

# INSIDE Cargo Connections

ISSUE 16, AUGUST 2018

QUARTERLY NEWSLETTER FOR **CARGO CONNECTIONS**

## **NINE NEW MEMBERS THIS ISSUE**

**UNITED REDOX:** NIGERIA

**SEA MASTER:** GERMANY

**ADD CARGO:** ROMANIA

**ESPRIT:** SOUTH KOREA

**SYNERGY:** GREECE

**WIDE WING:** UAE

**WELLS:** IRELAND

**WL:** THAILAND

**ILS:** UAE

**LEAD LOGISTICS HANDLE  
MACHINERY FROM TURKEY  
TO BANGLADESH**

see page 14



**CARGO**  
Connections



Welcome to another colourful edition of our Digital Newsletter!

As you know, **Skype** is one of the most popular instant messenger platforms within the business world. We still use email on a daily basis but sometimes when an urgent answer is needed, you may not receive an immediate reply. This is when instant messaging is useful. We have added a Skype chat icon to each profile page so you can start a conversation directly from our website with just one click.

Please check your profile page and if your Skype address is not listed or is incorrect, please **email Judith**. As quick communication is important I want to encourage Members to use this platform. Not on Skype? **Download here**.

I would also like to take this opportunity to remind you of our Smartphone Service. The micro site provides easy access to your fellow Member's contact details on your mobile devices - simply go to **m.cargoconnections.net** (email us if you've forgotten the password) - making it easier for you to increase business within our network.

RACHEL HUMPHREY  
President/C.E.O.



## FROM THE PRESIDENT/C.E.O.

### CARGO CONNECTIONS

Cargo Connections (CC) is an ISO 9001 and ISO 14001 certified organisation established in 2014 with the aim of becoming a leading international network of freight forwarders. Our Members offer clients the personal local service and flexibility that only privately-owned forwarders can, whilst benefiting from being part of a strong, established network. Our membership is growing steadily and currently comprises of 117 companies in 66 countries.

### INSIDE CARGO CONNECTIONS

PUBLISHER: Cargo Connections

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COVER: Lead Logistics Handle Machinery from Turkey to Bangladesh  
See page 14.  
Photo: Lead Logistics

CC cannot take responsibility for the opinions, statements and/or facts expressed in the stories, that are contained in this publication. Any views expressed are those of the individual quoted, and not necessarily those of the publisher. The publisher can accept no responsibility for any errors or omissions made, but will endeavour to amend any, that are brought to our attention, in a future issue.

www.cargoconnections.net



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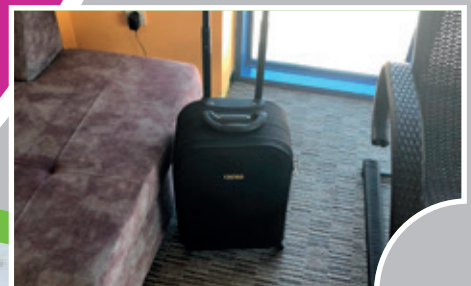
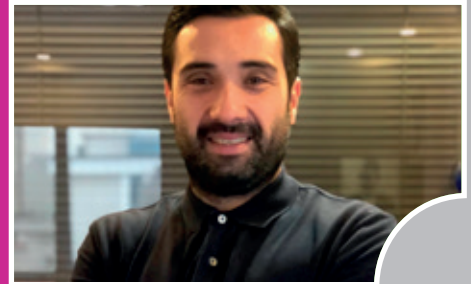
# THE WORLD IS A NICER PLACE WHEN YOU HAVE FRIENDS IN EVERY COUNTRY!

CC President, Rachel Humphrey has supported The Dream Trust ([www.dreamtrust.org](http://www.dreamtrust.org)) in India for many years and is good friends with the Founder, Dr Sharad Pendsey, having visited her sponsor children in Nagpur in 2012.



Unfortunately, Dr Sharad Pendsey lost a case at Istanbul Airport and got in touch with Rachel who then contacted Mr Bahadır Bozok, Managing Partner at Solibra Lojistik in Turkey (CC Member since 2014). Bahadır kindly offered to help and sent a member of his staff with ID to the airport to retrieve the case. However, the Lost & Found Department had sent the case to a larger warehouse. After some phone calls it was finally collected in April and held at the Solibra offices. An associate of Dr Sharad's frequently travels to Europe via Istanbul due to the good international air connections and Bahadır kindly sent his driver to the hotel where he was staying in July so that he could return the case to Dr Sharad on his return to India. We have now heard from Dr Sharad's who said: "Finally the bag has reached home! I would like to thank you for all the efforts and cooperation over last few months for sending the case from Istanbul to Nagpur."

Many thanks to Bahadır of Solibra Lojistik who went above and beyond to help us .... and showed that the world is a nicer place when you have friends in every country!



## AL NAHRIN COMPLETES LONG-TERM POWER CABLE DELIVERIES

Members in Iraq and Jordan, Al Nahrain have recently completed a long-term contract delivering power cables for the Ministry of Electricity in Baghdad.

Since the first shipment in November 2017 up to the final delivery earlier in July, Al Nahrain has efficiently run the operation processes and delivery of reels of high voltage power cables working as a sub-contractor for the business. The reels were picked up from Safwan on the Iraqi Border with Kuwait and delivered to the Ministry of Electricity warehouse in Baghdad.

