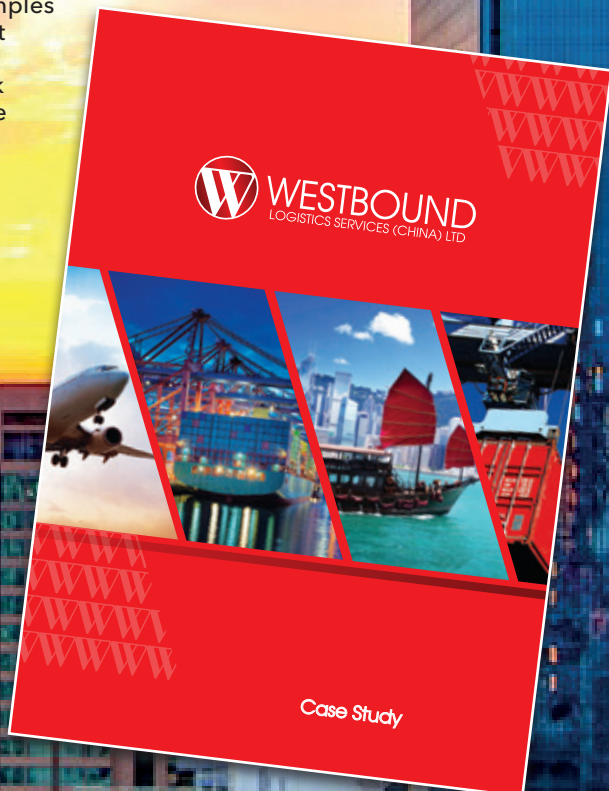


## WESTBOUND ARE MAKING WAVES WITH RAPID GROWTH

**We are pleased to announce Westbound Logistics Services (China) Ltd are new members! The company have offices in Shenzhen and Shanghai and they are a member of IATA and CIFA (China International Freight Forwarders Association). Co-Owner and Director, Ryan Clark says they are "...looking forward to networking with our new Cargo Connections agents, making partnerships to work stronger together and adding to our successful portfolio of consolidation markets".**

Ryan continues: "Westbound Logistics Services was founded by three directors with a combined 60+ years of experience in the freight forwarding industry and over 10 years of direct sourcing and retail experience. In a short space of time, we have been making waves and rapid growth due to our high service levels, unique approach and our pioneering attitude to the way we handle our clients' business. As one of the new generation of freight forwarders, we believe in embracing change for the future growth and development of our company and as part of the larger freight industry as a whole. Our self-belief and backing of customer satisfaction are the pure drive to enable us to grow."

"At Westbound Logistics Services, we pride ourselves on being different. We offer tailored logistics services and we are adept at handling many different types of freight. Our specialty services include exports from China and Hong Kong to Europe, Australasia, the Americas, Middle East, India and Africa for air and sea (FCL and LCL)." Please visit the online story, for a link, to download a presentation from Westbound Logistics Services featuring examples of some recent seafreight and airfreight work handled by the company.







## 24<sup>th</sup> Maritime HR & Crew Management Summit

13th - 14th March 2019 / Singapore

### Confirmed Speakers

- Capt Saumabh Mahesh, Head of Crew Sourcing & Cadet Administration, Marine HR, Maersk Line
- Fared Khan, Marine Director, Wallem Shipmanagement
- Simon Frank, Director Crewing Operations, East, V. Group
- Sanjiv Bhagat, Head Marine HR - Technical Management & Services, OSM Maritime Group
- Morten Massee, Head of Tanker Crewing Operations, Thome Shipmanagement Pte Ltd
- Rev. Cannon Stephen Miller, Regional Director East Asia, The Mission to Seafarers
- Capt. Preetj Singh Sobti, Manager - Manning and Training, MTM Ship management
- Capt. Devender Joshi, Director (Operations) / GM (Marine Personnel Division), MOL Ship Management (Singapore) Pte. Ltd.
- Merle Jimenez-San Pedro, President, Mariners' Polytechnic Training Center (MPTC)
- Capt. Stuart Davey, Deputy Harbour Master, Manager Marine Operations, Fremantle Ports
- Capt. John Lloyd, Chief Executive, The Nautical Institute

For Registration & More Information, Contact:  
 Pramod Kale | E: pkale@acieu.net | T: +91 9637464143