Al Nahrain's scope of work started by receiving the shipments at the exchanging area in Safwan and then trans-loading the cargo from Kuwaiti to Iraqi trucks. Ragheb Banat at Al Nahrain explains: "As all the reels had the same measurements, each weighing 14tns with a 3.5m diameter, we applied the same arrangements of vehicles, gears and equipment for each shipment ensuring safe and secured operations. Therefore, we always had prepared cranes ready with suitable capacities as well as the required slings with

spreaders to avoid friction damage during the process, proper chains binders and safe lashing materials."

Since the start of 2018, Al Nahrain have safely and successfully delivered the following shipments for the project:

- January - 80 reels loaded on 40 low-beds
- February - 54 reels loaded on 27 low-beds
- March - 46 reels loaded on 23 low-beds
- June - 68 reels loaded on 34 low-beds
- July - 58 reels loaded on 29 low-beds

Ragheb continues: "As usual, we directed our paramount importance to cargo handling and lashing as our main concern was to ensure damage-free results. During transport, the trucks moved in convoys escorted by our fully-equipped front and rear patrols for safety and security purposes."

All operations were delivered with full care to the complete satisfaction of their client. A consistently excellent performance from Al Nahrain from start to finish!

[www.nahrainco.com.jo](http://www.nahrainco.com.jo)

# AL NAHRAIN DELIVER TO SEVERAL DESTINATIONS IN IRAQ

Al Nahrain Group (members in Jordan and Iraq) have delivered 21 packages of construction materials and equipment to several destinations in Iraq for a support project supplied from the European Union for a contract with the Ministry of Construction & Housing (M.O.C.H.) and the Ministry of Municipalities and Public Works.

Al Nahrain's scope of work involved 2 stages:

- Once the cargo arrived at Umm Qasr Port (UMQ), the handling, shifting, de-stuffing and clearance.
- Cargo delivery to 8 destinations in Iraq - Basra, Karbala, Baghdad (Al-Salheyah area and Al-Jazeerah area), Amara, Al-Naseriyah, Muthana and Sulimaniyah.

During customs clearance at UMQ, the shipment required special approval from several parties such as the Ministry of Communications, Iraqi Media Department and Iraqi Intelligence Departments. An Al Nahrain spokesperson comments: "We also arranged the needed permissions for the Committee of Supervision as nominated by the European Union, to enter UMQ, where our Basra Manager, Capt. Ayad accompanied them to survey and inspect the shipment on-the-spot and the results were excellent. After the completion of the customs clearance formalities and the solving of a tax exemption letter issue, our trucks were ready to load the complete shipment of 21 packages on 3 truck trailers, to be delivered to the 8 locations. The convoy was escorted by armed patrols for safety purposes and all packages were delivered safe, damage free and on time."

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**ACI**



# SEA MASTER SHIPPING FINDS THE MOST RELIABLE TRANSPORT SOLUTIONS



**We are pleased to announce Sea Master Shipping GmbH are new members in Germany. They are a family company, established in 1997 and located in Hamburg.**

The company offer complete services for sea, air (through their sister company, Air Master Shipping GmbH) and road freight. Sabine Zucht-Wilhelm (Managing Director & CEO) says they are joining Cargo Connections: "...as we are seeking an energetic group to mutually enhance further trade lanes and areas of business".

Sabine continues: "Being an owner-managed, medium-sized enterprise enables us to be prompt and flexible in decision making. Our competent team always finds the most reliable transport solutions tailored exactly to requirements. We control, analyse and optimise our processes in order to fulfil any transportation needs."

A warm welcome to the latest member of our ever-growing Cargo Connections family!

**[www.seamastershipping.de](http://www.seamastershipping.de)**







## ILS PROACTIVELY RESPOND TO EVERY CHALLENGE & DIFFICULTY



**ILS International Logistics Services are new members in the UAE! Established in 2007 and located in Dubai, the company offer complete freight forwarding and logistics services.**

Manager, Mr. Wali Jan states: "ILS International Logistics Services is one of the leading and most reputable freight forwarding companies in the Middle East. We provide complete logistics support and customised solutions in air, land and sea for general cargo to complex projects. In addition, we are also known as an expert in car transportation and in war risk countries. We have a young dynamic team whose spirit and commitment are the secrets of our success and who ensure constant communication to develop and provide customised solutions in an affordable and economic manner."

Recently, ILS have handled breakbulk cargo of glass reinforced epoxy pipes as photographed. The cargo had a total weight of 500tns and was moved from GCC to Turkmenistan. ILS organised and handled the project in a safe and sound manner from the origin to the final destination with communications between parties on a daily basis. Wali comments: "This was a great experience and challenging project for our team involving multimodal transport and different routings to complete".

The whole transit was successfully done within one month and ILS proactively responded to every challenge and difficulty.



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7





## 30 YEARS OF EXPERIENCE AT SYNERGY IN GREECE

**We are pleased to approve representation in Greece with Synergy In Supply Chain. Located in the Aspropirgos suburb of Athens, the company offer a full range of international freight forwarding services. Transportation Director at Synergy, Mr. Panagiotis Papaioannou states they are looking forward to offering their very strong Greek distribution network to their fellow Cargo Connections members.**

Panagiotis continues: "Thanks to our 30-years' experience, Synergy can ensure the provision of first class services, possessing the necessary know-how as well as innovative practices and technology, state-of-the-art infrastructure and equipment, coverage all over Greece, the

necessary investments and continuous education and training to our personnel. We consistently follow the traditional values set by the family business established in 1990 with the second generation of Synergy carrying on this dedication, being now a well-established

company. Synergy provides a complete spectrum of supply chain services and tailor-made solutions that are specifically designed, implemented and updated as required, offering unique advantages."

Photographed are some shipments of white goods

handled by Synergy which have been transported by rail from Germany and Austria to Athens where the cargo is surveyed and reloaded to trucks then moved to the Synergy warehouse in Aspropirgos for storage before delivery all over Greece.



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 Nishant Dhyani, Fleet Efficiency Manager, *The Global Navigation Company*  
 Alastair Evitt, Group Director - Ship Management (East), *V. Group*  
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**2<sup>nd</sup> Edition** **SUPPLY CHAIN & LOGISTICS Arabia** | **23-24 October 2018**  
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## New Gen Supply Chains to Optimise Retail Operations

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## INNOVATIVE SOLUTIONS FROM UNITED REDOX GLOBAL LINKS

**We are pleased to report United Redox Global Links Ltd are new members in Nigeria. The company have offices in Lagos and Port Harcourt and are a full member of the Council of Registered Freight Forwarders of Nigeria (CRFFN), the National Association of Government Approved Freight Forwarders (NAGAFF) and the Association of Nigerian Licensed Clearing Agents (ANCLA).**

Managing Director, Nureni Awayewaserere: "United Redox Global Links is a world class provider of innovative logistics and supply-chain services and solutions. As a global company based in Nigeria, Redox is exceptionally positioned to serve both international and domestic customers in the world's fastest growing markets. We specialise in sea and air freight, consolidation, packing, transport, logistics, warehousing and customs clearance. Our experienced and dedicated professionals are ready to provide premium logistics solutions adapted to specific needs and requirements."

"It is a real pleasure to become a member of Cargo Connections and we look forward to fruitful business partnerships and shipment executions with this great network."

Shown here are some photos of the United Redox Global Links team at their Head Office in Lagos.

[www.redoxcorp.com](http://www.redoxcorp.com)





## AL NAHRAIN MOVE CAT EXCAVATOR FROM JORDAN TO SAUDI ARABIA

Al Nahrain have recently moved a Caterpillar excavator (CAT385C) rig with all accessories including a mono boom & counterweight. The main part of the excavator weighed 114tns and the full accessories had a total weight of 115tns and involved several parts with lengths up to 24m.

The cargo was picked up from the site in Swaqa, 110km South of Amman in Jordan and delivered to Jeddah in Saudi Arabia via the Zarqa Free Zone (Z.F.Z.). Al Nahrain comments: "We are proud that we managed to secure this job through one of our distinguished clients, who has full confidence in our performance. Being a multitasked job that requires full preparations and precautions in all aspects, this project was unique and important and we applied a high level of HSE (Health, Safety & Environmental) standards to ensure a safe and secure delivery."

The shipment required 9 truck trailers of several types as specified below:

- 6 x standard truck trailers: 3 x flatbed and 3 x wall-sided
- 1 x low-bed trailer (18m length)
- 1 x long carrier trailer (24m length)
- 1 x wide & long low-bed truck trailer with 9 axles (18m length, 4m width & 120tn capacity)

Al Nahrain's scope of work was handled in three stages:

- "Loading the cargo at the Swaqa site. Upon the trucks arrival to the site, our working team was ready with all required equipment. Complying with all safety instructions, the load was secured by applying special lashing ratchet and cam buckles, fixing the fitted dunnage and using appropriate load binder chains and standard slings etc.
- Moving the loaded trucks from the Swaqa Site to Z.F.Z. escorted by our patrols, front and rear. All trucks safely arrived and entered Z.F.Z. to start the customs formalities.
- All trucks arrived at the Al-Omari Crossing on the Jordan border and passed over to Al Haditha on the Saudi Arabia border where the customs formalities were completed. Then, all trucks departed heading to the final destination of Jeddah City at a distance of 1,400km, except the low-bed trailer which required a longer period during inspection at the border and was delivered shortly after."

The whole 9 truck shipment was delivered safe and sound, always fully escorted, to the complete satisfaction of Al Nahrain's client.

[www.nahrainco.com.jo](http://www.nahrainco.com.jo)

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- Clearance at Iraqi borders
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# ANNOUNCING ROMANIA REPRESENTATION WITH ADD CARGO SOLUTIONS

[www.addcargo.ro](http://www.addcargo.ro)



**ADD Cargo Solutions SRL are new members in Romania! The company is an independent, private Romanian freight forwarding company, established in 2004, offering a broad range of forwarding, transport and brokerage services for domestic and international traffic by truck, air, sea and railroad. They are a full member of USER, the Romanian Freight Forwarders Association and has been appointed as cargo sales agents for some of the biggest European airlines such as Air France, Swiss Air, Alitalia, British Airways and Austrian Airlines as well as holding ISO 9001:2008 Quality Management System certification.**

**GENERAL MANAGER, ADRIAN RADULESCU (PICTURED) IS INTERVIEWED BELOW...**

***How did you first get into the freight industry?***

When I was 21 years old, I was asked by a very good friend of mine (who is still my colleague now) if I wanted to start working in the company he was working in, which was the first private Romanian freight forwarding company set up after the 1989 fall of communism. It seems that I said yes!

***Tell us about a project, shipment or accomplishment that you consider to be the most significant in your career?***

I do not have a specific or special shipment that I am reminded of. However, I believe that the 'project' of building the company up from scratch, with me being the first and only employee in the beginning, up to today's level, with over 150 employees, 70 trucks, and coverage in over 90 cities in Romania, is the most significant thing I've done in my career.

***What drives you in your professional life?***

Nothing drives me to be a workaholic - it's just how I am! What I know for sure

is that I do everything to keep up my professional reputation at the highest possible level and I want my business partners to consider me as their most reliable agent, in my part of the world.