ACI



13th - 14th March 2019  
 Montreal, Canada

ACI

## 14<sup>th</sup> ARCTIC SHIPPING SUMMIT

### Key Topics

- Practical Implementation of the Polar Code
- Emerging Arctic Markets and Trade Routes
- Shipping Opportunities from Mining and Energy Projects
- Development of Sustainable Arctic Tourism
- Growing Demand of Icebreakers
- Infrastructural Challenges and Necessary Updates
- Operating Successfully in a Hostile Environment
- Coordinating Global Aims for Arctic Development
- Freedom of Trade in the Arctic

With Thanks to our Sponsors



£255 Discount Available for All Participants  
 Until 31st December, 2018

For more information & registration, Contact Mohammad Ahsan  
 +44 (0) 203 141 0606 or email: mahsan@acieu.net



## EXHIBITION COLLABORATIONS SECURED

Cargo Connections proudly collaborate with many of the world's top freight related exhibitions and events. Here are some of the collaborations we have secured. If you are interested in discussing a Media Partnership, please email us.

7



# A WIDE RANGE OF PERSONALISED SERVICES FROM **THRUEX**

We are pleased to report Thruex SRL are new members in Italy. Owner of the company, Vittorio Romano comments: "We are a young and dynamic international forwarding and transport company, able to organise every detail of transport from the outskirts of Milan. Since 2006, we have organised international transport with great operational flexibility and customised solutions according to needs from packaging to delivery. We are fully certified as an **Authorised Economic Operator (AEO)** for customs simplification, providing important benefits for customs procedures."

"With Thruex, shipments take a great leap in quality through a wide range of personalised services."

Photographed is a recent LO/LO shipment of transformers handled by Thruex from Genoa in Italy to Sohar in Oman.

[www.thruex.com](http://www.thruex.com)





# ports rail

evolution evolution

15 - 16 OCTOBER | DURBAN | SOUTH AFRICA

22 - 23 JULY | LAGOS | NIGERIA

13 - 14 MAY | MAPUTO | MOZAMBIQUE

Defining the future of  
transport infrastructure,  
maintenance and expansion in  
Africa

AN INTERNATIONAL EXHIBITION OF MARITIME, SHIPBUILDING, OFFSHORE  
TECHNOLOGIES, EQUIPMENT & SUPPORTING INDUSTRIES

The 6th  
**PHILMARINE**  
2019

**BOOK  
NOW!**

Co-located With:

**SHIPbuild**  
Philippines 2019

**OFFSHORE**  
PHILIPPINES 2019



**18 - 20 JUNE 2019**

SMX Convention Center Manila, Mall of Asia Complex,  
Pasay City, Philippines

[www.philmarine.com](http://www.philmarine.com)

Singapore  
Companies  
Are Eligible Up To  
50% Subsidies!

Hosted by:

**MARITIME  
INDUSTRY  
AUTHORITY**

Supported by:



Organized by:

**FIREWORKS**  
Exhibitions & Events  
Fireworks Trade Exhibitions &  
Conferences Philippines, Inc.

"Personally, I  
always refer to  
customer ratings before  
purchasing products  
online. This applies to  
service providers too.  
A recent survey showed that  
91% of businesses are influenced  
by recommendations when making  
a decision to use a company so we've  
made it super quick and easy to share  
feedback on our advertisers."

*Rachel Humphrey, Founder*



## Join Freightbook with our great Online Ratings Feature

Freightbook has enjoyed an exciting relaunch  
with a fabulous new feature inspired by the fact  
that ratings are now an essential element to any  
online directory.

The online directory boasts additional benefits  
including the monthly FB Index, dedicated online  
news service, direct quote request leads and  
automatic amendments to profile pages.

Freightbook also recently launched v3.0 of our  
Smartphone Service at [m.freightbook.net](http://m.freightbook.net) where  
forwarders and suppliers to the freight industry  
can be found quickly on mobile devices.

**CC Members are eligible for free registration.**  
Contact [wendy@freightbook.net](mailto:wendy@freightbook.net) for details.



**freightbook**

LINKING TOGETHER INDEPENDENT FREIGHT FORWARDERS

[www.freightbook.net](http://www.freightbook.net)



# OUTSIDE THE BOX LOGISTICS THRIVE ON PROBLEM-SOLVING!



**Outside The Box Logistics are new members in Australia! The company's offices are located in Melbourne and they were recommended by a current Cargo Connections member. They offer a full range of tailored international freight forwarding, clearing and warehousing services.**

Outside The Box Logistics was started by Alan Gesmundo, a veteran of the logistics industry, with over 30 years' experience under his belt. Alan saw the opportunity to work with small and medium businesses who wanted the customised and personal service of a small freight forwarder yet wanted the muscle power of a larger forwarder to access competitive rates and the best service options.

Alan says they are joining Cargo Connections "...to further develop our overseas network agency options to give more flexibility to our client base. Cross trade services require experienced and reliable agents and we look forward to working with the expert Cargo Connections members".

"We know you'll love our service and ability to think outside the box! We thrive on problem-solving, and we treat our partners and clients as friends."

Please visit the online story, for a link, to read some testimonials from clients of Outside The Box Logistics and further links to some case studies of their recent work.

[www.otblogistics.com.au](http://www.otblogistics.com.au)





# FIRST GLOBAL LOGISTICS WITH DRILLING EQUIPMENT FROM EGYPT TO CROATIA

Continuing their focus on transport within the oil field, First Global were pleased to hear that their Technical Proposal presented to CROSCO (Integrated Drilling & Well Services Co.) was approved. First Global worked a cost-effective & on-time delivery for Crosco's door-to-door drilling equipment and tools; transported from their site in Egypt to their site in Croatia.

## FGL TRANSPORT SOLUTION

The cargo was too heavy and over-dimensional to be shipped using standard containers, so all competition offered the normal break-bulk solution from Egypt to Croatia, but First Global's diligent team studied the case and decided to use a 40' open-top high & 40' flat rack containers.

First Global shipped the cargo to Koper port in Slovenia with a shorter transit time. From there, the cargo was transported to Zagreb for unloading at the Crosco site there which saved sailing time & shipping costs due to the chosen direct service to Koper.

**Cargo:** VFD Control Unit - Hydrill Unit - Saddles - Petroleum Drilling & Piping Tools

**Equipment Used:** 2 x 40' OTs - 2 x 40' Flat Racks

**VFD Control Dimensions:** 7.5 x 2.5 x 3.25 m (15 T)

**Piping Dimensions:** 10.5 x 2.4 x 2.95 m (22 T)

## SCOPE OF WORK

- Sending Empties (40' OT High +40' FRs) to Crosco Site in Alexandria
- Loading Cargo by Mobile Crane
- Stuffing/Lashing & Securing
- Alexandria Port Terminal Handling
- Freight to Koper, Slovenia
- Carriage to Zagreb, Crosco Site

[www.firstgloballogistics.com](http://www.firstgloballogistics.com)



**IATA**

# WORLD CARGO SYMPOSIUM

MARINA BAY SANDS | SINGAPORE | 12-14 MARCH 2019

40+ WORLD-CLASS SPEAKERS	1000+ C-LEVEL EXECUTIVES	8 NETWORKING SESSIONS	13 SPECIALIZED TRACKS
--------------------------------	--------------------------------	-----------------------------	-----------------------------

**Enabling Global Trade**

WCS's specialized tracks and industry meetings will transport you right to the center of the action where, together, we'll challenge current ideas and debate hot topics like **Technology & Innovation**, **Security & Customs**, **Cargo Operations**, and **Sustainability**.



REGISTRATION & INFORMATION: [www.iata.org/events/wcs](http://www.iata.org/events/wcs)  
For sponsorship and exhibition inquiries, contact: [huntingtorem@iata.org](mailto:huntingtorem@iata.org)



المؤتمر السعودي البحري الثاني  
**THE SECOND SAUDI MARITIME CONGRESS**  
11 - 12 March 2019  
Four Seasons Hotel Riyadh, Kingdom Centre  
Riyadh, Kingdom of Saudi Arabia

Under the Patronage of:  In partnership with:  Organized by: 

## REGISTER YOUR PLACE

### Bringing a high level Congress to the Kingdom

The Saudi Maritime Congress 2019 is a unique opportunity to gain exceptional insights into how the ambitious Vision 2030 programme will transform the Saudi economy and what this may mean for the shipping and logistics sectors.

Join industry leaders from the shipping, ports, ship construction and offshore marine companies for two days of deep discussion, guidance and interaction.

Official publications: **Seatrade Maritime Review** **Seatrade Maritime News**

For more details, visit: [www.saudimaritimecongress.com](http://www.saudimaritimecongress.com)





## AL BADRI DELIVER CUSTOMISED SOLUTIONS TO COMPLEX PROBLEMS

**We are pleased to welcome Al Badri Logistics Services LLC as new members in Oman. The company's main services include international freight forwarding, road transportation, customs clearance and warehousing. Their offices are located in Muscat and they are joining Cargo Connections for "market penetration and company expansion".**

Commercial Manager, Manodh K. Nair states: "Al Badri Logistics Services is one of the fastest growing providers of total transport, shipping and logistics solutions in Oman. We are specialised in freight forwarding, road transportation, cargo clearing, transportation management and other related areas. We can move anything, providing transportation for normal as well as heavy and oversized cargo (particularly for PDO - Petroleum Development of Oman). Our expertise is in delivering customised solutions to complex problems even in adverse situations and we are fully equipped with modern technology. Myself and the Al Badri team have been in the shipping industry for the past 18 years and we are keen to serve our new Cargo Connections partners."