***What are the current trends that you see in transportation as far as Romania is concerned?***

Things are becoming kind of slow here when it comes to general cargo. If I must name something that impressed me in the last few years, I would definitely go for e-commerce. This domain and all its related activities is the new trend in Romania. In the past 3 years, volumes of ordered and delivered parcels are growing by over 75-80% each and every year.

***What do you enjoy doing in your spare time?***

What I enjoy most is what I have missed the most in the last 15 years due to a very busy life in the office - spending time with my family and closest friends. Watching TV and gardening are also relaxing activities for me.

***If you were an animal, what would you be and why?***

Dog. They are faithful until the end.

***If you could meet a famous person, who would it be and why?***

One of the US Presidents. I would ask him how he can handle such pressure in being number 1 in the world. Or Lionel Messi - I believe you can imagine why!

***What is your best childhood memory?***

I had a safe & happy childhood. One of the things that deeply amazed me was my family's first colour TV! I am not sure if many of the younger readers will realise, but until 1989 we had only heard that there is a possibility for TV's to be in colour! I could even tell you the TV brand!

***If you could travel anywhere, where would you go and why?***

I have travelled a lot more than I would have ever expected and I would go back to many places. But from the places I've never been to, there are 2 I would love to visit - Australia and

Japan. Australia, because everything I've read about the country makes me feel like I have to go there at least once in my life. The story with Japan is kind of funny, my grandfather travelled abroad a lot during the communism period because he was the Commercial Manager of the only Romanian aluminium factory in those times and he used to tell me everything about his experiences. Therefore, I owe him my traveling addiction. His biggest regret was that, at one point, he had to choose whether to travel to the USA or Japan on business and he chose Japan and then 2 months later he got the opportunity to visit Japan again but never the USA. I have travelled to the USA already and now I need to add Japan to my list!

***What is a skill you'd like to learn and why?***

I have always believed that people who know how to express their feelings by playing musical instruments are very sensitive. I have never played an instrument, but this does not mean that I am not sensitive!





# AL NAHRAIN TRANSPORT LARGE CABLE REELS IN IRAQ



So far, 2018 has been full of activities for Nahrain Group and they have conducted and been involved in a lot of work in both Jordan and Iraq. They have been delighted with the satisfaction and good feedback received from their clients due to their usual distinguished performance.

At the beginning of the year, Al Nahrain handled a project for the supply of power cables for the Ministry of Electricity in Baghdad, Iraq. The large power cables reels (high voltage 132kv, aluminium conductor, 1x2000mm) were picked up at the Safwan Border and delivered to the Ministry of Electricity in Baghdad.

Al Nahrain performed the trans-loading at Safwan from Kuwaiti loaders onto Iraqi loaders, customs clearance and inland transportation from the Safwan Border to Baghdad warehouse.

"Kuwaiti loaders arrive at Safwan border and we prepare trans-loading them onto Iraqi loaders.

After that, we completed the customs formalities at the Safwan Border including full cargo inspection.

The Iraqi low-beds loaded with the cables were then moved to the final warehouse in Baghdad under the supervision of our expert working team and after getting the required and necessary approvals as well as the coordination to deliver the cargo safely. All loaders departed from Safwan as one convoy, escorted by our equipped patrols, front and rear, and arrived safe and sound to the final destination in Baghdad."

The whole operation was completed with full care and without issue to the satisfaction of the client. Al Nahrain yet again show their reliable and expert capabilities!

[www.nahrainco.com.jo](http://www.nahrainco.com.jo)

## LEAD LOGISTICS HANDLE MACHINERY FROM TURKEY TO BANGLADESH

Members in Bangladesh, Lead Logistics are located in Dhaka and Chittagong and are members of BAFFA (Bangladesh Freight Forwarders Association). They have recently handled a shipment of machinery for the washing plant of a garment factory.

The cargo was shipped from Turkey to Bangladesh and consisted of 2 x 40' open-top OOG containers. Lead Logistics handled the pick-up from the origin, sea freight, custom clearance at Chittagong Port and delivery to the factory premises in the Gazipur District.

[www.lllbd.com](http://www.lllbd.com)



## NEW WORLD LOGISTICS TRANSPORT CABLE REELS ON ANTONOV 124-100

New World Logistics are members in Vietnam and have recently successfully completed the multimodal transportation of 2 cables reels.

The reels were transported from the Fatzer AG premises in Switzerland to Nha Trang City in Vietnam by an Antonov 124-100. After careful planning and obtaining road permits, New World Logistics handled the loading, unloading, third party surveyor, landing permit and full chartering of the aircraft. The cables are to be used for the world's longest cable car on the sea.

"New World Logistics were established in the beginning of 2003 with a management team motivated and experienced in international multimodal transport, heavy lift, mega moves, project cargo and DNV 2.7-1 offshore containers for lease. We have developed strongly with an excellent brand in Vietnam and overseas."

[www.newworldlogistics.vn](http://www.newworldlogistics.vn)



Our 4th Annual Assembly will take place from 17-19 March 2019 at the Radisson Blu Hotel, Dubai Deira Creek - a luxury hotel in the heart of Dubai's bustling business district and shopping center. The hotel is just 7km from Dubai International Airport with easy access to all of the city's attractions and entertainments.



## 4th ANNUAL ASSEMBLY

17-19 MARCH 2019 DUBAI



### SUN 17 MARCH 2019

19:00 - 20:00 Welcome Reception

20:00 - 22.30 Gala Dinner

### MON 18 MARCH 2019

09:30 - 17:00 Official Meeting

19:00 - 22:00 Dhow Dinner Cruise

### TUE 19 MARCH 2019

09:30 - 17:00 Official Meeting

### WELCOME RECEPTION & GALA DINNER

We will gather to collect name badges, meet fellow delegates and enjoy a Welcome Reception with canapés at the Pool Deck with stunning views of the Creek and City Skyline. We will then make our way to the Plaza Ballroom for an elegant Gala Banquet.