[www.albadrilogistics.com](http://www.albadrilogistics.com)





## ACTITRANS SHIP CRUSHER MACHINE FROM IRELAND TO REUNION ISLAND

Actitrans have recently handled the move of a large crusher machine from Ballighaney in Ireland, to the Port of Southampton, then to Reunion Island via Pointe des Galets.

Actitrans have 2 offices located in Lyon and Grenoble. The main services of the company include:

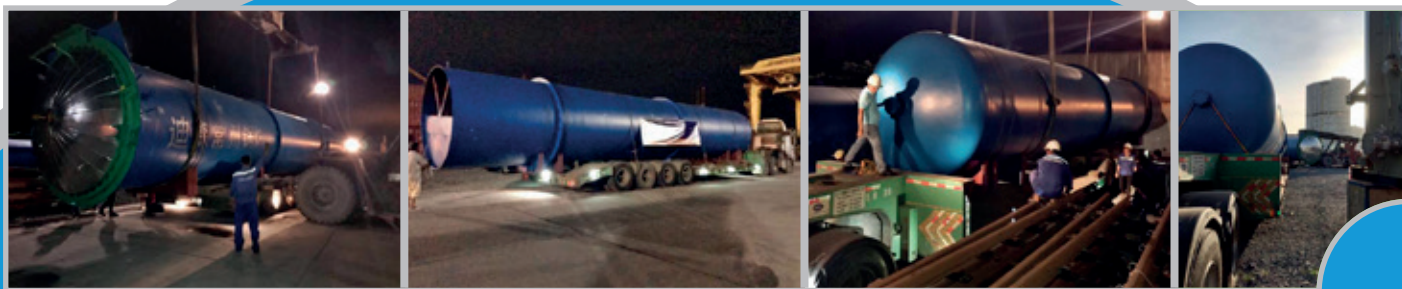
- Import & Export – Air-Freight & Sea-Freight
- FCL / LCL / RORO
- Road Solutions in France and Europe

This sea-freight project met a few obstacles due to bad weather in Southampton and late departures at port.

Additionally, Actitrans also found difficulty dealing with customs clearance on arrival at Reunion Island.

In the end the shipment was delivered successfully and their client was satisfied.

[www.actitrans.fr](http://www.actitrans.fr)



## CROWN LOGISTICS HANDLE HEAVY SHIPMENT FROM SHANGHAI TO LONG AN PROVINCE

Crown Logistics have successfully managed the difficult transportation of autoclaves & accessories from Shanghai, China to a new factory named EBlock JSC in Long An Province.

The cargo travelled a distance of 70 km from Ho Chi Minh Port to the factory site in Long An. The total volume of the shipment measured at nearly 2,000 cbm.

During the first few days of transportation, Crown Logistics ran into problems with the soft land of a rice field along a new Industrial Zone which impeded operations.

Upon arrival to the factory site, Crown Logistics crossed another obstacle as they found their mobile cranes unable to stand in a stable position for

the unloading of goods and relocation of cargo on-site.

However, after a period of services agreement, their professional operations team smoothly solved this problem.

The second period of extending production by importing new equipment consisted of two autoclave sets on a bulk vessel from Age Lines, China. Many other parts followed by transport methods of bulk & shipping containers.

This cargo was loaded from Shanghai Port to its destination at Lotus Port, Ho Chi Minh City. It arrived in safe condition.

The cargo was not as heavy as the previous, but it was over length limitations which meant that the transportation

permit had to be approved by the Ministry of Transportation.

Crown Logistics proposed to their client that they cut it into two pieces, each with dimensions 17.73 x 3.37 x 3.45 m to make shipping costs in Shanghai and transportation costs at the destination more reasonable.

The autoclaves were successfully moved to the site and Crown Logistic's relocation team proceeded well on-site in Long An Province.

Peter Linh (Managing Director) explained:

"We had been a good consultancy in transportation to our client to understand the difficulties of transportation from Shanghai to Ho Chi Minh Port and then delivered cargo into the roofed site

which was completed within four days. The relocation job has been done by our professional team to satisfy with our client's enquiries since this handling shipment was not an easy job at a low roofed factory, its height approximates about 6.5m at roof top while the cargo height was 3.45m, the 120 tonnes of Mobile Crane couldn't do inside roof factory, excepting our rolling equipment and hydraulic pump for this special job. Finally, safety was our highest responsibility."

Crown Logistics smoothly and successfully delivered the autoclave shipment to the site with zero issues.

[www.crownlogisticsvn.com](http://www.crownlogisticsvn.com)



Our 4th Annual Assembly will take place from 17-19 March 2019 at the Radisson Blu Hotel, Dubai Deira Creek - a luxury hotel in the heart of Dubai's bustling business district and shopping center. The hotel is just 7km from Dubai International Airport with easy access to all of the city's attractions and entertainments.



## 4th ANNUAL ASSEMBLY

17-19 MARCH 2019 DUBAI



### SUN 17 MARCH 2019

19:00 - 20:00 Welcome Reception

20:00 - 22.30 Gala Dinner

### MON 18 MARCH 2019

09:30 - 17:00 Official Meeting

19:00 - 22:00 Dhow Dinner Cruise

### TUE 19 MARCH 2019

09:30 - 17:00 Official Meeting

### WELCOME RECEPTION & GALA DINNER

We will gather to collect name badges, meet fellow delegates and enjoy a Welcome Reception with canapés at the Pool Deck with stunning views of the Creek and City Skyline. We will then make our way to the Plaza Ballroom for an elegant Gala Banquet.

### OFFICIAL MEETING

Our meeting will take place in the Grand Zabeel Ballroom. As well as our official coffee breaks with freshly prepared snacks, we have also arranged for freshly brewed coffee, selection of teas, juice and mineral water to be available throughout the day. Lunch with soft beverages will be held in a private venue and all delegates will gain high-speed wireless internet access. We have also arranged for complimentary valet parking for those not staying at the hotel.

### DINNER EXCURSION

Our Monday evening excursion will be an exclusive Dhow Dinner Cruise. Upon arrival we will receive a welcome drink and then enjoy a two-hour dinner cruise with Arabic majlis seating on a traditional wooden Dhow with an Oud musician. The evening includes beer, red and white wine, soft drinks, mineral water and fresh juices.

### ROOM RATES

We have negotiated the following excellent room rates, which our guests will be able to book directly with the hotel using a dedicated online booking system:

Single Standard Room @ AED 700 (approx. USD 190)

Double Standard Room @ AED 770 (approx. USD 210)

A delicious breakfast buffet is included as well as free use of their health club with steam room, sauna, swimming pool and fitness equipment. All rooms have private balconies and stunning views of the creek and city skyline and complimentary high speed, wireless internet access.





11-12 February 2019  
Dubai World Trade Centre  
Dubai, UAE

**BREKBUK**  
MIDDLE EAST

**BE A PART OF**

**BREKBUK**  
MIDDLE EAST

**WHERE DIVERSIFICATION  
MEANS OPPORTUNITY FOR  
PROJECT CARGO SPECIALISTS**

Welcoming all companies interested in the cargo transport, logistics and support of major projects in the GCC and surrounding regions.

To exhibit, sponsor and register, visit [www.breakbulk.com/bbme2019](http://www.breakbulk.com/bbme2019)

**NOW  
IN DUBAI,  
PROJECT HUB  
OF THE GCC**

**BREKBUK**  
ASIA

20-21 March 2019  
Shanghai, China

ようこそ 환영 ยินดีต้อนรับ  
**WELCOME 欢迎**  
CHÀO MỪNG  
မိုးဆို မိမိဂိဇာဗ္ဗ

**BE A PART OF  
BREAKBULK ASIA**

As China's global influence expands through its sweeping One Belt One Road initiative, all industry players will benefit from participating in Breakbulk Asia. It's where industry relationships begin and business partnerships are made. Don't miss this opportunity to make the connections you need for new project business in 2019 and beyond.

Register now at  
[breakbulk.com/bbasia2019](http://breakbulk.com/bbasia2019)

**300**  
shippers

**150**  
exhibitors

**5000+** attendees  
from 70 countries

Over **10,000 m2** exhibition,  
conference and networking space

## NETWORKING PLATFORM FOR THE WORLD'S TOP PROJECT CARGO SPECIALISTS

Project Cargo Network is proud of our Capped Non Exclusivity policy where we will not recruit more than 3 Members in each country (5 Members in Australia, Brazil, Canada, China, India, Turkey, UAE, and the USA). Our 5 year old network is built on mutual trust, shared knowledge, experience and resources.

For only £1005 per year we offer many membership benefits including access to a large online database of information; individual brochure websites; customised marketing brochures; dedicated PR/news service; online payment monitoring system; smartphone service and more.