### OFFICIAL MEETING

Our meeting will take place in the Grand Zabeel Ballroom. As well as our official coffee breaks with freshly prepared snacks, we have also arranged for freshly brewed coffee, selection of teas, juice and mineral water to be available throughout the day. Lunch with soft beverages will be held in a private venue and all delegates will gain high-speed wireless internet access. We have also arranged for complimentary valet parking for those not staying at the hotel.

### DINNER EXCURSION

Our Monday evening excursion will be an exclusive Dhow Dinner Cruise. Upon arrival we will receive a welcome drink and then enjoy a two-hour dinner cruise with Arabic majlis seating on a traditional wooden Dhow with an Oud musician. The evening includes beer, red and white wine, soft drinks, mineral water and fresh juices.

### ROOM RATES

We have negotiated the following excellent room rates, which our guests will be able to book directly with the hotel using a dedicated online booking system:

Single Standard Room @ AED 700 (approx. USD 190)

Double Standard Room @ AED 770 (approx. USD 210)

A delicious breakfast buffet is included as well as free use of their health club with steam room, sauna, swimming pool and fitness equipment. All rooms have private balconies and stunning views of the creek and city skyline and complimentary high speed, wireless internet access.







**22<sup>nd</sup> Ballast Water Management Conference**  
**27-28 Feb 2019 / Singapore**

**Key Topics**

- What are the IMO's plans to support the global enforcement of BWM convention?
- Productivity, Compliance & Selection Criteria of BWM Solutions – Right for their Fleets
- Implementation picture, beyond approving BWM plans? – Perspectives from all the Stakeholders
- What elements to consider when developing retrofit and new build strategies?
- Operability, Maintenance & Lifecycle Issues of BWM System
- CBT Training | Guaranteeing Crew Competence – For Effective Systems Operation, Maintenance & Upgrades

**Event Speakers**

- Sali Kumar, Deputy Director – Technical, MMS Company Ltd. (Singapore)
- Afzal Machingal, Manager – Engineering & Technology, Eaglestar Marine (S) Pte Ltd
- Kiran Shet, Senior Project Manager, Maorsk Tankers
- Kapil Berry, General Manager, Head of Compliance & Environmental, BW Fleet Management Pte. Ltd.
- Avinash Kadam, Managing Director, ARK Marine Consultancy Pte Ltd.

For more information, contact:  
 Neha Desadla | T: +91 7030655510 | E:ndesadla@acieu.net

ACI



**13th Arctic Shipping Summit**  
**5th - 6th December**  
**Location – Hamburg, Germany**

**15% Discount Available for All Subscribers!**

For more information & registration, please contact: **Mohammad Ahsan**  
**+44(0) 203 141 0606**  
**mahsan@acieu.net**

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## NETWORKING PLATFORM FOR THE WORLD'S TOP PROJECT CARGO SPECIALISTS

Project Cargo Network is proud of our Capped Non Exclusivity policy where we will not recruit more than 3 Members in each country (5 Members in Australia, Brazil, Canada, China, India, Turkey, UAE, and the USA). Our 5 year old network is built on mutual trust, shared knowledge, experience and resources.

For only £1005 per year we offer many membership benefits including access to a large online database of information; individual brochure websites; customised marketing brochures; dedicated PR/news service; online payment monitoring system; smartphone service and more.

**PROJECT CARGO NETWORK** provides heavy lift and project cargo specialists' access to a trusted worldwide network of agents who can handle their specialist shipments, whilst working professionally under strict Membership Rules.



**PROJECT CARGO NETWORK**

- UK Based Head Office
- Professional Online Training
- ISO 9001 & ISO 14001
- 232 Specialist Members
- 103 Countries
- 675 Worldwide Offices
- 13,840 Members of Staff
- \$1.864 Billion Annual Revenue

[www.projectcargonetwork.com](http://www.projectcargonetwork.com)





## OPERATIONAL EFFICIENCY AT WIDE WING SHIPPING & FORWARDING



We are pleased to announce Wide Wing Shipping & Forwarding LLC as new members in the UAE. Located in Dubai, the company's main services include freight forwarding, local transportation & distribution, warehousing & storage, custom clearance, documentation, logistics, door-to-door, LCL, FCL, breakbulk, project cargo handling and stuffing (normal, reefer & cars). Managing Director at Wide Wing, Abdul Razak Aga states they: "...look forward to being connected to the reputed Cargo Connections network and safely working with the reliable members."

Abdul continues: "With a proven reputation for operational efficiency, Wide Wing Shipping & Forwarding has the regional expertise, the global reach and the wide-ranging portfolio to meet any freight forwarding and shipping requirements as well as more specialist services including logistics, exhibitions and dense cargo. Our highly trained professionals deliver quality assured, market leading supply chain solutions and continued investment in the latest software keeps us at the forefront. Our strategically located offices, at the heart of Dubai, have allowed us to develop excellent working relationships with major distribution and shipping companies. We move freight of all kinds, from general cargo to foodstuffs and perishables, hazardous material to valuable cargo and heavy-lifts."

Photos of recent work handled by Wide Wing can be viewed above, including:

- Customs clearance and delivery in the UAE of a specialised vehicle (mobile restaurant) imported from the UK.
- A RORO shipment to Jebel Ali from China and then moved by road to Bahrain.
- Car stuffing in containers.
- Chemical injection packages collected from the vendor's factory in the UAE and shipped by RORO vessel from Jebel Ali to Khalifa Bin Salman Port, Bahrain.