### PROJECT CARGO NETWORK

provides heavy lift and project cargo specialists' access to a trusted worldwide network of agents who can handle their specialist shipments, whilst working professionally under strict Membership Rules.



**PROJECT  
CARGO  
NETWORK**

- UK Based Head Office
- Professional Online Training
- ISO 9001 & ISO 14001
- 240 Specialist Members
- 106 Countries
- 694 Worldwide Offices
- 13,996 Members of Staff
- \$1.856 Billion Annual Revenue

[www.projectcargonetwork.com](http://www.projectcargonetwork.com)





## COMPREHENSIVE FREIGHT FORWARDING FROM WORLDTRANS LOGISTICS SERVICES

We are pleased to approve Worldtrans Logistics Services Ltd as new members in Hong Kong and China. Starting business in 2000, the company are expert freight forwarders and are ISO, IATA and HAFFA certified. Worldtrans Operations Manager, Mr. Terrill Cheung says they are joining Cargo Connections "...to meet and develop partnerships with top people in the freight forwarding industry, mutually develop new business, widen our networking and to keep up with contemporary market trends".

President, Mr. Larry Cheung: "Worldtrans Logistics is a freight forwarder and logistics provider who pride ourselves on comprehensive, reliable, cost-effective and personalised services. We offer a full range of freight forwarding, transportation and logistics services including air & ocean freight, trucking, domestic distribution, warehousing, consolidation and customs clearance."

The photos show a recent shipment of pipes handled by Worldtrans Logistics Services involving 18 x 40' open-top containers from Toronto in Canada to Nanjing in China.

[www.worldtranslogistics.com.hk](http://www.worldtranslogistics.com.hk)





## FOCUS & SINCERITY AT SAI SEAIR LOGISTICS IN INDIA



**SAI SEAIR  
LOGISTICS PVT LTD.**

We are pleased to introduce Sai Seair Logistics Pvt Ltd as new members in India. They are specialists in freight forwarding, customs clearance and warehousing and their offices are located in Ahmadabad in the state of Gujarat. Managing Director, Mr. Shailesh Karmakar has been working in the industry for 22 years and says they are joining Cargo Connections for "...a strong agent network for overseas handling".

Shailesh continues: "Sai Seair Logistics is a progressive and rapidly-growing integrated logistics solutions provider and freight management company operating since 1997. Our services are tailored to suit meet specific requirements and no matter how big or small the consignment is, we approach it with the same focus and sincerity. With a vast experience, we can facilitate entire freight forwarding chains for our

clients and partners."

"We create a perfect alignment of exact needs, time, space, frequency and cost, to delivery excellent results for sea, air and land freight."

[www.saiseair.com](http://www.saiseair.com)



# NINGBO STAR ALLIANCE DELIVER TROUBLESOME CARGO



Members in China, Ningbo Star Alliance International Logistics are pleased to share an update on their recent activities!

"We believe that success in freight forwarding and logistics providing depends not only how much is profit is made, but mostly about helping customers find the best solutions and save their costs. This brings us, at Ningbo Star Alliance International Logistics, much more of a sense of achievement and we always enjoy that!"

**URGENT!** A Malaysian customer calling to us to

discuss an urgent case of a school ceremony shoes order of 372ctns (25cbm / 3,100kg) from China. The cargo was not ready in time to meet the planned transport to Malaysia and if they did not deliver on time then they would face a big problem in paying high penalty costs and a loss of credibility. We helped them to find a direct airline service to KUL in one lot and arranged our Malaysian agent to assist and perform a swift customs



clearance. We collected the cargo from the factory and it was delivered to the final delivery destinations 4 days later including customs

clearance time. The customer was very pleased with our service and that the problem was solved quickly and without issue. There are many more examples of urgent jobs like this handled by Ningbo Star Alliance International Logistics in 2018 including commodity molds, spare parts and lighting.

**OOG!** As well as urgent shipments, another troublesome cargo which we excel in is oversized or overweight shipments. Transporting cargo like machines, heavy equipment and transformers etc can cause a headache for customers but our dedicated project team are excited to help customers ship out these difficult cargos smoothly - they say it is their honour to actually touch the project cargo in person giving them a great sense of achievement! Other specialties for the project team include FR container lashing and breakbulk shipping.



**DG!** The other troublesome cargo is dangerous goods and we ensure all DG shipments are controlled effectively. There are too many stories about DG cargo bringing big accidents and so we can't afford any negligence. We send DG operators and sales persons for DG cargo training such as IMDG code training and packing request training. In order to ensure all things are in order, we must maintain and improve professionalism - specialists do the professional thing.

Also of note, our newly-established business of selling second hands containers - 20'GP, 40'GP, 40'HQ, 20'GP-RF, 40'HQ-RF, 20'FR and 40'FR.

[www.nbstar-alliance.com](http://www.nbstar-alliance.com)

[www.cargoconnections.net](http://www.cargoconnections.net)



## Cargo Connections

is a general cargo network offering a Restricted Representation policy, which means membership will only be offered to a limited number of agents per country.

Our 4th Annual Assembly takes place in March 2019 in Dubai.



**CARGO**  
Connections





# LEARN SOMETHING NEW IN 2019!

Cargo Connections has invested in both professional training from an industry expert and a new bespoke eLearning Platform to provide their Members with a comprehensive 'Heavy Transport' training program at a low subsidised cost.

See our online brochure and enrol (1-2 Users £250 each; 3-5 Users £200 each; 5+ Users £150 each).

## WHY HEAVY TRANSPORT?

Independent forwarders know that there is a ceiling when it comes to earning revenue from sea, road and airfreight shipments.

Although the thought of branching into heavy lift and project cargo is appealing due to the often-healthy margins, the market is very different and the risks are far higher.

The clear and highly effective 6 module online course consists of 66 x 10 minute sessions which cover industry terminology, dimensions, weights and forces, heavy transport, heavy lifting, jacking, skidding and loadouts. When completed, the user will understand the practical, operational and engineering aspects of heavy transport and lifting projects.

The training is comprehensive and senior level professionals will benefit from the practical, scenario and video based course as it will encourage reflection on current practices.

However, the training is also ideal for staff who are at the beginning of their career, offering employers a time saving and low cost alternative to workshops and seminars.

Besides the benefit of not having to travel to workshops and seminars, you can stop and start the training at your

convenience with no deadlines.

Upon completion, an e-Certificate is sent via email which can be downloaded, shared and printed immediately so that you can verify your training to clients and officials quickly and easily.

"The training platform is affordable and delivers information that is excellent value for money. The information is presented in a clear and concise manner."  
*Paul Lucas, HLPFI*

Most industry courses and workshops are only available in the USA and Europe. However, our training is not only affordable but also available to anyone who has access to the internet.

This has resulted in our training being used in countries as varied as Denmark to Djibouti, Tunisia to Trinidad, Namibia to New Zealand, Slovenia to Sierra Leone, Ireland to Ivory Coast, Hungary to Honduras, China to Colombia.

Each user receives a personal log-in so they can train at their own pace and track their advancement through each module via a progress bar.

The training is delivered by industry expert, Marco J. van Daal who has over 20 years' experience extending to more than 55 countries on 5 continents.

He is author of the heavy transport textbook *The Art of Heavy Transport* in addition to being a contributing member of the American Society of Mechanical Engineers and the European Association of Abnormal Road Transport and Mobile Crane.

For more details, please go to **[www.transporttraining.online](http://www.transporttraining.online)**.

**[www.cargoconnections.net](http://www.cargoconnections.net)**



# RELIABLE FREIGHT FORWARDING FROM CALPAC LOGISTICS

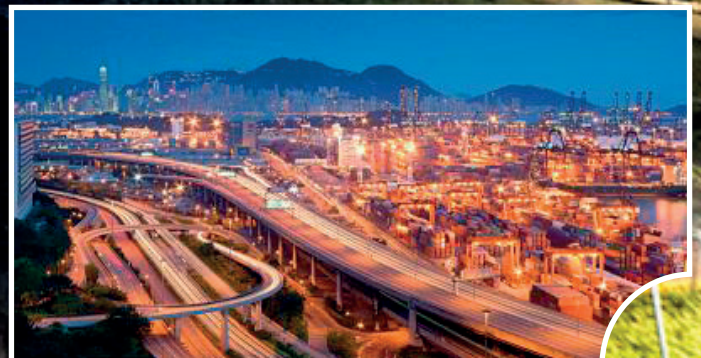
**We are pleased to welcome Calpac Logistics Ltd as new members in Hong Kong. The company are members of IATA and HAFFA (Hong Kong Association of Freight Forwarding and Logistics) and they are looking forward to becoming an active Cargo Connections member.**

Hong Kong International Airport is one of the busiest and most advanced airports in the world, consolidating the country's position as a hub of commerce and playing a very important role in the development of Hong Kong as a logistics centre.