[www.widewingshipping.com](http://www.widewingshipping.com)



**We are pleased to welcome Esprit Logistics Co Ltd as new members in South Korea. The company have offices in Ulsan and Seoul and are looking forward to expanding their worldwide partners through Cargo Connections.**

Kenneth Kim (Director) states: "Since our establishment in January 2001, Esprit Logistics has been providing transportation services in areas such as freight forwarding by sea and air, inland transportation, heavy lift cargo, project shipments, chartering, agency and warehousing. As a complete freight forwarder providing total logistics solutions and based on our abundant service experience, we always give our best to provide professional services to meet specific needs and cost reductions."

Esprit Logistics are currently meeting a transportation contract for around 160,000tns of shipments such as main engines, materials for shipbuilding and steel plates for the

Hyundai Vinashin Shipyard (HVS) as pictured. The main engines and materials for shipbuilding were shipped from South Korea with the steel plates shipped from Japan under Esprit Logistics' service. The main engines, depending on each module, had lengths of between 8-12m, widths of 5-8m and weights of 130-225tns. After the main engines and propellers were loaded on a vessel from Ulsan, they were moved to Busan Port to be loaded with other smaller shipbuilding materials and departed for the HVS. Esprit Logistics are carrying out the sensitive project perfectly and are dispatching 2-3 vessels every month with around 6,000-7,000tns loaded from South Korea and 3,000-4,000tns loaded from Japan to meet the contacted amount.



[www.espritlogi.com](http://www.espritlogi.com)







## AL NAHRAIN WITH WATER AUTHORITY PROJECT IN JORDAN

Al Nahrain Group have handled 61 water supply management vehicles plus spare parts in Jordan. The vehicles were granted to Jordan from Japan and were transported in 2 lots - firstly, 40 trucks arrived at Aqaba Port at the beginning of February and the remaining 21 trucks plus 3 cases of spare parts and machinery arrived mid-March.

Al Nahrain were responsible for the port handling, customs clearance and inland transportation from Aqaba Port to the Zarka Free Zone (Z.F.Z.). After completing customs formalities, storage and traffic registration at Z.F.Z., the trucks were delivered to the final destination of the Water Authority of Jordan (WAJ)'s workshop located on the Zarka Highway.

"This shipment of self-propelled vehicles arrived at Aqaba Port in two lots by RO/RO vessels. Our working team was ready and available at Aqaba Port for each vessel's arrival, particularly to be aware of the vehicle's condition after de-lashing and before rolling out to the yard. Therefore, we had the opportunity to inspect all vehicles 'on-the-spot' and carefully watch the discharging processes which was performed almost identically for both vessels. To ensure an efficient operation, we instructed our clearance broker to start with the formalities as soon as possible and it was completed within a couple of days. After arranging all the required long 'vehicle carrier' trailers, we loaded 3 units on each as photographed. For each lot, all the cargo departed Aqaba Port and were delivered to our storage yard at Z.F.Z.

As per specific rules and regulations for the granted vehicles, the process had to undergo special formalities and multiple correspondence between all related parties through the Governmental channels. Both lots were eventually stored at Z.F.Z. for almost one month each to complete the requirements and obtain the traffic registration as well as plate numbers to enable departing to the final destination. Upon the completion of each lot's registration, we swiftly arranged the needed trailers for delivery. As usual, and through our long experience in this regard, our team applied the proper lashing and chaining, ensuring the whole process was controlled with full safety and security.

All truck movements were escorted by our equipped patrols, front and rear, to maintain a safe journey and delivery with the whole operation completed with full care to the best satisfaction of our client. The 1st lot was delivered to the WAJ workshop on 13/03 and the 2nd lot was delivered on 03/04."

Another well-managed project handled by Al Nahrain (valued Cargo Connections members in Jordan and Iraq).

[www.nahrainco.com.jo](http://www.nahrainco.com.jo)



Register your interest  
[WWW.WOP-DUBAI.COM](http://WWW.WOP-DUBAI.COM)

An event organized by:



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[www.cargoconnections.net](http://www.cargoconnections.net)



15 years after starting her first company (Universal Freight Organisation) and to complete her trio of networks, Rachel Humphrey launched **Cargo Connections**, a general cargo network offering a Restricted Representation policy.

The organisation now contains over 100 Members and our 4th Annual Assembly takes place in March 2019 in Dubai.







## AL NAHRIN COMPLETE IMPORTANT PROJECT IN JORDAN



Al Nahrain are trusted members in Jordan and Iraq and they are pleased to announce the completion of an important project. Once again, Al Nahrain managed to secure the complete operations for a vital project in Jordan, considered as a valued achievement of the company.

The contract was signed with an Italian company, Minerali Industriali Tunisia, through their representative who arrived in Jordan for this purpose. The major scope of work in this project is moving a complete silica sand factory with all related parts and accessories from the site in Al Humaima in Jordan to Tunisia including all stages to complete to job. The job site of the factory at Al Humaima Town is 85km away from Aqaba Port and full details of the project are provided by Al Nahrain below:

### 1ST STAGE

- Conducting a job site survey for a proper assessment of the requirements to accomplish the dismantling of the units.
- Preparing a detailed action plan in accordance with the significant requirements of each stage to control the whole process & execute the job efficiently.
- Arranging the needed manpower including supervisors, technicians and labour equipped with the needed tools, machinery & apparatuses such as cranes, welding & cutting machines for dismantling the units perfectly and within the scheduled time frame.
- Sorting & classifying the dismantled parts for appropriate & easy loading.
- Listing all items in a final illustrated packing list for easy reference.

### 2ND STAGE

- Buying 50 empty 40' HC containers to be used for loading the in-gauge parts.
- Fixing the lifting points on the oversize units to ensure safe loading & unloading operations.
- Arranging all needed apparatuses: dunnage, lashing belts, slings, binding chains and tools.

- Arranging 3 cranes with suitable capacities to load the oversized & heavy units in addition to the containers.

### 3RD STAGE

- Preparing the needed approvals from all related parties, including the Traffic Department, Ministry of Communications, electricity companies & the Ministry of Public Works & Housing, to facilitate & lubricate the movement of the oversized & overweight units from the job site to Aqaba Port.
- Conducting a physical road survey from the job site to the port considering all obstacles on route & preparing a specific plan to solve each case separately in regard to the circumstances and environments.
- Marking the specific locations to action the removal of retardants, lifting & disconnecting H.P. electrical wires, dismantling and re-fixing platforms & signboards and removing & returning cement block barriers.

### REQUIRED VEHICLES & CRANES

Based on our studies to remove and transport the complete factory parts, the needed equipment and trucks for the whole process required the following:

- 50 x flatbed trailers to load the containers for in-gauge parts
- 6 x flatbed trailers for small OOG pieces
- 6 x low-bed trailers for oversized & overweight units
- 3 x selected cranes with suitable capacities
- 2 x forklifts

### TRANSPORTATION

To achieve this project in the best order, we carefully complied our action plan and adhered to the instructions of all related parties whilst following safety steps and rules.

- In order to match the timeline of our action plan & avoid unnecessary delays, we maintained constant coordination with all related parties.
- All needed vehicles, trucks, flatbeds & low-bed trailers as well as cranes & forklifts were available and ready at the site 48 hours before loading began.
- The first movement for the project was 50 trucks loaded with containers and 6 flatbeds. For safety & security purposes we rearranged the 56 trucks in 4 convoys each with 14 trucks, departing the site and heading to the port guarded by low-profile escorts.

- For the remaining 6 x low-bed trailers, we applied special precaution arrangements with complete coordination & collaboration with all related parties. We managed to pass all retardants & removed all obstacles successfully with damage-free results.
- All our efforts were focussed on the secure and safe delivery to the vessel that was waiting alongside at Aqaba Port which was successfully completed.
- All truck movements were prepared & arranged in accordance with the M/V stowage plan.

### CONCLUSION

- The whole process was completed perfectly, within a remarkable time of this kind of project.
- Everything went smoothly with regards to the schedule and the timeframe of the action plan.
- This project is considered as a distinguished one, where the general atmosphere during all the operations was surrounded by a cooperative and collaborative spirit, conducted by a professional working team ended with outstanding results to the best satisfaction and admiration of our client.

[www.nahrainco.com.jo](http://www.nahrainco.com.jo)



**We are pleased to approve representation in Ireland with Wells Cargo Logistics Ltd. Located in Dublin, the company was established in 2007 and are a member of IIFA (Irish International Freight Association).**

Tom Thornton (Managing Director): "Wells Cargo offers a full range of services to and from Ireland. As well as our quality approval through ISO, we also hold the GDP Passport accreditation allowing us to transport pharma, veterinary and cosmetic products. We do our own consolidations of groupage cargo from Europe to Ireland moving mainly by road. We also offer competitive services from China and USA for FCL and LCL by sea as well as airfreight, courier services, deep sea services, customs clearance, warehousing and logistics.