In terms of international air cargo, Hong Kong International Airport continued to rank first among all airports in the world in 2016. Growth in cargo throughput was registered for both inward and outward air cargo. Inward air cargo increased from 1.46million tonnes in 2012 to 1.65million tonnes in 2016, with an average annual growth rate of 3.0%. Over the same period, outward air cargo increased from 2.56million tonnes to 2.87million tonnes, with an average annual growth rate of 2.9%. Source: Hong Kong Census and Statistics Department.

Managing Director, Thomas Tse comments:  
"Calpac Logistics was established in 1989 and has grown a strong reputation through reliable freight forwarding and logistics solutions. We provide a full range of services including international freight forwarding by air & sea, export & import, FCL & LCL, trucking & haulage, door-to-door, customs clearance, warehousing, couriering and buyer's consolidation."

[www.calpac.com.hk](http://www.calpac.com.hk)







## REPRESENTATION IN BELGIUM WITH MULTIPLE CARGO CONSULT

**We are pleased to introduce representation in Belgium with Multiple Cargo Consult BVBA (MCC). Managing Director, Emile Vanderbist (photographed) has been working in the industry for over 30 years and comments: "We are very pleased to become a Cargo Connections member as we are looking for partnerships with small and medium sized agents who can make the difference with the major freight forwarders. I have worked in the transportation business for many years and strongly believe in partnerships with fellow freight forwarders that are built on trust, friendship and reliability".**

We are also pleased to note that Emile Vanderbist from MCC will be attending the 2019 Cargo Connections Annual Assembly taking place in Dubai from 17-19 March. Representatives from all major world markets are expected at the conference which will consist of a welcome gala dinner, 1-2-1 business meetings and an exclusive Dhow dinner cruise. A great opportunity to meet our latest new member! Please visit the web site to book your space ASAP if you haven't already!

Emile continues: "Multiple Cargo Consult is a full service, international freight forwarder providing a single contact for all freight and shipping related services. We are committed to excellence in global transportation and logistics provision and dedicated to delivering exceptional customer service, high quality standards, cost effective & efficient solutions and procuring professional & neutral advice".

MCC offer a full range of freight forwarding services including: air freight, sea freight, truck transport, customs clearance, door-to-door services, warehousing, distribution and chartering.

[www.multiplecargoconsult.com](http://www.multiplecargoconsult.com)





# FUNDRAISING

THE CARGO CONNECTIONS FUNDRAISING FOUNDATION HAS RAISED OVER **\$10,000** FOR THE FOLLOWING CHARITIES AND PROJECTS.

## 2019: GLOBAL FOOTPRINT NETWORK

We are pleased to be supporting the work of Global Footprint Network, an international research organization that envisions a future where all can thrive within the means of our one planet. It's widely used Ecological Footprint accounts continue to be the only metric that compares overall human demand on nature with what our planet can renew. The distilled results: humanity is using over 1.7 Earths. In 2018, its "Earth Overshoot Day," the day each year when humanity has used more from Earth than the planet can renew in the entire year fell on August 1 in 2018. [www.overshootday.org](http://www.overshootday.org). Their campaign generated over 3 billion media impressions in over 100 countries, and was present on over 2800 websites.

See [www.footprintnetwork.org](http://www.footprintnetwork.org)

## PREVIOUS YEARS

### 2018: LEAGUE OF DIATHLETES

**£1000**

The League of DiAthletes hosts "T1D Heroes" currently based across Australia, Brazil, Costa Rica, Ecuador, Ghana, Kuwait, Pakistan, Uganda, the UK and USA; who unite together developing grassroots type 1 diabetes educational workshops and activities.

### 2018: KLOKÁNEK HOUSE, PRAGUE

**£1000**

A converted former agricultural training centre, now 13 flats for 48 children, Klokánek (Kangaroo House) is a project of the Fund for Endangered Children. Offering temporary family care until the child can safely return home or enter permanent adoption.

### 2017: 2 SMALL BUSINESS PROJECTS, INDIA

**£????**

As well as helping hundreds of individuals living in poverty (mostly children) to access insulin and medical care, The Dream Trust also helps provide funding for small business start-ups so that their patients can become self-reliant and gain pride and dignity.

### 2016: RACHEL ABSEILS FOR INSULIN!

**£4000**

The Dream Trust provides life-saving insulin to poor children. It costs GB £200 to pay for the insulin that keeps a child alive for 1 year and Rachel, Jane and Tania are delighted to have already raised enough funds to fund 20 children.

### 2015: SOS CHILDREN'S VILLAGE BAMBOUS

**£????**

SOS Children's Villages Mauritius is a leading child care Non-Governmental Organisation providing long-term care to needy children. Helping children who have lost parental care, who are at risk of abandonment or whose basic rights are not being fulfilled.