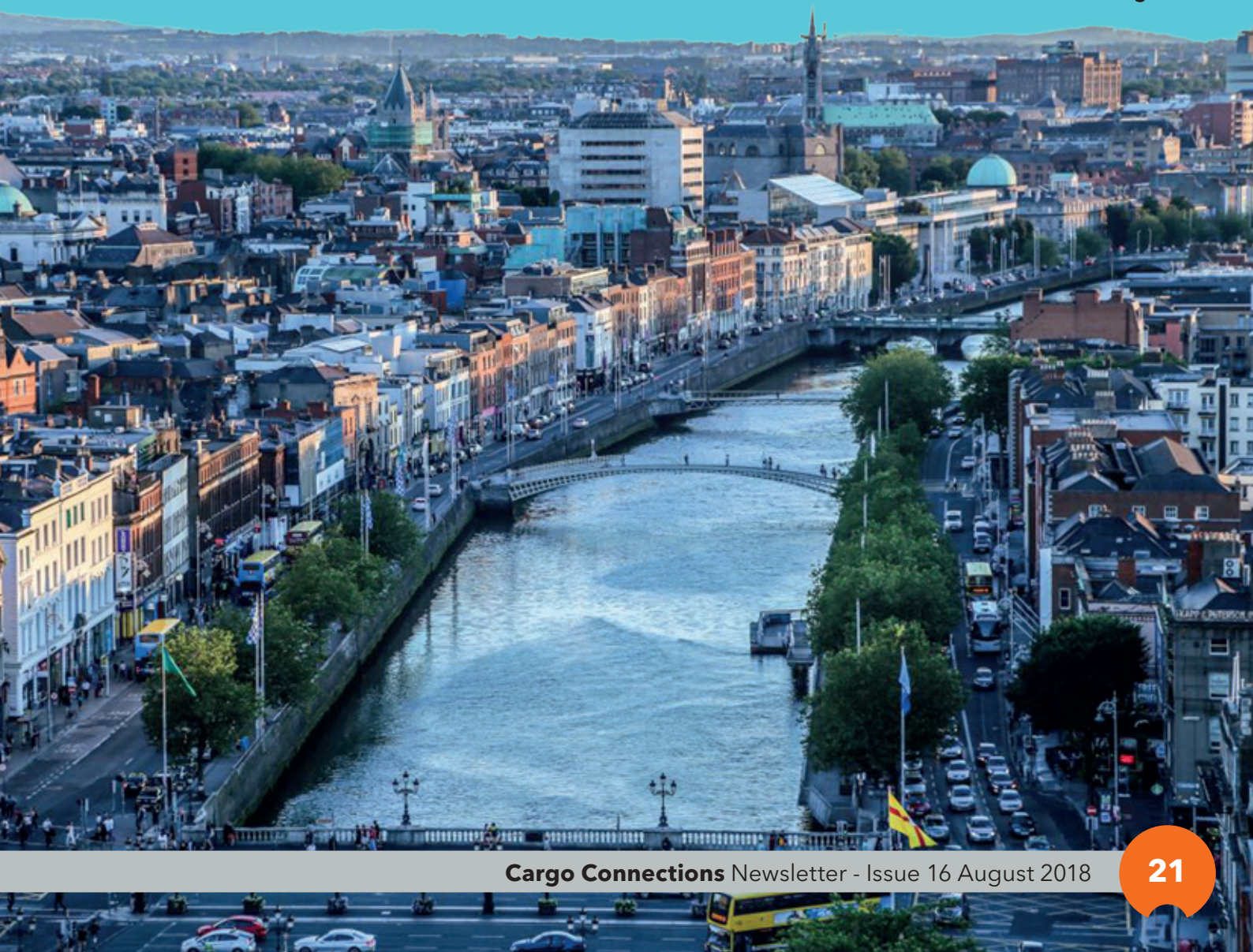
For many years, we have been one of the leading carriers to the film & media industry in Ireland and are the official transport partner for the Audi Dublin International Film Festival which is held annually in February. The festival requires the movement of approximately 200 films from all over the world to Dublin. The films need to arrive on time for screenings in any of 9 or more different cinemas and then need to be forwarded to the next film festival or distributor to meet their timelines. An exciting project that needs precision and great attention to detail as obviously an audience sitting in front of a blank cinema screen is not an option!"

"As we have a very experienced team at Wells Cargo, we bring a high level of attention to detail to all our work to ensure the best experience for our customers, partners and agents."



# IRELAND REPRESENTATION WITH WELLS CARGO LOGISTICS

[www.wellscargo.ie](http://www.wellscargo.ie)





# ATHENA MOVE 700CBM OF CARGO FROM INDIA TO BAHRAIN

Athena Global Logistics have moved 6 flatracks with 700cbm of cargo consisting of acoustic panels, steel structures and accessories from India to Bahrain on a DDU basis for the Sitra Power Plant as pictured.

Athena are handling the project for the Bahrain Government and the cargo was picked up from the shipper's door in Pirangut in the Pune District of Maharashtra State in India and shipped to Manama Port in Bahrain for the final delivery to the power plant site by Athena's Bahrain partner.

Athena Global Logistics are founding Cargo Connections members in India and Singapore and they provide complete door-to-door services for any sized cargo by air or sea.

[www.athena-logistics.com](http://www.athena-logistics.com)



## FIRST GLOBAL LOGISTICS SHIP CRANE PARTS TO BELGIUM

First Global Logistics are experienced members in Egypt and one of their clients, who is in the business of manufacturing heavy steel structures, produced some heavy steel crane parts for Sarens Heavy Lifts Belgium. First Global Logistics were tasked with the transport and shipping from the client's warehouse in Egypt to Antwerp Port. The shipment consisted of crane parts for 8 recoiler cranes.

The equipment used for the job included:

- 50tn capacity crane for loading
- Lashing materials
- 3 low-bed trailers & 3 flat-bed trailers
- 3 x 40' flat-rack containers & 3 x 40' open-top containers

The scope of work handled by First Global Logistics included:

- Complete surveying of the cargo to ensure correct weights & measurements and to determine the number & type of containers needed
- Loading cargo on 3 x 40' flat-racks at supplier's site - 24 x strand recoiler baskets & frames (12.00 x 2.90 x 3.05m) at 36,000kgs per flat-rack
- Loading & stuffing of steel structures inside 3 x 40' open-tops at supplier's site
- Lashing & securing
- Inland transport from supplier's site to Alexandria Port
- Port handling & operations
- Documentation & export customs clearance
- Sea freight from Alexandria Port to Antwerp Port

[www.firstgloballogistics.com](http://www.firstgloballogistics.com)







[www.wl-logistic.com](http://www.wl-logistic.com)



## AN EXTENSIVE RANGE OF SERVICES AT WL (THAILAND)



**We are pleased to introduce WL (Thailand) Ltd as new members. The company are located in Bangkok and offer an extensive range of freight forwarding and additional services including import and export by air, sea and land, customs brokerage, warehousing and distribution.**

Manager at WL, Massimo Massarola states: "We provide a comprehensive range of customised turnkey logistics solutions. With over 20 years of experience, WL adopts state-of-the-art communications and technology, international best practices and expert local knowledge to solve logistic challenges. A smart approach and use of the FAIR (Feasibility, Analysis, Implementation, Result) model allows us to lead partners and clients to the most reliable, time-efficient and cost-effective solutions and services. We also provide unparalleled customer service, satisfying any logistics needs, every step of the way."

Please visit the online story to download the WL company presentation.





